

**HAPPY BIRTHDAY, STEMTECH!**

**Four Years of GROWTH, and now it's time for MOMENTUM!**



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**HealthLink**

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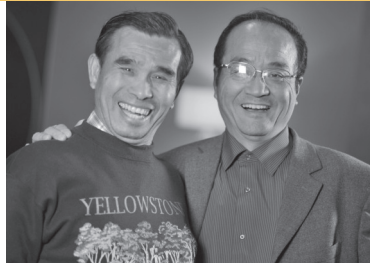
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## Networking Through the Holidays

by George Antarr, VP/North American Markets

If you have been with STEMTech for awhile, you may remember a 2008 *HealthSpan* article about the amazing business building results from a Holiday party co-hosted by Triple Diamond ChiTung Tsai and T c "Jay" Yeh. To celebrate the Season *and* the achievement of Triple Diamond by their downline distributor Chih Hsu, ChiTung and Jay invited everyone they knew to gather at their friend Ling Tang Lin's beautiful lakefront home. The party was the perfect networking opportunity... happy people enjoying a wonderful evening at the beginning of the Holiday Season.

ChiTung and Jay found just the right moment to talk about gifts... the gift of



ChiTung Tsai and T c "Jay" Yeh

health with StemEnhance and the gift of an income opportunity with STEM-Tech. The party guests listened with rapt attention. Many were especially interested in the unique income opportunity offered by STEMTech's one-of-a-kind, patented products. And several partygoers who were already STEMTech distributors seemed to really *hear* about the opportunity as never before. The result? One month later ChiTung Tsai had

**SEVEN NEW TRIPLE DIAMONDS** in his organization... and every one of them had attended his Holiday party! Now, that's Networking through the Holidays at its finest!

You, too, can take great advantage of the Holiday Season for networking to grow your business. Here are reasons that November-December is the ideal time to network:

- This is the time of year when people catch up with each others' lives.
- It's a fact: People gather together more around the Holidays.
- The Holiday Season is a reason to see or call people you may not have seen since you joined

*Continued on page 8*

**Want to keep up-to-date with EVERYTHING going on at STEMTech? Of course you do! All you have to do is OPT IN for STEMTech's**

## Free Weekly Online Newsletter!

**Opting in for this FREE weekly update is as easy as 1-2-3. Here's how:**

- 1. Log in to your Back Office.** (Don't know how? Ask your Upline or call Distributor Services.)
- 2. Click on the Email Opt-In link** (top center of the Back Office Home Page).
- 3. Follow the easy instructions** (entering required information) **and THAT'S IT!** You'll begin receiving your Online Newsletters with the next week's issue.

## A Busy & Exhilarating Time



**Ray C. Carter, Jr.**  
President & CEO

*“There is no better way to cement a mutually beneficial team than to share the personal growth provided by our Director Leadership Conferences.”*

As our STEMTech family celebrates its 4<sup>th</sup> birthday, we look forward with great anticipation to 2010, as our momentum keeps on building. Our global vision continues to expand, too, as we are now operating in fourteen countries on six continents, with our most recent openings in the Philippines, New Zealand, Australia and Namibia.

The Director Leadership Conference recently held in Minnesota was a major success, with half the group in attendance being first-time attendees. Congratulations to all the new Directors and above who were there, along with their upline leadership on site to support them. There is no better way to cement a mutually beneficial team than to share the personal growth provided by our Director Leadership Conferences. If you have yet to join us for this experience, make plans

now to be with us in Coeur d’Alene, Idaho next April. I look forward to seeing you there!

The official Mexico Launch was also filled with energy and excitement, as StemFLO<sup>®</sup> is now available in this major market. At the Launch, we were happy to introduce Paola Mazzoni, a new bi-lingual product trainer for the US and Latin American Hispanic markets. Paola will enhance the already effective training programs that have helped our Hispanic markets develop.

I am also happy to mention that the December issue of **American Executive** magazine will publish an article on me as President & CEO of STEMTech. The publication is featuring consumer health products companies who have not only survived but prospered during the global recession. Being inter-

viewed for such a prestigious publication has been both humbling and gratifying for me, as once again our company’s positive recognition in the media is an affirmation of our vision for the STEM-Tech family.

Congratulations go out to the Top 10 markets and our Top Enrollers, who are leading our growth locally. Notice the shifting in “spots” among the Top Ten Volume areas... Minnesota knocked perennial #2 Florida out of its slot for two months in a row! And there seems to be a correlation between the Top Enrollers charts and the Top Ten Volume areas. Hmmm....

As we enter into the holiday season, sharing the gift of wellness and prosperity couldn’t be more timely. I wish everyone a safe and joyous time with friends and family.



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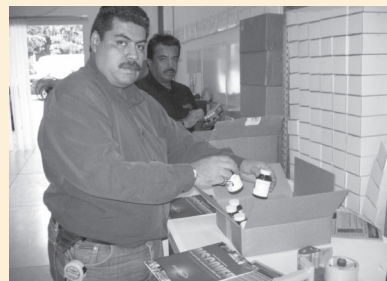
### What will YOU be doing the second week in December?

A happy group of Diamonds (and above) will be enjoying the **Diamond Dream GetAway** with STEMTech Executives aboard the *Freedom of the Seas* as winners of this year’s Contest.

Watch for the **2010 Contest** (beginning Jan. 1), and **QUALIFY TO COME ALONG NEXT YEAR!**

## Felicitaciones, Mexico!

The **OFFICIAL LAUNCH** of **STEMTech Mexico** on **October 24, 2009** was another spectacular **STEMTech Global Event!**



*Guadalajara staff members packed materials for transfer to the hotel for the Launch event. There was LOTS of packing to do!*

In the Winter **HealthSpan** (coming soon), we will have highlights and photos of this exciting Launch.

# Your Bulletin Board

## CONFERENCE CALLS

**218-486-1400, pin 8324#**

**TUESDAYS 6pm PDT Opportunity Call**  
*(Step 3 of the 4-Step System, with testimonials)*

**TUESDAYS 7pm PDT Product Training**  
*(Dr. Donna Antarr & Heather Livingston)*

**WEDNESDAYS 6pm PDT Business Training**  
*(Corporate & Field Leaders)*

## STAY CONNECTED

Go to [teamstemtech.com](http://teamstemtech.com)!

**732-463-6316**

### 24-Hour TeleCenter

**Business Overview** (ext. 100)  
**Recent Opportunity Call** (ext. 300)  
**Opportunity Overview Fax** (ext. 400)  
**Dr. Donna interviews Christian** (ext. 500)  
**Christian & Stem Cell Science** (ext. 600)

## VIRTUAL SIGN-UP

Pending Distributors anywhere in the world can lock in their position & build a downline for only **25¢!** Who do you know in countries still awaiting STEMTech's arrival? **Contact them TODAY!** Learn how at the Global SignUp link on [stemtechbiz.com](http://stemtechbiz.com).



Anaheim, July 30-Aug. 1

## 2-for-1 Tickets to STEMTech's Fourth Annual Convention in Anaheim, CA

Tell your newly enrolling Distributors about their **\$259 voucher** to attend the **2010 Convention** with a spouse, friend or guest. It comes **FREE** with the FastStart or Leadership Pack!

# Ask Christian

## Why is StemFLO® more than just a good antioxidant?

When we pointed out the fact that StemFLO is also an exceptional antioxidant, in a roundabout way this aspect seems to have overshadowed the primary effect or purpose of StemFLO. Yes, StemFLO is an exceptional antioxidant, made with some of the strongest natural antioxidants available, such as mangosteen, grape and grape seed extracts, berry extracts, cat's claw, and curcumin. **But the primary effect of StemFLO is its effect on blood circulation.**

The main ingredient of StemFLO is Fibrinerase™, a blend of plant-based enzymes with a specific ability to digest fibrin. Fibrin is a protein naturally formed by the transformation of fibrinogen into fibrin. This process is a normal step in the overall process of



blood coagulation, but it can be triggered by the presence of oxidative stress in the blood. When fibrin is being randomly produced in the blood (outside of the process of blood coagulation,... just the formation of fibrin itself), fibrin mesh can form that can block or hinder blood circulation in small vessels. Since these small vessels constitute the very site where stem cells can migrate into tissues, it is important to have the best circulation possible in

small vessels to give access for stem cells to every part of the body. Fibrinase was designed to specifically digest fibrin in the blood, thereby assisting the body in maintaining optimal blood circulation.

And since fibrin is being formed in the first place by oxidative stress in the blood, the antioxidant ingredients were added to StemFLO in order to prevent (as much as possible) the unhealthy formation of fibrin. So yes, StemFLO is a great antioxidant. But as demonstrated in a clinical trial, its primary effect is to support optimal blood circulation for optimal delivery of stem cells to all tissues of the body.



## Q & A

by  
**Christian Drapeau, MSc**  
**Chief Science Officer**

## AUGUST TOP TEN

### STATES & TERRITORIES

	SALES VOLUME	ENROLLMENTS
First Place	California (1)	Puerto Rico (2)
Second Place	Minnesota (5)	Minnesota (5)
Third Place	Florida (2)	California (1)
Fourth Place	Washington (4)	Texas (10)
Fifth Place	Texas (3)	Washington (4)
Sixth Place	New York (7)	New York (7)
Seventh Place	Puerto Rico (6)	Florida (2)
Eighth Place	Missouri (9)	Illinois (-)
Ninth Place	Illinois (-)	Missouri (-)
Tenth Place	Michigan (8)	Michigan (9)

Previous month's rank shown in parentheses

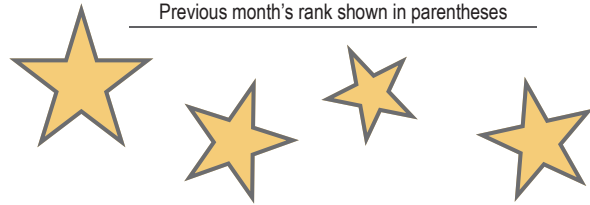


## SEPTEMBER TOP TEN

### STATES & TERRITORIES

	SALES VOLUME	ENROLLMENTS
First Place	California (1)	California (3)
Second Place	Minnesota (2)	Minnesota (2)
Third Place	Florida (3)	Texas (4)
Fourth Place	Texas (5)	Washington (5)
Fifth Place	Washington (4)	New York (6)
Sixth Place	New York (6)	Puerto Rico (1)
Seventh Place	Puerto Rico (7)	Missouri (9)
Eighth Place	Michigan (10)	Virginia (-)
Ninth Place	Missouri (8)	Florida (7)
Tenth Place	Arizona (-)	Michigan (10)

Previous month's rank shown in parentheses



## AUGUST TOP ENROLLERS

First Place	<b>Ray Mikelonis,</b> <i>Toxic Mold Consulting LLC, Michigan</i>
Second Place	<b>Alejandro Medin,</b> <i>Health &amp; Light Institute, California</i>
Third Place	<b>Phyl Franklin,</b> Colorado
Fourth Place	<b>Rosa Espinell,</b> Puerto Rico
Fifth Place	<b>Raymond Mumme,</b> Missouri
Sixth Place (tie)	<b>Tom &amp; Cheryl Goff,</b> California <b>Dan &amp; Rebecca Lovelace,</b> Missouri
	<b>Dr. Mary Ozegovich,</b> <i>Millennium Coaching, New York</i>
Ninth Place (tie)	<b>Gary Resch,</b> Minnesota <b>Douglas Scholla,</b> Minnesota

## SEPTEMBER TOP ENROLLERS

First Place	<b>Raymond Mumme,</b> Missouri
Second Place	<b>Amy Pink &amp; Fred Litzky,</b> New York
Third Place	<b>Douglas Scholla,</b> Minnesota
Fourth Place	<b>Alejandro Medin,</b> <i>Health &amp; Light Institute, California</i>
Fifth Place	<b>Terry Cagle,</b> Texas
Sixth Place	<b>John Corey,</b> <i>Metromountain Associates, Pennsylvania</i>
Seventh Place	<b>Ray Mikelonis,</b> <i>Toxic Mold Consulting LLC, Michigan</i>
Eighth Place	<b>Jack &amp; Ellen Bureau,</b> <i>JEB STEM, Minnesota</i>
Ninth Place	<b>Walter Gregory,</b> Illinois
Tenth Place (tie)	<b>Frank &amp; Jan Condon,</b> California <b>Merly Tenorio,</b> Virginia

# STEMTech's Global Family Advancements

## August & September, 2009

### NEW STEMGEMS

Triple Diamonds  
Karin Beetge ZA

### Diamond Directors

Alpha Enterprise MY  
Marla Hartmann  
Twice 'S Nice US

### Ruby Directors

Kamrina Bte Abdullah &  
Hazleenawati Jalalludin\* MY  
Ting Tick Ching MY  
Jason Sze Mun Kit\* MY  
Electa & Willem Roux ZA

### Sapphire Directors

Ngee Geok Choo MY  
Walter Gregory US  
Foo Juk Chin MY  
Khiew Khai Seng MY  
Soogumar A/L Krishnan MY  
Becky Lin TW  
Michelle Meyer US  
Jason Sze Mun Kit \* MY  
Yogeswari Sabapathipillai MY  
Jessie Yim Suk Fui MY  
Siu Tjin Tjhin MY

\* Two advancements within 60 days!

### New Executive Directors

Kamrina Bte Abdullah &  
Hazleenawati Jalalludin\* MY  
Monica Bakker ZA  
Geraldine & James Bell US  
Johnny A. Beytel ZA  
Edward & Angela Budreika US  
Cash Cropper, Inc. US  
Wong Chin Hoe MY  
Ruth Franz DE  
Jin Lan Guan\* TW  
Li Huei Jian TW  
Khiew Khai Seng MY  
Chia Lee Seng MY  
Leong Lin Chong MY  
Alexius Loo Yew Ann &  
Kok Ling Ling MY  
Aida Mendoza US  
Eugenija Paulauskiene\* US  
Lee Ping Han  
Healthcare Network Marketing MY  
Laetitia Steenkamp ZA  
Loren Stockman US  
Dong Sheng Wang TW

US United States, CN Canada, CO Colombia, DE Germany, MY Malaysia, MX Mexico, TW Taiwan, GB Great Britain, ZA South Africa, ES Spain (virtual)

### New Senior Directors

Abidatul S Binti Abd Hamid MY  
Doris Wong Ah Kiau MY  
Michael Beattie  
The Grainery Natural Foods US  
Felicidad Blanco ES  
Khoo Chee Meng MY  
Hor Ching Chong MY  
Lee Chooi Ping & Ng Jin Koon MY  
Chan Choon Ann MY  
Mary Chu MY  
Esteban J. Class Gonzalez &  
Kasey M. Campos Miranda US  
Patrick Dalton US  
Carolyn Karen Davies MY  
Rosemarie Desch DE  
Dennis Soon Eng Teck MY  
Hein Espach ZA  
Rosa Espinell US  
Mohd Fadzillah Mah MY  
Maya Danielle Fleischer ZA  
Karen Forbes GB  
Daniel Gilge DE  
Mouis A. Gilula, M.D. US  
Jin Lan Guan\* TW  
Lee Har Young MY  
Don Harms US  
Raimonda Heard US  
Harold Heisler CN  
Dora Song Hie Hee MY  
Liong Hwa Onn MY  
Impact Health Solutions ZA  
Betty Jennings-Krepcik US  
Barry L. Jones US  
Minet Joubert ZA  
Tan Kok Chien MY  
Carsten Köpke DE  
Ngam Lai Kee MY  
Low Kim King MY  
Anoosuya A/P A. Krishnan MY  
Hendriette Lategan ZA  
Annie Lau & Lee Choon Seng MY  
Marie-Christine Lhermitte GB  
Tan Liang Gek MY  
Ng Mang Kuan MY  
Maureen Maher US

### New Senior Directors

Juan Pablo Martinez Becerra MX  
Bradley Miller US  
Kathy Minatra US  
Frederic Motz ZA  
Heidi Müller DE  
Curtis Nelson US  
Mavis Onstad US  
Piet & Donna Oosthuizen ZA  
Eliana Osorio CO  
Randal Ouverson US  
Eugenija Paulauskiene\* US  
Marie Pavier ZA  
Roni Peterka US  
Lee Ping Chuen MY  
Lauren Rennie ZA  
Gary Resch US  
Frank Ricci US  
David Rivera US  
Lee Saiu Eng MY  
Daniel Santos US  
Tong Seck Luen MY  
Tan See Thin MY  
Shu Ling Shyu TW  
Jing Rong Shyu TW  
Chi Shian Dai TW  
Emily Pak Siu Leng MY  
Chew Soo Chen MY  
Ruta Staniukyniene US  
H.M. Taljaard ZA  
Tan Teow Khoon MY  
Thavamany A/P Thandarayan MY  
Vasudavan Thandarayan MY  
Joseph Ting King Sung MY  
Cheah Tong Loo MY  
Joel Torres US  
Hsu Tsing Siew &  
Kelvin Ting Yik Yew MY  
Tan Ah Tua MY  
Cherryl Kennedy Kobus  
& JL van Rooyen ZA  
Rachel Maria Visagie ZA  
Richard Winter US  
Bernadette Yen Yen Wan MY  
Constance Young CN  
Ricardo Zozaya Ramirez MX

### New Directors in the United States & Canada (CN)

Paulus Adidjaja  
Cheryl & John Anderson  
Su Jen Chiang  
Deanna Chin  
Dianne Ecklund CN  
Dianne Fehr CN  
Ian Gilula  
Brenda Green  
Allen Griep  
Elizabeth C. Harbour  
Carol Harms  
Brent Harshman, Brebin, Inc.  
Brian Hartmann  
Anna Hoffman  
Judy Hultgren  
Michael R. Jones  
Vivienne ML McClain

Amy Pink & Fred Litzky  
Joshua Liva  
Laurie Morse  
Adrienne Ouverson  
Paulius Paulauskas  
& Lina Zelenkaite  
Wallace Petzold  
Elizabeth Quintal  
Elba Ramos  
Trin Rymparsurat  
Ray Santos  
Douglas Scholla  
Joel Torres  
Stephen Tosheff  
Oscar Trevino  
Vicki Walker  
Lawrence B. Winter

# The Gift of Health at the Holidays



Dr. Donna Antarr  
VP/Product Training  
& Development

When people feel healthy, vital and strong, they can enjoy a high quality of life. The holiday season brings with it unique opportunities for you to spread the gift of abundant health to everyone around you... your family, friends, acquaintances, and even people you have yet to meet.

As George points out in this month's cover story, the Holidays are a great time to connect with people. But don't just socialize with your established friends and family. Use this festive season to take the opportunity to meet new friends, and you just may live longer!

Research studies report that people who get out and meet new friends not only live longer but have a higher quality of life. In fact, there was a study done at the Harvard School of Health Sciences that looked at 7,000 people aged 35 to 65 over a period of nine years. The study concluded that people who lack social and community ties are almost **three times** more likely to die of medical illness than those who have more extensive contacts.

This study's parameters were completely independent of other risk factors for health, like smoking, obesity or lack of physical activity. It appears, then, that

social interaction alone can make a significant difference in a person's health and longevity!

How does this research result apply to your business as a STEMTech distributor? First, of course, your own health and longevity may be impacted as you go out and about, spreading the news about STEMTech's products and opportunity and creating new relationships.

Then as you bring on board new distributors, who will subsequently be developing their own larger network of relationships, you may be helping them to enjoy the results evidenced in the Harvard study, too. The "ripple effect" of improved quality of life can go on and on in an ever-widening circle of wellness, and it all started with you!

Particularly during the Holiday Season, you can make good health a part

of your gift-giving in specific ways. Consider giving the people you care about the gift of wellness with STEMTech's stem cell nutrition products. If you are a creative person, you could even put together a "longevity spa basket" or a "sports performance basket" for your loved ones with interests in spa treatments or sports. Or use those handy gift bags and tuck in STEMTech products along with other specially-chosen items.

Fill your baskets or gift bags with fun things — like lufas, luxury soaps and candles for your spa gift, and a terry headband, small towel, a StemSPORT™ water bottle and StemSPORT socks for your sports gift — and add the STEMTech products of your choice to each basket or bag. Finish your creations with a few healthy items, like their favorite fruits, nuts and tea or sports drink.

When you present these gifts at Holiday time, you'll be giving each of your lucky recipients the gift of abundant health! As they dig into your creative presents, every person will find support for their own adult stem cell physiology and the ultimate gift of renewal. You would be hard-pressed to find more lasting and welcome gifts!



Research studies report that people who get out and meet new friends not only live longer but have a higher quality of life.

# From the Field

by Peggy Zumbaum, Triple Diamond Director

My husband Gene and I are living proof that StemEnhance® and the STEMTech opportunity can change your life, no matter what age you are. I'm 75 and Gene is 83. When STEMTech came into our lives, we lived in a small apartment and had pretty much decided that retirement on a strict budget was what our next years would hold.

Then we learned about StemEnhance and the STEMTech opportunity, and everything changed. As a retired registered nurse, I had spent my career helping people with their health issues. But do you know what? Since I now share the benefits of STEMTech products with everyone I meet, I have been able to help more people than I ever was able to do as a nurse!

These days Gene and I live on a sixteen-acre mini-ranch, and we mow the entire sixteen acres with a tractor ourselves. Our health is excellent and our lives are forever changed... all by STEMTech. Instead of sitting in a chair feeling depressed and defeated by old age, we are enjoying the best years of our lives!

What I want to share with you by telling our story is this: No matter what your age or personal circumstance, STEMTech is there to help you create a better

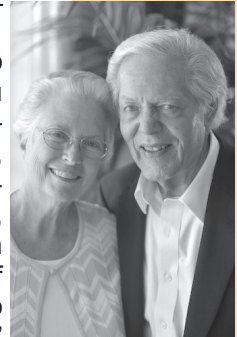
life and to give you the opportunity to change the life of anyone you meet. I personally hate the word "S-E-L-L," so it has always been important to me that no one ever has to "sell" STEMTech's products and opportunity. All I have ever done is to share my passion and commitment with people, speaking from my heart about the benefits of our products and the great potential offered by the opportunity.

That's not to say that you don't need to work the business to succeed. Of course you need to work! Here are a few important actions that should be a part of your daily/weekly routine:

- Always dress well whenever you are out and about... even when you go to the grocery store, bank or doctor's appointment. People you meet on these outings will listen to you more credibly if you look professional.
- Have brochures, other materials (containing your contact information) and even some product with you at all times. You never want to miss an opportunity to respond to the person who wants information or product now.
- Don't be shy about sharing the basics of our generous compensation plan with people. These days, with

so many people struggling financially, many are suffering from poor health worsened by stress. They will welcome the benefit of improved health with our products and a financial opportunity, too.

- Follow-up needs to be part of what you do everyday. Do call-backs with prospects, call your new distributors to offer support, and call that person you met a couple of months ago who wasn't ready to "hear" you then. Remember: Timing is everything. Maybe now is that person's time!



- And probably most important of all: **USE STEMTECH'S TOOLS!** I love the new **stemtechbiz.com** website, with its flash movies and easy navigation from information to sign-up. This fabulous website makes sharing our product and opportunity simpler than ever! And make **Conference Calls and STEMTech training** part of the regular routine for you and ALL your distributors. That's the way to build a successful team.

Our company has done so much to help us succeed that I'm sure of one thing: The only way to fail is to quit!

**Instead of sitting in a chair feeling depressed and defeated by old age, we are enjoying the best years of our lives!**



**DIRECTORS\*:** Ever been to beautiful Coeur d'Alene, Idaho? No? Well, here's your opportunity!

## **STEMTech's SPRING DIRECTOR LEADERSHIP CONFERENCE** **Golf & Spa Resort, Coeur d'Alene April 23 - 25, 2010.**

Right on a lake off Interstate 90, only 30 quick miles from the Spokane WA airport, it's **WHERE YOU NEED TO BE IN APRIL!** Don't miss out on the personal development, team-building, business training & FUN.

**PLAN NOW TO ATTEND THIS SPECIAL TRAINING WEEKEND WITH YOUR TEAM!**

\* and above

# November Contest!



Keep your business organized with a

## Pocket-size STEMTECH 2010 Planner/Pen Set

Get ready for 2010 with this handsome pocket-size weekly planner that has a classy stitched cover with the **STEMTech logo**, and comes with its own pen. In addition to weekly calendars, it contains holidays, maps of the US & Canada (with area codes and major highways), pages for contact information and more!

Earn one (or two) by enrolling Distributors in November:

- Enroll **THREE-FOUR** new Distributors and you'll qualify to receive **ONE STEMTech Planner/Pen Set**.
- Enroll **FIVE (or more)** new Distributors and you'll qualify to receive **TWO STEMTech Planner/Pen Sets**.



## Holiday Networking Continued from page 1



George Antarr

STEMTech (as well as people you have seen but may not have approached yet). Consider hosting or co-hosting a Holiday party, cookie exchange or pot-luck get-together, and invite everybody!

- When you attend Holiday get-togethers hosted by others, you make the Holiday Season a great time to meet new people and expand your warm market.

- At Holiday gatherings, you can talk about New Year's resolutions that lead to improving health, earning more money and paying off holiday bills... all with STEMTech!

*It's November, so it's time to put your Holiday Networking procedures into action. Here's what to do:*

### Spread a Little Cheer

- Answer the phone with a Season-appropriate greeting like "Happy Thanksgiving" or "Happy Holidays." This is a great way to get invited to holiday parties where you can meet new people!

- Beginning on Thanksgiving and continuing through the New Year, call as many of your close friends, contacts and prospects as you can to wish them Happy Thanksgiving or Happy Holidays. Note: You are not calling to "pitch" them. Your goal is simply to spread a little warmth and update them on what you're doing. When these people wake up in January and start looking for better health or a home-based business, you will be the first person they think of!

- You can also mail out the biggest Holiday card mailing you've ever done and write a personal note on each card. Then call after the Holidays while you're fresh in their minds, to let them know what you're doing.

### Attend Parties

Make a goal of getting invited to and attending as many parties and events as you can during the Holidays. If you can pull it off, wear attention-grabbing Holiday attire at all parties ... It's a great conversation icebreaker! And of course, **be prepared to an-**

**swer** when people ask you, "What do you do for a living?" or "What are you doing now?" Be sure to **focus on the other person and what their dreams and needs are**, so you can follow up later with how the STEMTech products and opportunity can help them.

### Build Momentum for the New Year

All through December, follow up diligently with all your new distributors and prospects and your whole downline, generating excitement and planning for a January hotel/home meeting to kick off the New Year with a bang!

### Seize the Moment!

Others may lose their focus during the Holiday Season, leaving the door wide open for you to build your business with very little competition. So network through the Holidays – and lay the groundwork for making 2010 your best year ever. **HAPPY HOLIDAYS!**

