## Spring 2010 TEMTech Canada

TOTAL LIFE ENHANCEMENT

Volume 2, Number 3

# STEMTech... Spreading pe Around World

Amazing Racers!

Goodbye Gray!





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Vlad Sonkin

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Ray, Christian, top STEMTech Executives and Field Leaders are heading south in December for a little "kick-back" time in the tropics. And their tropical adventure will be even more perfect if YOU join them for the **VACATION OF A LIFETIME.** 

#### It's the DIAMOND DREAM GETAWAY!

Here are the basics:

**WHO:** Fully-Qualified Diamond Directors (and above) for two or more months

during the Contest period: December 1, 2009, through August 31, 2010.\*

**WHEN:** 8 days & 7 nights, December 4 - 11, 2010

**WHERE:** The breathtakingly beautiful Paradisus Playa Conchal

WHAT: A full week of luxury at an extraordinary world-class all-inclusive

property... 2400 acres where you can enjoy snorkeling, sailing, zip lines, bike & kayak tours, tennis, golf (on a championship course), a boutique spa and health club, professional entertainment, nightly dancing, life-enriching classes, and all you care to eat and drink. (It's included!) And this is only a

partial list of amenities and activities!

WHAT'S MORE: STEMTech's popular Team-Building Games and

STEMTech Sporting Events, and maybe a few surprises...

#### It's a CONTEST for EVERYONE.

Just put the Diamond Dream GetAway on your "TO-DO" List, and make it happen!

\*Distributors qualifying in August will be given a one-month extension (through Sept. 30, 2010) to meet the two-month requirement. Complete rules for qualifying are on teamstemtech.com

#### EXECUTIVE

#### THE SPIRIT THAT IS STEMTECH

As springtime approaches, a spirit of renewal is upon us. In this spirit, it is healthy to reflect on what STEMTech stands for in its mission to bring wellness and prosperity to the four corners of the world. As the pioneer and industry leader in Stem Cell Nutrition, we have been blessed with the ability to impact quality of life like no other direct selling company in history.

As we continue to spread the word and add to our global family, my travels so far this year have taken me to Malaysia, Indonesia, Thailand, Ecuador and Brazil, with travel to many other parts of the world planned throughout the remainder of the year. I'll be visiting locations where we have established markets as well as places where we are working to open in the near future.

As a company, we have remained focused and consistent in our mission, which also includes making our opportunity more and more attractive in the Canadian and US marketplaces. We'll be announcing some of our latest exciting initiatives at the upcoming Convention in July, and we promise that you will be more than a little bit impressed. We also encourage each of you to renew your commitment to growth and use the STEMTech Amazing Race, Diamond Dream Getaway Contest, company-sponsored events and conference calls, and your own self-generated enthusiasm to take your business to the next level.

The STEMTech Global Foundation, our non-profit affiliate, is also part of our mission, and is already reaching out and helping over a dozen charities around the world, with its dedication to children, animals and environmental causes in need. (See page 9.) We sincerely appreciate every STEMTech distributor who is joining us in giving generously to the less fortunate, and we look forward to enhancing our charitable programs at home and abroad as we continue to expand here and internationally.

As we write the next chapter of success with STEMTech, I encourage each of you to play a part in that success. I look forward to speaking with you on an upcoming conference call and to seeing you at the Convention and regional events in the months ahead.



To your health and prosperity!

Ray C. Carter, Jr. President & CEO



#### A FEW WORDS OF THANKS

Since last summer I have had the opportunity and privilege of visiting with STEMTech Distributors in so many places in the world: Malaysia, Taiwan, The Philippines, South America, Mexico, Germany, Namibia, New Zealand, Australia... and of course, in the United States and Canada. I have also met with future Distributors in Thailand, Ivory Coast, Nigeria, Ghana, Ecuador and Trinidad. And I say with sincerity that the pleasure of seeing what our company and our products have done to improve the lives of so many is one of the most precious experiences I have had... matched only by the joy I feel from the enthusiasm shared with me by the people I have met. There is certainly a personal sense of achievement and satisfaction I feel for having developed STEMTech's products and for our contributions to the body of knowledge about stem cells, but this pales in comparison with the profound joy I feel when I hear so many of you talking about how your life has been changed through STEMTech.

So please allow me to take this opportunity to express my gratitude, simply and sincerely, for everything that all of you are doing to share STEMTech's products and opportunity with others. And I thank you for sharing your experiences with me. In the end, the positive impact that our company has made in the lives of people around the world is really what matters most.

I look forward to seeing you soon... at the DLC, at the Convention, and on the road.

Very best to all,

Christian Drapeau Chief Science Officer

#### SPOTLIGHT

#### **NEW TRIPLE DIAMONDS**



René B. Alvir, M.D. Virginia

wo people were largely responsible for triggering Dr. René Alvir's launch of his STEMTech business after Cecille Mullen first mentioned it: TV's Dr. Oz on the Oprah Winfrey Show and his old college chum, Dr. Daniel Prieto. Seeing Dr. Oz's discussion about stem cells and tissue regeneration on Oprah started René on his way to STEMTech. Then when he saw the astounding that Daniel had StemEnhance<sup>TM</sup> and StemFLO<sup>TM</sup>, René called Cecille and, as they say, "The rest is history."

A retired urologist with an active social life in the Washington, D.C. area, René says that people often ask him for free health advice at social gatherings. "I take these opportunities to share the StemEnhance story with them," René says. Traveling the world with his wife Inday, René finds that the subject of stem cell science is a good conversation topic everywhere.

Last fall, René was on hand at the Philippines Pre-Launch, where he got to know his Pending Distributors there as they became full-fledged STEMTech Distributors. With the consistent help and support of his uplines, Eugene Banez and Merly Tenorio, René is building an organization globally. He says, "I'm happy to be retired so I can devote my efforts to sharing STEMTech with others," adding, "STEMTech is rewarding me handsomely for helping people, and I have the energy to travel and spread the vision of STEMTech around the world!"



Marita Mason

Australia

hen Marita Mason is in her "office," she's seated at a café table on the beach, under a palm tree, overlooking Fraser Island -- "an idyllic setting." Since naturopath Linda Hoggard introduced her to StemEnhance and the STEMTech opportunity, Marita has been sharing the STEMTech story with others, building a large organization with many Business Builders. Involved with natural health for many years, Marita says, "StemEnhance is just what many people here in Australia have been waiting for, so I felt compelled to get involved."

In her thirty years as a counselor for people seeking spiritual and emotional healing, Marita says, "I believe meditation and spirituality are the keys to our personal happiness and success," pointing out that meditation can be helpful to people looking to build a business, too. "When people understand their true positive potential, it seems to draw others to them and to the STEMTech opportunity they offer."

"A free spirit," Marita loves to be outdoors, enjoying many activities, including swimming... once with the whales locally and four times with dolphins in Hawaii, "the highlight of my life," she says. She also loves to travel, recently visiting the Tiger Temple in Bangkok, where, she says, "I got up close and personal with these beautiful animals." (See photo.) At 60, Marita says "I've never been in better shape, thanks to StemEnhance and StemFLO. And the STEMTech opportunity helps support the lifestyle I love!"

Joining President's Club Members Bill & Caroline Lohmeyer and Ian & Melony Davies are 372 StemGems

76 Triple Diamonds45 Double Diamonds38 Diamond Directors65 Ruby Directors146 Sapphire Directors

#### CONGRATULATIONS!

Canadian Members of the Global StemGem Team

#### **Triple Diamonds**

Paul Gionet & Ghislaine Morency Lena & Tony Schultz Viola & David Toews Tc "Jay" Yeh

#### **Diamond Directors**

Edward & Catriona Soltys, Elan HealthSciences, Inc.

#### **Diamond Directors**

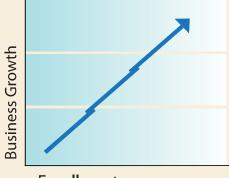
Christophe Cron
Bruce Melmer, 2117714 Ontario, Ltd.
Mary & Cornelius Peters
Aganetha Siemens

#### **Ruby Directors**

Wayne Achtem
Patricia Gory
Jean Harbottle
Dianne Mantei & Fred Sloan
Marisa Schroeder, Simply the Best
Katherine Winkler

#### **Sapphire Directors**

Mandy Newton
Brian Newton, Life Line Health Services
Nadine Stoikoff
Don Waechter
Alfred Waldner
Yvonne & Glenn Weatherbee



## **Enrollments Help Economic** Recovery

by Bryan Noar, Director of Sales & Marketing

**Enrollments** 

hroughout the economic meltdown that has gripped our nation over the past year, STEMTech has continued to provide a sparkling ray of hope. With well over a million dollars being paid out in commissions each month, we continue to add to the huge number of people whose lives have been changed financially through the STEMTech Opportunity. Many of these people have a truly wonderful story to tell - very real stories of triumph that millions of people would love to hear. They relate stories of being able to bring in some much-needed extra cash after a layoff ... of paying off mounting debts ... of continuing to support their favorite charity ... even stories

of being able to afford a new car during this lean period in our nation's history.

Given the strong growth in enrollments that we are experiencing in 2010, the future looks even brighter than before for those who take advantage of the STEMTech Opportunity. There's not a moment to lose ... Extend a helping hand by spreading the good news and sharing stories about the STEMTech Products and Opportunity with everyone. Together we can make a difference. Let's do it NOW!

How do STEMTech's Enrollment Superstars do it? Here is what a few of them are doing, in their own words:









I try to share STEMTech information with everyone. I think the key to my success with enrollments is listening and asking questions. Most people thank me for sharing the information, and whether they sign up then or not, they usually say that they enjoyed speaking with me. I'm getting better at this biz, thanks to STEMTech's training and tools and my greater confidence, and building is getting easier as time goes by.

> Rebecca Reverie, Director Pennsylvania

It is important to be involved in your community, to be out there where people are. I joined the local Chamber of Commerce, and I set up my booth at special events like parades, community celebrations, and regular local occasions, like our town's monthly "First Friday" event. Starting out, look for no-fee or low-fee opportunities to set up a table with brochures, DVDs, product and an eye-catching sign or STEMTech banner... and an enthusiastic YOU. Answer questions, get contact information, and always follow up, with the help of your upline! That's how I get enrollments.

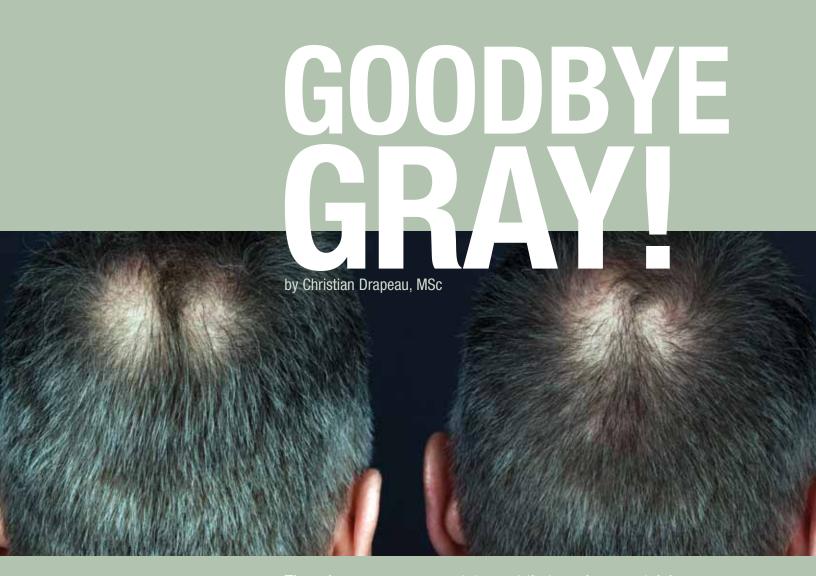
**Ray Mikelonis, Triple Diamond** Michigan

Having memories of fabulous vacation spots like beautiful St. Maarten during the 2009 Diamond Dream GetAway (pictured) is just one good reason we work so hard to share our life-changing products and business opportunity with everyone. We do the business we love and we are rewarded for sharing our business with others, when we pursue enrollment goals through the contests that STEMTech makes available. It's a win-win all the way around! You can make memories like these for yourself, and we encourage all of you to see yourself achieving STEMTech's rewards. Push yourself hard, share the opportunity, and the rewards are tremendous!

**Tom & Cheryl Goff, Triple Diamonds** California

You can share the STEMTech Opportunity anywhere, even at the bottom of the earth! I traveled to Antarctica and WON the Half-Marathon. Before StemEnhance<sup>TM</sup>, I could never have imagined running any race! The STEMTech opportunity is now so much a part of everything I do that I made room for my StemSPORT<sup>TM</sup> banner in my limited luggage space. As we traveled many hours together, I talked about StemSPORT with everyone, including Juan from Colombia (pictured on my right), who wants to become part of my STEMTech team. Always think "enrollments," and your business will grow!

> Fred Lipsky & Amy Pink **New York**

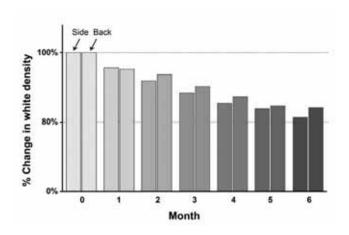


There is a very common statement that you have certainly heard more than once if you attend STEMTech meetings:

## "Since taking StemEnhance™, I have less gray hair."

I remember that the first time I heard someone say this, my reaction was immediate: "Stop talking nonsense! There is no need to make exaggerated statements. Just stick to reality and drop the hype!" But then a friend of mine visited and pointed out how much younger he was looking with less gray hair on the sides of his head. Soon it became clear that there was virtually not a single meeting where someone wouldn't come and share a similar experience... and then I saw it on myself!.

How could that be?!



I went on the web and researched the scientific literature, discovering that indeed stem cells from the bone marrow have the capacity to differentiate into melanocytes.

he only way something like this was possible was if stem cells from the bone marrow had the ability to migrate into the scalp and become melanocytes. Melanocytes are the cells associated with the hair follicle that are responsible for producing melanin, the pigment which gives hair its color. There are two types of melanin polymers; in combination, they determine overall hair color. Eumelanin is found in hair and skin, and colors hair grey, black, yellow, and brown. Pheomelanin imparts a pink-tored hue and is, therefore, found in particularly large quantities in red hair. Recently, studies had suggested that the death of these melanocytes was the underlying cause of hair graying.

I went on the Web and researched the scientific literature, discovering that indeed stem cells from the bone marrow have the capacity to differentiate into melanocytes. As they migrate from the blood, stem cells occupy the bulge region of the hair follicle, from where they evolve into melanocyte stem cells that migrate into the hair matrix to fully differentiate into pigment producing melanocytes that transfer pigment to the hair.

Could it be that increasing the number of circulating stem cells would lead to some of them migrating into the scalp and attaching themselves to the hair follicles, leading to repigmentation of the hair? Aside from taking mineral supplements in cases of severe mineral deficiency, nothing taken orally has ever been documented to have an effect on hair color. If we could show that more stem cells could restore hair color, what a symbol of rejuvenation this would be!

So we contracted with a lab of cosmetology and asked them to do a clinical trial. Six male volunteers exhibiting significant hair graying on both sides and the back of the head were selected. Each volunteer came to the lab at the beginning of the study for a series of high-tech photographs -- photocolorimetric assessments -- that allowed the lab to quantify the density of white in the hair of the volunteers. Then the volunteers were provided enough StemEnhance<sup>TM</sup> to

take two capsules three times a day for a period of six months. During that time, the volunteers came to the lab once a month for a full re-assessment of their hair color. The volunteers were instructed not to change their hairstyle, grooming products or haircut schedule for the duration of the study.

The study provided us with results that exceeded our expectations. After six months, there was a clear reduction of the density of white in the hair. In other words, we saw a darkening of the hair in every volunteer, both in the back and on the sides of the head. On average, there was a 19% darkening of the hair. And, although it was not quantified, in a few cases it was also possible to see an increase in new hair growth, as in the case shown in the picture on page 4.

Hair color has obviously nothing to do with health, and there is no relationship whatsoever between hair graying and health. Nevertheless, demonstrating that StemEnhance can reverse hair graying by supporting the release of stem cells from the bone marrow, is quite a demonstration of the rejuvenating power StemEnhance. But this is not all... When asked how they felt, most of the volunteers stated that they felt really good while taking StemEnhance, though they could not say what caused this feeling (as it was a blind study). They reported a feeling of greater mental energy and greater mental clarity, benefits obviously attributed to StemEnhance's content in phenylethylamine (PEA), aka the molecule of love.

So whether we look at hair repigmentation as a symbol of the rejuvenating power that StemEnhance can have in the body, or if we link it quite directly and specifically to the return to of our original hair color, or if we simply want to feel great, there are so many reasons to take StemEnhance every day!

## STEMTech Spreading Ho

STEMTech continues to grow and expand worldwide, changing the lives of people in every corner of the globe. Wherever we go, it is individual Distributors like YOU who are spreading the news about our extraordinary products and opportunity. Here at home and around the world, we are a Family of hard-working people who are making a difference for others.

#### **North America**

#### CANADA

by Jonathan Lester, General Manager



Canadians enjoyed the Vancouver Olympics and their maple leaf attire.

Wow! What a remarkable time it has been for us Canadians. The Olympics have come and gone, but the Games have left few of us untouched... and we all have memories to last a lifetime. Each of us has our own personal highlights, but the common denominator will be the heights to which the human spirit can soar, when we set our sights firmly on a target. The majority of the outstanding Olympic athletes are "normal" people like you and me, with regular lives and real jobs. They inspire us all by showing that ordinary people can achieve the extraordinary.

Our year has started as if out of a starter's gun. The momentum is inexorably building, demonstrated in part by the 8 winners in our Olympic themed "Go for Gold" Contest and our enthusiastic participation in the ongoing Amazing Race contest (See the cover and page 10).

2010 a commencé de manière plutôt remarquable. Notre business à en effet enregistré des signes de croissance significatifs. Par ailleurs, nous sommes très heureux de vous annoncer la venue de Christian Drapeau et Izzy Matos au Canada pour le mois de Mai. Soyez sur de vérifier les détails sur leur tournée et d'inviter autant d'amis que vous pouvez à ces événements.

We are looking forward to the countrywide tour of Christian Drapeau and Triple Diamond Izzy Matos in May. This is a unique and rare opportunity to see these two "live" and together on stage, so do make sure to get as many friends as possible to the event nearest them. Check for Tour details on our team calendar, or call our Distributor Services team.

What a special privilege we have as we share our story that has the potential to change lives! Keep our mission to create change in your sights, define your targets, understand what your success looks like, and then set off in pursuit of the extraordinary!

#### **UNITED STATES**

by George Antarr, VP/North American Markets



Lots of photo ops at the Convention!

We are preparing for another exciting Director Leadership Conference to be held later this month in beautiful Coeur d'Alene, Idaho (right over the Canadian border). We expect a lively group of Directors (and above) for this full weekend of intense training, personal development and fun.

And of course, all of us at STEMTech World Headquarters are busy putting together plans and activities for STEMTech's Fourth Annual Convention in Anaheim, California, July 30 - August 1, 2010. We look forward to welcoming many STEMTech Distributors from around the world to this spectacular event. We have a new product to unveil, the winners of the Amazing Race to congratulate (and that USD\$10,000 Grand Prize to award), exciting training and networking opportunities, and just a few of those STEMTech Surprises. Please join us!

#### **Africa**

by Errol Lester, VP/African Markets



Karin & George Beetge prepare for South Africa's Kick-Off Contest in honor of the World Cup Games.

Our South African operation continues to move in the right direction, with enthusiastic Distributors in all the major cities of the country and also in some of the smaller cities. Regular meetings are being held, and we are very encouraged by the dedication of our enthusiastic Business Builders. The South African office is also providing product and support for our nowopen business in neighboring Namibia.

Christian and I have visited Ghana and Nigeria, where we had good meetings with some very eager potential Distributors. I have also had the pleasure of visiting Ivory Coast again. We are making final arrangements to get us up and running in that country, having overcome some challenges.

We are currently working on product and company registration in Nigeria, Ghana and Kenya, where we do see real possibilities. As we stay in contact with our Virtual leaders there, we see that they are signing up a good number of Pending Distributors through the convenient Virtual Global Enrollment program.

#### **Latin America**

by Oscar Rosas, VP/Latin American Markets



Ray and Oscar outside Quito, Ecuador

Early this year I traveled to
Ecuador with Christian, who
was invited to speak about adult
stem cells at a conference for medical
professionals and medical students.
Speaking in good Ecuadorian
Spanish, Christian was warmly
received by the audience of very
open-minded and forward-thinking
healthcare practitioners. More
recently, I was joined in Ecuador by

Ray Carter, who has been an invaluable asset as we work on company and product registration in Ecuador, which is an emerging market for direct sales. We foresee a great opportunity for our company to change the lives of thousands of Ecuadorians in the near future.

Ray and I also traveled to Brazil, the largest country in South America and a fertile market for our company's products and opportunity. With a consistently solid showing in the Virtual Enrollment Top Ten, Brazil is a very desirable market for our expansion in South America. We are working diligently to complete processes for company and product registration in this huge country.

## pe Around the World

#### **MEXICO**

We are now past the governmental adjustments and restructuring of the health authority that delayed our addition of StemFLOTM to the Mexican market, and General Manager Juan Carlos Saucedo is making up for lost time with some big plans: We are moving our Guadalajara office to new quarters in a good location with attractive surroundings, and that is accessible to the commercial environment. We now also have monthly conference calls the third Wednesday of the month. During our inaugural conference call, we were happy to have Ray and Christian on the call, and both delivered their messages in International companies. We are confident that David will do what it takes to spur growth and take STEMTech Taiwan to the next level.

#### **COLOMBIA**

The "Colombian-Mexican Alliance" is a new promotion that urges Distributors in both of these countries to make contacts, tell the STEMTech story and share the opportunity with people they might know in the other country... for the mutual benefit and growth of their individual distributorships internationally. We have also introduced a mid-range kit for enrollment that has caused a great demand in the field. These innovations, as well as the tireless efforts of the staff at headquarters who welcome "walk-in" prospects daily, have led to a great increase in both enrollments and sales volume. In Colombia, things are moving up!

#### THE CARIBBEAN



In Jamaica, we have moved our office to a commercial area that is very accessible through public transportation. As the staff prepares the new space, we are sending out invitations to all Distributors in Jamaica and elsewhere in the Caribbean to come to the new office for a

tour. Recently, I traveled to Trinidad & Tobago (See photo) with Christian, Teresa Sullivan, Cherayne Hosang-Howell, and US Distributors Valda Innocent, Rosemarie Newman and Norren Monticeux to conference with doctors, nurses and some of the 1500 Pending Distributors that populate these islands. We are in the process of company formation and product registration in Trinidad & Tobago.

## Europe & "Down Under"

by Andy Goodwin, VP/European Markets

#### UNITED KINGDOM

Distributors from all over flocked to Buckingham to meet US Triple Diamonds Izzy & Lori Matos, and the eager audience was not disappointed: Everyone left the meeting fired up and wanting to share their new enthusiasm. Supporting this new excitement about building is a live Webinar where UK Sales Manager

Ian Parker triggers lots of "Ah ha!" moments as he explains the compensation plan twice monthly. Also earning wows via monthly conference calls are US Triple Mark Parsekian and President's Club member Ian Davies. It all has led to an upturn in recruiting and an expansion in sales, as more and more Brits receive the benefits of StemEnhance<sup>TM</sup> and our income opportunity.

#### **AUSTRALIA AND NEW ZEALAND**



Eager Australians gathered to learn about STEMTech

Pre-Launched only last October, the Land Down Under has already posted sales in excess of USD \$1 million AND we have our first new Triple Diamond, Marita Mason (See page 2)! Sandra Barnesly is on

track to achieving Double Diamond, as well. Recently, I was joined on stage by Heather Livingston and Izzy Matos at meetings in Perth, Brisbane and Sydney, and the excitement generated by these events is sending our "numbers" through the roof. Australia and New Zealand are VERY buoyant markets for our business, so listen carefully to people you meet. If you hear "G'Day" and it sounds a bit like Crocodile Dundee, your new acquaintance just might know someone Down Under who can become your new superstar!

#### THE CONTINENT



In Germany, more than 150 hearty souls braved a snowstorm to join Heather Livingston, Izzy Matos

and me for a meeting where we shared product information and all the good news, tips and "tricks" for building their businesses. Everything was simultaneously translated into German... so no one missed a single important morsel of information. German Distributors are eagerly

anticipating monthly conference calls in German, which will be starting soon.

Spanish Distributors and their guests flocked to Madrid to hear Heather, Izzy and me, as we gave our now "renowned" presentations. Izzy was hilarious in his version of Spanish; but there was also simultaneous translation for the overflow crowd, who really appreciated the messages. (Izzy & Heather with Spanish Pending Distributors pictured.) We are working diligently to complete registration procedures in preparation for a Pre-Launch in Spain later this year.

#### Asia

by Jonathan Lim, VP/Asian Markets

#### On the Horizon



Christian meets with enthusiastic Thai leaders.

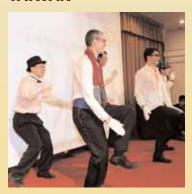
Ray tours some beautiful Thai sites.

We are working hard on opening future markets in Asia. Indonesia looms large on our radar, and we are completing the product and company registration in this market of 230,000,000 people, where there is boundless opportunity for STEMTech Distributors to expand their organizations. We have started the process for registering the company and our products in this country, and are making a plan for setting up the market there, with a Pre-Launch later this year. Just to refresh your memory about this archipelagic country of 6000 inhabited islands (and 11,500 more that are uninhabited), the capital city of Jakarta is located on the island of Java, which is the hub of both population and commerce, and is where our headquarters will be. The other four largest populated islands are Sumatra, Borneo, Sulawesi and New Guinea... all of them beautiful places full of millions of people who need StemEnhance!

Thailand is another country where we are working on registration procedures, looking toward a Pre-Launch later this year. We have many active US Distributors of Thai descent who are already planning to go to Thailand to help the promotion of the product and company. We know that Thailand is a country very friendly to the direct sales business, and many network

marketing companies have done well in this country. Now is the best time to build your Thai Virtual Team, so you have a group in place for our Pre-Launch.

#### **TAIWAN**



Todd, David and Larry showed off fancy footwork for the Year of the Tiger.

C TEMTech Taiwan started off Othe Year of the Tiger with a lavish event that was an evening of spectacular food and entertainment, as well as recognition for top achievers and those who have advanced in the compensation structure. Hundreds of happy Distributors and their many guests made this an evening to long remember. General Manager Todd Cornell, Assistant GM David Wu and Field Director Larry Chen hosted the event, even "cutting a rug" with a little fancy footwork.

Following a successful Directors Training in Taizhong in late March, the Taiwan team is preparing City Tours - like traveling Opportunity meetings - where Distributors and their friends will visit city sites in central and south Taiwan as they learn about STEMTech's products and opportunity. A promotion conducted through May can earn Distributors free tickets for the City Tours.

#### **MALAYSIA**

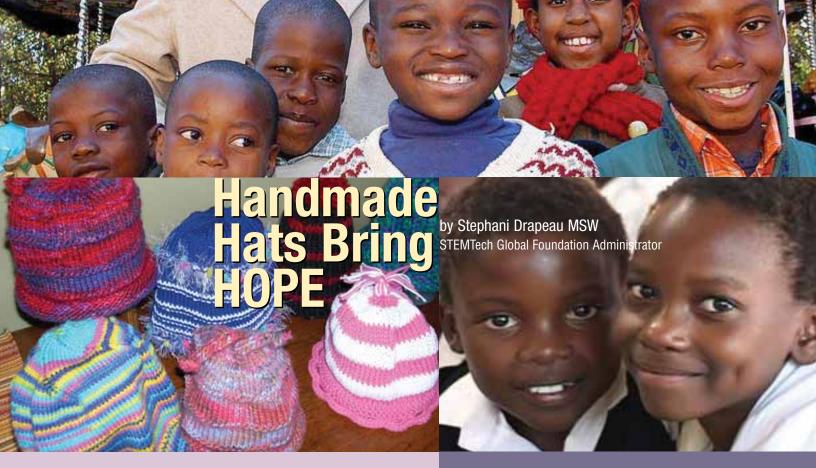
This very active market has been growing by leaps and bounds, and many of our enthusiastic Distributors are earning promotions into the StemGem Team. Beginning in a month or so, Field Leaders will be working with our Marketing Manager on regular training seminars for StemGems and their top producers, and we are beginning regularly scheduled conference calls in Malaysia, too. In the next few months, we will be focusing upon our majority market, the Malay, so we are preparing the marketing tools for this event. Then we will turn our attention to the official Launch of Malaysia, planned for later in the year. We'll keep you posted!

#### THE PHILIPPINES

s the Philippines continues to grow in the number of recruits and sales monthly, we are doing lots of training in the office and also in Provincial locations. General Manager Nora Asuncion has been in actively involved as a trainer and enthusiastic supporter for Filipino Distributors participating in STEMTech's Amazing Race, where our very own Yolanda dc Santos (pictured) has been way out in front almost unbeatable? - for weeks! And top Field Leaders like George Gorostiza have been doing the weekly training sessions that have helped increase recruiting and product knowledge for our Distributors, who are eager to create momentum to increase our market share in STEMTech's Global Family.



General Manager Nora Asuncion and Amazing Race leader Yolly dc Santos with prominent Filipino governmental personages



Cince 2006, the STEMTech Global Foundation has been an Dintegral part of our company, because giving back to the countries where we do business is an essential building block of our company's culture.

In the spirit of this culture of service, the STEMTech Global Foundation (STGF) is assisting one of our partnered charities, Seeds of Light South Africa (SOLSA), as it works to make the lives of South African children brighter. SOLSA is a nonprofit organization that supports orphans and their caregivers via educational practices such as computer training and mentoring in a region stricken with poverty and AIDS. (You can learn more about this charity's work at www.solsa.org.)

The STGF began our association with SOLSA in 2009 with a cash donation. This year we have been asked to participate in a program called "Hats for Kids," which is one way to help keep children warm through the winter months. Although South Africa is not often freezing in winter, many children do not own warm clothing that they need when the weather is chilly. So we are calling on all "knitters and crocheters" to gather their yarn and make small hats for the orphans. (Find a simple pattern for hats to fit children ages 3-12 at www.members.shaw.ca/lisaknits/aidanshat.pdf.)

SOLSA Director Becky Herman says, "One of the favorite local sport teams wears green and yellow. So those colors would be a hit with some of the children." And keep in mind that South Africa is hosting the World Cup Games in July (winter in South Africa), so hats with the green and gold of the South African soccer team will be especially popular this year.

To all STEMTech Distributors... Please help out these children by knitting or crocheting one hat (or asking a family member or friend who knits or crochets to do so). Your handmade hat will be certain to touch the heart and warm the head of a beautiful South African child.

Please choose any size from the chart shown here and send your hat to STEMTech World Headquarters by May 31, 2010, at this address:

#### SOLSA HAT PROGRAM 1011 Calle Amanecer San Clemente, CA 92673.

If you would like to be featured in our Foundation newsletter or at the STEMTech Convention when we talk about this program, please email a photo of you holding (or making) the hat to scasey@stemtechglobalfoundation.org. Please include a few words about your experience making a hat that you know will warm the life of a child in South Africa.

#### **SIZE CHART**

<b>Age</b> 12 months	Girls 18 inches (46.5 cm)	Boys 18 inches (47 cm)
24 months	19 inches (48.5 cm)	19 inches (49 cm)
3 years	19 inches (50 cm)	20 inches (51 cm)
6 years	20 inches (51 cm)	20 inches (52 cm)
8 years	20 inches (52 cm)	20 inches (52 cm)
10 years	21 inches (53.5 cm)	21 inches (53.5 cm)
12 years	21 inches (54 cm)	21 _ inches (54.5 cm)
18+ years	21 inches (54.5 cm)	22 inches (56 cm)

## STEIVITECH A M A Z I N G C E

## The Race is On... And It is AMAZING!



Canadian "Snowbird" Lois Morison shares StemEnhance at the Yuma Market.



Lana Horan stopped by a wildlife preserve with her StemEnhance.



Izzy & Lori Matos took their StemEnhance to the museum.



Denese Fischer at the BMW dealership with the car she wants.

STEMTech Distributors all around the world are piling up miles-per-hour (MPH) as they complete Weekly Challenges in the STEMTech Amazing Race... our best Convention Contest ever!

It all started early this year when Racers earned Pit Passes to qualify to race. Since February 1, Racers eagerly click on www.stemtechamazingrace.com first thing every Tuesday to discover the Weekly Challenge that can earn those coveted MPH that will move them ahead in the Race. Lots of Challenges award MPH to Racers for doing the business... enrolling Distributors on AutoShip, enrolling Distributors with FastStart or Leadership Packs, adding contacts to their Fan Club, helping their new Distributors to enroll other Distributors, etc. And then there are the FUN Challenges, like making StemEnhance 15-second videos or taking a snapshot of the Racer with a bottle of StemEnhance in a public place. Some entrants in Week #4's Snapshot Challenge are pictured here. Others entrants pictured: MaryAnne Robertson (cover) and Pone Praseut Sengsavang (Contents page).

When the 17 Weekly Challenges have been completed, the Top Finishers (with 100 MPH+) will be invited to Southern California two days before our Fourth Annual Convention to compete in TWO FINAL CHALLENGES. All Top Finishers will be

recognized ON STAGE on Saturday evening. The Racer with the HIGHEST TOTAL MPH when all Challenges have been completed takes home the GRAND PRIZE, USD\$10,000 (including USD\$5000 CASH)!

Racers earning 50-99 total MPH will be rewarded with Convention subsidies, including reimbursements for airfare, hotel rooms at the Anaheim Marriott and Convention tickets. The more MPH you accumulate, the greater your subsidies!

Keep track of your progress and the progress of your team and Top Racers at www.stemtechamazingrace.com. Then join your fellow Racers in Anaheim for the Convention, where we will all cheer for the Top Finishers and the Grand Prize Winner.

Will one of the BIG WINNERS be



STEMTECH'S **SUMMERTIME** SPECTACULAR... THE FOURTH **ANNUAL CONVENTION!** 

If you are new to the STEMTech family, this will probably be Lyour first "Family Reunion." For many of our family members, however, this annual gathering of the family in California has been a "must-do" for one, two, or even three years already. Each year it seems that Ray, Christian and the STEMTech Executive Team somehow come up with a weekend event that surpasses those of all previous years... and the previous years had been absolutely fabulous! How do they do it?

It's a mystery that will unfold, one activity at a time, throughout this year's jam-packed weekend of exciting General Sessions, valuable workshops, unlimited networking opportunities, fabulous food (including the sumptuous Recognition Banquet), mind-boggling STEMTech Surprises... and THIS YEAR (for the first time), you will see someone win the GRAND PRIZE of USD\$10,000 in STEMTech's Amazing Race!

The Agenda is still TOP-SECRET, but we can let you in on some of what you can expect to see and experience at the Anaheim Marriott the weekend of July 30-August 1, 2010.

#### YOU WILL.....

- Learn about a BRAND NEW product, as you see it, feel it, try it. (What could it be?)
- Have opportunities to meet and talk casually with our Co-Founders, STEMTech Executives and Top Field Leaders
- Hear about the experiences and secrets of success from STEMTech's Top Leaders
- See amazing NEW sales aids (and be first to have them)
- Learn how to make substantial income EVERY month. (It's easier than you think!)

- Find out how to use the power of the Internet to increase your business dramatically
- Really understand the compensation plan. (You'll discover it really IS simple!)
- Learn effective presentation tips that can boost your enrollments off the charts!
- Party like the nearby Hollywood Stars at STEMTech's AWARDS Ceremony, and dance until the wee hours
- Meet Distributors from all over the world. You'll have lots of opportunities to practice your German, Spanish, French, Afrikaans, Mandarin... emulating our talented, multi-lingual Co-Founders, Ray and Christian... or help our Global Family members brush up on their English!
- Be among the FIRST to see a special, brand-new STEMTech exclusive that has never been seen in public before! (Hint: It's not a product. It's not a sales aid. It's not a training tool. Hmmmm... What could it be?)

And this is only SOME of what you will experience in just THREE DAYS! The Fourth Annual Convention will be a weekend you will never forget, and one that will ENERGIZE and MOTIVATE you beyond your wildest expectations!

#### **Register TODAY!**

We want to see you at THIS year's STEMTECH FAMILY REUNION!





Jim Arshad Vertexcell Remedies Ontario

The president of a corporation that makes industrial batteries, Jim is currently working his STEMTech business parttime, but he says, "I use every opportunity to talk about STEMTech and its products. It doesn't take long to generate interest." Jim likes to communicate with prospects through email, sending them to his stemtechbiz.ca website for an

overview. When he follows up by phone "often several times," he arranges one-on-one meetings to talk about the products and the opportunity. Jim was drawn to STEMTech's products when Al Chan suggested that StemEnhance™ and StemFLO™ might be something for Tasha Arshad to try. Despite the efforts of dedicated naturopathic practitioners over the years, Jim's wife Tasha continued to experience discomforts all over her body that limited her quality of life dramatically. Once both Tasha and Jim began taking the products, they noticed positive changes. "Tasha is beginning to feel better, and I notice an increase in my mental and physical energy," Jim says. "Also, the excessive tearing of my eyes has

cleared up."

As he begins building with STEMTech, Jim is grateful for the help from his upline, Marty Meyer, and looks to learn more about both our products and our income opportunity. "The way I see it," he says, "there are three reasons to do this business: to make money or to help people... or to do both," adding, "I've been in 'the people business' for a long time, and STEMTech is just another way for me to help others."



#### **Lucy Chan**

British Columbia

Seventeen years ago, Lucy relocated to Canada from her native Hong Kong with her family. In Canada, Lucy has pursued a career in music, teaching on the secondary level and more recently, teaching piano privately. When Jeffrey Jung told Lucy about STEMTech, she learned that the Canadian headquarters was close to her home, so she stops in frequently. "Jonathan Lester and the Richmond staff have been a great help to me and my group,"

Lucy says. She has many Canadian and Taiwan distributors, and a growing group of Pending Distributors in Hong Kong. "Hong Kong is a fertile market for STEMTech's products and opportunity," she says. "I look forward to seeing our company open there."

Lucy likes to work with healthcare practitioners as they monitor the benefits people enjoy with StemEnhance and StemFLO. "When a prospect sees excellent results," she says, "I explain how to do the business." With the help of the distributors of Mutualwin Network, Triple Diamonds Tom and Cheryl Goff and many others, Lucy is building her team, enrolling many as Business Builders.

To Lucy, doing the STEMTech business is like learning a piece of music. She explains: "Just as you first learn the notes of a musical piece, then practice, and finally play the piece for others, with this business you've got to know the product and the compensation plan, study the science that supports our products, and then share the products and opportunity with your friends." As she devotes more than 30 hours weekly to building her business, there is little doubt that Lucy Chan is becoming a STEMTech virtuoso!



#### Lana Horan

British Columbia

Lana is a dog-lover who came to STEMTech because of her concern for her pets. "Dr. Skoberg, our vet, suggested that StemEnhance<sup>TM</sup> might help our 10-year-old dog Willow, whose back problems made it hard to get around," Lana says. Lana began Willow on StemEnhance and was amazed when the dog began jumping into the truck again and playing like a puppy. "I put two of our other older dogs, my husband Rick and myself on

StemEnhance right then," Lana says.

The idea of doing the business came along naturally for Lana. She explains, "When I see something good, I know it. And when we all had such good results, I had a responsibility to tell others." Her enthusiasm for the products and business grew when she heard Christian and STEMTech's "Traveling Executives" speak at meetings recently, and she is looking forward to "a wonderful experience" at the Director Leadership Conference later this month.

With a huge list of leads from the pet owners' service she owned for years, Lana is building an organization, making good use of STEMTech's tools. She says, "Conference calls jazz me up and the new Opportunity Brochure is the cat's meow." Full of enthusiasm she has developed with upline Verne Eaton's help, Lana enjoys sharing stories about the great results that she, her husband and all their pets are enjoying from StemEnhance. "Then I share the business opportunity," she says. "I feel that I am giving something wonderful to people, and I know that through this great business, I will get back 100 times what I give!"



#### Heather McConnell

Saskatchewan

When you have to spend each night hooked up to a "night cycler" to perform the function normally performed by healthy kidneys, as Heather does, your quality of life and freedom to travel are pretty limited. Despite her own health issues, it was her friends' health challenges that took Heather out on a stormy winter night to Everett Potter's STEMTech meeting. "Everett has the ability to get you going," she says, remembering. "He has such belief, so

much knowledge, and he is persistent." At her neighbor Kelvin Rutten's meeting soon afterward, Heather signed up and began taking

"I didn't notice any change in myself," Heather says, "but people started telling me how much better I was looking." In the months since, she has felt better and better, and the puffiness and too-pale complexion are gone. When her husband fell off one of the Arabian horses the McConnells raise, both Heather and Gary feared the worst. "But his recovery was so quick... and we thank StemEnhance."

With the help of Everett, Heather is building a business, holding meetings where she enrolls every distributor as a Business Builder. "For the people I talk to, it is the best 'bang for the buck," she says. STEMTech has changed Heather's life, too: Recently the McConnells travelled to the Stockmen's Show in Colorado, where they were on the go eleven hours a day. "Before StemEnhance," Heather says, "there is no way that I could have done that. I have energy now and feel good.... I only wish I would have found StemEnhance years ago!"



#### **Robert Seguin**

Quebec

While STEMTech is currently "Plan B" for Robert, "I am hoping that this business will soon become my 'Plan A," he says. With 31 years in the insurance business, Robert has always had an interest in helping people, and he believes that his STEMTech business fits right into that lifetime interest. Since he joined STEMTech last December, he has enrolled mostly Business Builders, using one-on-one meetings in and around the small village

where he lives. Already, STEMTech has become second-nature to him: "The words about STEMTech and our products seem to come automatically from my mouth whenever I meet someone," he says.

The father of four, Robert is happy that he has a lot more energy with StemEnhance, "so I can enjoy the kids." What's more, when he looks in the mirror, he says, "The wrinkles I used to see aren't there anymore. So not only do I feel younger, but I'm looking younger, too!"

His upline, Dr. Ed Chicoine, provides great support as Robert builds his business. "Each week," Robert says, "we do a conference meeting via computer, and these meetings have helped me a lot." These days Robert is working on final plans to host meetings featuring Christian Drapeau in Ottawa and Montreal on May 6-7, 2010. Excited about the potential of these special events, he says, "I look forward to seeing the rooms filled with lots of distributors and new prospects." Robert invites all STEMTech distributors and their guests to the May 6-7 meetings. Check the Events Calendar on stemtechbiz.ca for details.



Anaheim Marriott (near Disneyland)
Anaheim, California
July 30 — August 1, 2010

A gathering of STEMTech Distributors from here at home and all over the world for a weekend of exciting announcements, superior training, networking with STEMTech Leaders, and LOTS of fun!

### **BE THERE TO FEEL THE MAGIC!**





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