

STEMTech's Fourth Annual Convention July 30-Aug. 1, 2010 PLAN NOW!

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HealthLink

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HealthLink

VOLUME 4, ISSUE 3

DECEMBER, 2009

New Brochure Makes Sharing Easy!

As you enjoy this Season of Giving with your family and friends, we are happy to provide you with another great way to share the good news about STEMTech and our products.

For people everywhere, STEMTech is a lifeline to better days. Whether their needs are health-related, financial or both, your prospects can look to you to help them secure a brighter future with our breakthrough products and generous income opportunity.

Now a new tool makes sharing easier than ever before, so we'd like to tell you a little about it.

OPPORTUNITY BROCHURE

Have you ever wished that you could package one of those really powerful presentations about STEM-Tech into just a few pages that says it all? Now that wish has been granted!

Available NOW, it's the new **STEMTech Opportunity Brochure**, a full-color, professional presentation of





Secrets to a Better Lifestyle!

Amazing Health Discoveries

Vol. 1 Issue 1

How To STEM CELL NUTRITION Profit EXPLOSION!

everything people want to know about STEMTech. A four-page brochure with a "newsletter" format (page 1 seen below in black & white), the brochure was introduced at the recent Director Leadership Conference where it was received with wild enthusiasm (and where the entire supply quickly sold out).



After the DLC, Arizona Director **Donnis Schroeder** said, "This brochure is a tool which addresses <u>all</u> aspects of STEMTech for distributors and people they meet. It is a positive newspaper piece filled with hope for everyone."

Executive Director Linda Wright agreed, summing up her reaction to the brochure this way: "It's classy and professional... This piece of shiny paper has energy! All the words and photos on the four pages are like rocket fuel that can propel my business to new heights!"

And Triple Diamond **Bruce Higgins** calls the new brochure "a powerful marketing tool! Interesting, informative and attractive.



Ray C. Carter, Jr. President & CEO

Once people realize that stem cell nutrition equates to greater quality of life (and this phenomenon is happening more and more each day), you'll have many grateful customers for life.

STEMTech

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San Clemente, CA 92673

Ray's Message

I hope everyone is enjoying the Holiday season and, at the same time, taking the "opportunity" to utilize the outstanding new Opportunity Brochure as you share the STEMTech story with others. It's never been simpler to build your stem cell nutrition business! When you use the new brochure and the stemtechbiz.com website, along with plugging people into the weekly conference calls and local meetings, you have "all the bases covered" for a homerun with your STEMTech homebased business.

As this month's "From the Field" Triple Diamond Phillip Adidjaja points out, it is important to keep in mind that no one else but STEMTech Independent Distributors can offer people our patented stem cell nutrition prod-

ucts. They are one-of-akind and they have no competition. Once people realize that stem cell nutrition equates to greater quality of life (and this phenomenon is happening more and more each day), you'll have many grateful customers for life. What's more, many of these lifelong customers will want to share our products with others and will join your team as STEMTech distributors. We have said it before, but it bears repeating: We are only just beginning to ride the wave of the stem cell wellness revolution!

Congratulations to this month's Top 10 Enrollers and Top 10 States & Territories in enrollment and sales volume. It is always fun to see the "jockeying for position" among the Top Ten areas, as well as the

appearance of new areas moving into the Top Ten. We appreciate your individual and regional group leadership as we spread our message of enhanced wellness and prosperity throughout the nation and around the

And speaking of the world... It is exciting to see the first rank advancements coming in from our newly opened markets in the Philippines and Australia. New Ruby Director Marita Mason and Sapphires Richard Bystrzynski and Gary Murphy are examples of the great leadership in Australia that had its genesis through our Virtual Sign-Up program.

I wish everyone a fun and peaceful Holiday season and a fabulous New Year as we look forward to an amazing 2010.

In December, get your Team ready for

STEMTech's Amazing Race to the 4th Annual Convention



Get a Head-Start in the Amazing Race!

This month is the time to **PLANT THE SEEDS** that will put you in position to be a winner!

Enroll as many people as you can this month ... You will soon see why...

(But we can't tell you any more than that right now. It's still a STEMTech secret!)

Countdown to Coeur d'Alene...

Prepare to see your business **BLAST OFF TO NEW HEIGHTS** with all the knowledge, team-building and business-building strategies you'll take home from the Spring Director Leadership Conference.

Join Ray, Christian, George and Dr. Donna Antarr, STEMTech Executives and Field Leaders for a weekend of learning, growth, challenge... and lots of FUN. It all happens while you enjoy the luxury of the Coeur d'Alene Golf & Spa Resort.* Reserve your spot now, and you'll be right on a lake in beautiful Coeur d'Alene, Idaho, the weekend of April 23-25, 2010.



Plan to attend with all the Directors (and above) on your team. You'll be glad you did!

th off Interstate 90, easy to get to for U.S. and Canadian Distributors, and the hotel provides a FREE shuttle from the Spokane Airport.



How can StemEnhance® help me to maintain my optimum weight during the Holidays?

incidence, as StemEn- in suppressing appetite. hance can indeed play an effective role as part of a weight-management strategy. Many of you may have experienced — or you may have heard from others — that StemEnhance helps to provide a sense of mental energy, increased concentration, mood elevation... overall, a general sense of wellbeing. This is due to the presence of phenylethylamine (PEA) in AFA, which is concentrated in StemEnhance.

PEA is a natural compound produced by the brain whenever a person feels happy or content. PEA works by enhancing dopamine and norepinephrine synaptic transmission in the brain. While the two words are "quite a mouthful," these neurotransmit-

People sometimes re- ters are well known for their PEA, StemEnhance has port losing weight after role in "affective behavior" they start taking StemEn- and mental clarity; but norehance. This is not just co-pinephrine also plays a role

> Most of the time when we are happy we are not hungry. It's not that we have no need for food. It is simply that hunger is not experienced the same way. so we don't feel compelled activity and exercise, to eat in the same manner.

Therefore, because it contains a concentration of



weight maintenance. If people want to maintain their weight during the Holidays — along with the many common-sense suggestions (using small plates, limiting highestcalorie foods, maintaining etc.), an additional thing would be to take two capsules of StemEnhance 30-60 minutes prior to each meal. With StemEnhance's natural support for a happy and healthy lifestyle, you may find that you can eat a smaller amount of food and still feel satisfied. Of course, this is not by itself a weight maintenance regimen, but StemEnhance can be a very effective part of a strategy aimed at optimum weight maintenance.

interesting possibilities for



Q & A Christian Drapeau, **MS**c **Chief Science** Officer

HEALTHLINK

OCTOBER TOP TEN STATES & TERRITORIES

OCTOBER TOP ENROLLERS

	SALES VOLUME	ENROLLMENTS
First Place	California (1)	California (1)
Second Place	Texas (4)	Minnesota (2)
Third Place	Florida (3)	Texas (3)
Fourth Place	Minnesota (2)	Puerto Rico (6)
Fifth Place	Washington (5)	New York (5)
Sixth Place	Puerto Rico (7)	Washington (4)
Seventh Place	New York (6)	Florida (9)
Eighth Place	Illinois (-)	Virginia (8)
Ninth Place	Michigan (8)	Missouri (7)
Tenth Place	Missouri (9)	Michigan (10) tie
		Oklahoma (-) tie
Previous month's rank shown in parentheses		

First Place	Amy Pink & Fred Litzky, New York
Second Place	Robert Lee Bates, Tennessee
Third Place (tie)	Terry Cagle, Texas
	Rosy Meyers, Minnesota
Fifth Place (tie)	Rosario R. Austria, M.D., Virginia
	Alejandro Medin, California
	Raymond Mumme, Missouri
	Ebony Swindall, Oklahoma
Ninth Place	John Caruso, New York
(tie)	Manuel Gonzalez, Puerto Rico
	Rebecca Reverie, Pennsylvania, & Marge Berger, Florida
	Francic Serrano, Hawaii
	Vicki L. Walker, Minnesota

Your Bulletin Board

New **OPPORTUNITY BROCHURE**

Item code # 5600-0050

50-pack \$10.00 (That's only 20¢ each!) Go to your Back Office NOW and

ORDER A SUPPLY!

732-463-6316 24-Hour TeleCenter

Business Overview (ext. 100) Recent Opportunity Call (ext. 300) Opportunity Overview Fax (ext. 400) Dr. Donna interviews Christian (ext. 500) Christian & Stem Cell Science (ext. 600)

NEW ONLINE TRAINING AUDIOS Go to teamstemtech.com!

CONFERENCE CALLS 218-486-1400, pin 8324#

TUESDAYS 6pm PDT Opportunity Call (Step 3 of the 4-Step System, with testimonials)

TUESDAYS 7pm PDT Product Training (Dr. Donna Antarr & Heather Livingston)

WEDNESDAYS 6pm PDT Business Training (Corporate & Field Leaders)

2-for-1 Tickets to STEMTech's Fourth Annual Convention in Anaheim. CA

Tell your newly enrolling Distributors about their \$259 voucher to attend the 2010 Convention with a spouse, friend or quest. It comes FREE with the FastStart or Leadership Pack!



STEMTech's Global Family Advancements

NEW STEMGEMS

Double Diamonds Siu Tjin Tjhin MY

Diamond Directors Kamrina Bte Abdullah MY Johannes Pienaar ZA Marius & Hettie Sprong ZA

> **Ruby Directors** Becky Lin TW Marita Mason AU

Sapphire Directors Johnny A. Beytel ZA Richard Bystrzynski AU Teresa Frank US Manuel Gonzalez US Gary Murphy AU Noorrashid Bin Haji Musa MY Feng Han Wang TW

US United States, CN Canada, CO Colombia DE Germany , MY Malaysia, MX Mexico TW Taiwan GB Great Britain 7A South Africa AU Australia N7 New Zealand PH Philippines, ES Spain (virtual)

New Directors

Pushpavalli A/P Alagesu MY

Stan Aliprandi AU

Rosario Austria. M.D. US

Christine Bakker ZA

Sandra Barnsley AU

Mohd Sanusi Bin Mohd Suib MY

Mohd Yusof Bin Mohd Zin MY

Naine Binti Nople MY

How Book Swee MY

Nor Shaadah Bt Arshad MY

Cynthia Buckley US

Terry Cagle US

Helena Catsman ZA

Lim Chin Kim MY

Fu Chun Chuang US

Lee Chong Wai &

Chay Foong Yee MY

James Davidson AU

New Executive Directors

Lee Chooi Ping MY Veronica Davidson AU

D.I.Heinrich R. Hrdlicka DE Yu Zhen Huang TW Hazleenawati Jalalludin MY

Annie Lau & Lee Choon Seng MY Hendriette Lategan ZA

Vern & Sharon Lester US SL Kunasakaran Letchumanan MY

> Ng Mang Kuan MY Susan Maraschin 7A

Frederic Motz ZA Maria Pavier ZA

Anna Redecop CN

Lauren Rennie ZA

Yin Soo Fung MY

Lorna Silverio PH

Carolyn Jo Snow US

Ruta Staniukyniene US Vincent Stewart Mah MY

Wong Toon Say MY Christina Zeeman 7A

New Directors

George Go Eufemio, M.D. PH Rick Filewich CN Gerald & Phyllis Gibbs US B. Gifford US Marcus Tan Foon Heem MY Terry & Pat Hlady CN Jia Bo Huang TW Shu Yan Huang TW Wan Shi Huang TW Yu Chou Huang TW Zainon Binti Ismail MY Jian Hong Jiang TW Antanas Kavaliauskas US Tang Lai Keng MY Mary Kincaid US Inge Kleinhaus ZA

Hui-Wen Kow US

Choo Kok Kwan MY

Schuuk Enterprise MY

Rosy Meyers US Mira Oliva Obadja US Su Zhen Ou TW

October, 2009

New Senior Directors

Chong Ah Jee MY

Dianne Ecklund CN

Loretta Ann Edlund CN

Seck Fong Po MY

Brenda Green US

Dr. Ahmad Hanafi Hassan MY

Elizabeth C. Harbour US

Zhao Yang Huang TW

Susanne Karalis AU

Chrisriane Katerinis DE

Wee Kee Wah MY

Liew Lai Sin MY

Candy Lam CN

Shiauw-er Lawson AU

Wong Leong Choy &

Wong Soo Ing MY

Genovaite Lukauskiene US

Estee Mason AU

Mams Mahomed 7A

Shaikh Mohd Noor Bin Mahmood

New Senior Directors Wallace Petzold US Amy Pink & Fred Litzky US Marie Prinsloo ZA Reynaldo Ramirez US Qi Hun Ruan TW Dr. Sathiakunasingam MY Qing Long Shi TW Cheong Sian Yong MY Gui Hui Su TW Carmaleta Switzer US Choo Tam Choon MY George Thomas AU Janie Tynes US Frank Vallier US Emsie van As 7A Maryke Van der Merwe ZA Gerbie Van Rensburg ZA Loo Tong Yew MY Ru Shuang Wang Yang TW Clinton Hu Wen Yang MY Ingrid Wessel ZA **Dolores Young** US Qing Xin Zeng TW Shun Ming Zhang TW

New Directors

Karen & Paul Kruger ZA Ruben & Milagros Lacap US Jhu Fen Lan TW Khoo Lee Chiu MY Dong Liang Li TW Jin Bo Lin CN Tina Lopez US Carmen Lorenz Pine St. Health ZA Wen Ziong Lu TW Dewey Moede US Nurul Roszillah Mohd Tarsat MY Luc Motz ZA Heribert Neyer DE Ting Pao US Julia Parker AU Chong Peik Chi MY Dr. Edward Persaud US

Vilma Pileckiene US

New Directors

Dale Rich ZA Robert Richer CN Wong Seak Lin MY Lim Ah Send & Tony Lim Fusion Creations Sdn Bhd MY Langsee & Pone Sengsavang US Margaret Shepley AU Shu Soo Fong MY Linda Squair Bio Marketing C.C. ZA Larry Swindall US Fehmida Tayob ZA Yen Tseng CN Sanet Van Staden ZA Ruben Vega US Ars Vivendi DE Kam Wan Fong MY

Zhi Jun Zhang TW

Ji Ting Zhuang TW

HEALTHLINK



Heather Livingston, VP Global Product Training & Sports Marketing

"People who
exercise in the
morning enjoy a
50% boost in
their feeling of
well-being."

For Winter Energy, Take Action!

Now that winter is here, we have a tendency to snuggle in and nest. This is also the season when on average — an extra ten pounds creeps on. It is not only a matter of overeating during those great Holiday meals, either. With shorter daylight hours and colder weather in most areas of the country, we take a pass on that daily walk or jog, often coming inside and turning on the television, dramatically reducing our daily activity levels.

It does not have to be this way, however. If you would like to have a healthier You throughout these winter months, follow these tips:

Rev Up

If you have been doing the same workout routine and have begun to notice that you are not getting further results, it is time to rev up your routine. Make sure you get in Metabolic High Points (MHP) each week: This means adding a thirty-second burst of highintensity rowing, running, walking or strength training between your regular cardio-machine routines. You may be amazed at the difference these 30-second MHPs can make.

Go Outdoors

When the weather gets colder, it is tempting to move all activity and exercise indoors. A study at Britain's University of Essex found, however, that doing "green exercise" — working close to nature — can improve a person's self-esteem and mood, and it can even help to reduce blood pressure. So taking that winter stroll might just be therapeutic!



Up the Anti's

Antioxidants, that is... These power-packed nutrients help boost the immune function, reduce the risk for several cancers, help reduce the risk of cardiovascular disease, and help reduce the risk of sun damage to the skin. What's more, they help the entire body to combat the ill -effects of many of our damaging lifestyle choices. You can fight back against winter's assaults by taking aggressive antioxidant action: Try to eat at least one

fruit and vegetable from each color of the rainbow every day! Stock up on brightly colored fruits and vegetables, such as citrus fruits, apples, peppers, broccoli, asparagus, berries, grapes, melons... They are all great antioxidants. And remember: StemFLO® provides a powerful antioxidant punch, along with Fibrinerase for circulatory support!

Rise and Shine

Even though the day-light hours in winter are fewer, research has found that people who exercise in the morning enjoy a 50% boost in their feeling of well-being when compared to only a 20% boost for people who work out in the evening. Want to feel better this winter? Get up and exercise in the morning!

$StemSPORT^{TM}$

Along with continuing your activity during these winter months, use StemSPORT before and after exercise. You will help reduce recovery time so that you'll feel better more quickly and enjoy the extra energy and benefits that an active lifestyle allows you to have. Learn more about StemSPORT at: stemsport.com.

From the Field by Phillip Adidjaja, Triple Diamond Director

For me, the relationship with STEMTech is personal. I feel that I'm one of the chosen people... special people who have the opportunity to do this business. And I'm so thankful for this. Since joined STEMTech in 2007, I have been able to enjoy how StemEnhance[®], the amazing, natural, breakthrough product, works for me in building relationships with people. meet new contacts daily and help them with their needs. At the same time, I enjoy the benefits of STEMTech's wonderful products for myself and my family members, who now enjoy vibrant health. On top of that, I experience the wealthy life that follows from the relationships I build and the good health I support.

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Since I refocused and began concentrating more on doing my part in this business — using, sharing and teaching people — I have seen that I have many ways to build a business that creates wealth. I can (and have) shared StemEnhance around the world by traveling to lots of places. But I also can share StemEnhance and the STEMTech income opportunity face-to-face with people I meet, of course, and by "letting my fingers do the walking": Using the power of the internet, I contact people, help them learn about our breakthrough products and opportunity, and enroll them.

With stemtechbiz.com, sharing STEMTech here and everywhere is simply a matter of a few clicks of a mouse!

Right now in the marketplace there are lots of products offering "answers" to the age-old guestion: How can I have a healthy body? The sheer number of products out there and the claims made by many of their manufacturers cause confusion in the buying public. Who has the time — or the resources — to check them all out? No one! So aren't you doing people a service when you can "cut to the chase" by showing them that our products do not have

"Now I don't have to worry anymore how I can pay my mortgage and other bills, and I can go on vacation with my family and friends."

to make claims because we have solid science to prove what our products do? STEMTech's products support the body's natural renewal system, thereby allowing us to enjoy vibrant health. It's simply a scientific fact!

STEMTech's products are the right answer for supporting my daily routine. StemEnhance and StemFLO® support my busy schedule, help to reduce my stress level,

and — at the same time — my STEMTech business brings me wealth. Now I don't have to worry anymore how I can pay my mortgage and other bills, and I can go on vacation with my family and friends. Because I do this business as my fulltime job, I enjoy another benefit: time freedom. I work on my schedule, with no one but me setting a time clock. But I have to tell you... Because I

am so passionate about STEMTech and our products, I'm motivated to share our products and opportunity with others all

the time. I want everyone to enjoy the benefits of STEM-Tech's products and opportunity, so they may enjoy their precious life to the fullest.

So my advice to you is this: Refocus and just do it. You can achieve the success you want if you never allow "discouraging words" to overcome your resolve. Always move forward, and keep in mind one thing: You, too, are the chosen one who has been given the opportunity to share the benefits of StemEnhance and STEM-Tech. Grab onto this opportunity and run with it! It can change your life into a life bursting with health and wealth. What better gift can you give to your family?

December Contest!



Look classy as you travel with a ...

STEMTech-logo Copper Travel Mug

Earn one (or two) by enrolling Distributors in December:

- Enroll THREE-FOUR new Distributors and you'll qualify to receive
 ONE STEMTech Copper Travel Mug
- Enroll FIVE (or more) new Distributors and you'll qualify to receive TWO STEMTech Copper Travel Mugs

Enhance every sip of your favorite beverage with this handy, handsome mug!

New Brochure Continued from page 1

It lets prospects know who we are, what we are, where we are and where we're going... and it invites them to join us."

Everyone who has seen it agrees: This brochure has it all:

- Powerful testimonials about our products & income opportunities with STEMTech.
- A simple explanation of stem cell science.
- Descriptions of our products and how each one works.
- STEMTech's business model, showing how you can make money.
- A compelling Call to Action that includes 10 Reasons to Join STEMTech NOW!

At only **20¢ each** (50-pack for \$10), the new STEMTech Opportunity Brochure is a real bargain that will bring hope to the people you meet and virtually unimaginable returns to your business!

Put your name and contact information on this amazing tool for sharing and recruiting, and hand one out to every person you see! When you meet people, simply say something like, "Know anything about adult stem cells?" and offer

As you use the new
Opportunity Brochure
in tandem with
stemtechbiz.com, you
will be giving people
the gift of health and
hope for a brighter
tomorrow.

them a brochure. You will experience the power of this four page prospect magnet first-hand. Once your prospects have the Opportunity Brochure in hand, all you need to do is follow up and send these folks to your stem-

techbiz.com site, where they can sign up! Can anything be simpler?

TODAY'S "TO DO" LIST

Order a good supply of Opportunity Brochures, so you are ready to share ALL the good news about STEMTech and our products with people around you. In the meantime, continue to make great use of stemtechbiz.com, the readyaccess tool for product and opportunity information and enrollment.

As you use the new Opportunity Brochure in tandem with stemtechbiz.com, you will be giving people the gift of health and hope for a brighter tomorrow. When you improve the lives of others with our products, you are also building your own bright future. This is the fulfillment of the mission that is STEMTech. Today we can make the world a better place.