

Fall 2010

Stemtech HealthSciences

# healthSPAN

TOTAL LIFE ENHANCEMENT

Volume 5, Number 2

# GROW Your Business Your Quality of Life Your Future



State-of-the-Art Tools



One-of-a-Kind Products



Bonus CASH!



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<b>Co-Founders Messages</b>	<b>1</b>
<b>New Triple Diamonds</b> Lisa M. Hill and Wan Yewn Sang	<b>2</b>
<b>Bonus Pools... People are CASHing In!</b>	<b>3</b>
<b>Stemtech's Quality of Life Program</b> "Activity... an Essential Part of Overall Well-Being" by Heather Livingston "A Positive Attitude... for Your Health!" by Donna Antarr, M.D.	<b>4</b>
<b>SpotLight on StemGems</b> Triple Diamonds Bruce Higgins and Teresa Sullivan Chairman's Club Members Teresa Curtis & Steve Lewis President's Club Members Ian & Melony Davies and Bill & Caroline Lohmeyer New & Newly Advanced Members of the StemGem Team	<b>6</b>
<b>Convention 2010: A Brand New Future... in Photos</b>	<b>8</b>
<b>Stemtech Around the World</b>	<b>10</b>
<b>What's New on the Web?</b>	<b>12</b>
<b>Holiday Shopping, Stemtech Style!</b>	<b>13</b>
<b>Stemtech Stories</b> Peggy Andersen, Suze Angel, Dr. David Darbro, Peter & Hellen Frau, Kathryn Russell, Peter Atmadja, Terry Cagle, Dr. Wilhelmina Camina, Pastor Ronald & Connie Coleman and Sue Yelvington-O'Neill	<b>14</b>

**Back Cover    One-of-a-Kind Products**

**Are you connected?**

It's easy to stay up-to-date and keep in touch with your Stemtech Family when you know how! Here are a few ways to stay connected, no matter where you live...

**Conference Calls**

712.338.8202, code 8324#

**Tuesdays, 6pm Pacific time**  
**Stemtech Overview**

Join us as we interview people just like you about their product stories and business success with Stemtech.

**Tuesdays, 7pm Pacific time**  
**Product Training**

Dr. Donna Antarr or Heather Livingston share valuable tips and insights about Stemtech products. Listen in!

**Remember...**

With Stemtech, you are in business for yourself but not by yourself. Stay connected and build your success!

**Webinars**[www.stemtechonline.com](http://www.stemtechonline.com)
**Wednesdays, 6pm Pacific time**  
**Business Training**

Stemtech corporate executives, Field Leaders and distributors from around the world meet online. Join the fun and learn a lot!

**Events Calendar**

Check the online calendar on the Events page of [stemtechbiz.com](http://stemtechbiz.com) for "live" Events around the country, for special webinars and other Stemtech connections you don't want to miss!

## An Opportunity Like No Other

Now that we are into the heart of the fall growth season for our business in the US, we've really begun to see some very encouraging signs of momentum, despite the continued challenges with the economy. The combination of our exciting new product ST-5 with MigraStem™, our new compensation plan enhancements and the new look for website have given all distributors a renewed excitement to focus on and share with others.

Our national exposure in *Inc Magazine*, along with the second test-marketing of our infomercial, continues to give Stemtech further credibility in the marketplace. Media exposure like this provides all distributors with additional conversation starters, helping you to share our life-changing products and business most naturally.

Congratulations to our newest Triple Diamond Directors Lisa Hill from the US and Wan Yewn Sang from Malaysia, and to all distributors who moved up in rank recently. We are also pleased to see the results of the first Pools: Three New Directors and their Enrollers took home significant checks in the New Director PaceSetter Pool, and 47 distributors earned a share in the first FastStart Turbo Pool (See page 3). Special kudos to Muping Dai of Canada for earning two shares! These exciting Compensation Enhancements are just one more way that Stemtech helps to propel distributors to higher ranks and greater income potential. Ours is a more compelling opportunity than ever before!

To your continuing Growth and Prosperity,



Ray C. Carter, Jr.  
President & CEO



## People, Travel and the Global Scientific Community

It was again an immense pleasure to see so many of you at the 4th Annual Convention. Along with the technical aspect of our business – stem cell physiology, internet strategies, and the very technique of sales and business – Stemtech is about people. We are first and foremost a business based upon, depending on, and made up of people. Every opportunity to share and better understand what matters in your life is an opportunity to strengthen our team effort and build for a greater future. So thank you to everyone who could attend our Convention, and thanks also to all who could not attend but were with us in heart and spirit.

As I shared at the Convention, we are continuing our effort to build bridges with the scientific world. I firmly believe that Stemtech's solidity to a large extent depends upon the credibility we can build within the scientific community and the world as a whole. In this effort, I made a brief media tour in Canada in September, and I will be part of a documentary on the potential of stem cells (aimed at mainstream media) later in the Fall. In November, I will be speaking at the 37th International College of Surgeons World Congress in Manila on the topic of the potential of adult stem cells.

Many of these possibilities have been created by you, by contacts you have made and interest you may have generated in the minds of key individuals. So as always, I express my gratitude for everyone's contribution, big or small, as we achieve our goal of greater acceptance in the global scientific community.

Thanks to you all,



Christian Drapeau, MSc  
Chief Science Officer

## NEW TRIPLE DIAMONDS



**Lisa M. Hill**  
*Michigan*

Because she has been “on both sides of the fence” – working in the field and at corporate headquarters for another network marketing company – Lisa says her primary attraction to Stemtech came not from the products or opportunity, but because of Ray Carter and Christian Drapeau. “I knew that if their integrity was true and their intentions were good,” she says, “this would have a ‘trickle down effect’ on the whole organization.” When she discovered that, indeed, “both men have incredible integrity,” Lisa was interested in the company, and began learning about the products, which also needed to meet her standards: “They had to be life-changing and breakthrough technology,” she says, noting that the solid science behind all of Stemtech’s products sealed the deal for her. Lisa left her corporate position and joined Stemtech with the FastStart Pack in October, 2009.

While she was trained as a trauma nurse and is currently pursuing her medical degree in Naturopathy, Lisa says that “the only products that significantly changed my life after I experienced a serious health challenge were those coming from a network marketing company,” so she has pursued a career in the direct sales industry ever since.

Although she appreciates the quality of Stemtech’s many tools, Lisa says, “It is not the tools that make a distributor successful; it is the distributor who makes the tools successful.” She is a believer in the old MLM adage, “Belly to belly, story to story, heart to heart,” and uses one-on-ones, three-way calls and weekly team calls with her downline to both build and develop her business. “We cannot forget about the responsibility of supporting our downline once they are recruited,” she says. “Building is as important as recruiting.”



**Wan Yewn Sang**  
*Malaysia*

Ever since Marcus Loo introduced Wan to Stemtech in April, 2009, Wan (pictured here with VP Jonathan Lim) has been on a fast-track to success. Starting out part-time, this former teacher soon discovered that his skills, knowledge and experience in the field of education were easily transferable to building and strengthening his Stemtech organization; and by his sixteenth month with Stemtech, he went fulltime.

“I prefer to enroll professionals and business-minded individuals,” Wan says, explaining, “They are more open to opportunities.” Once a new distributor joins his organization, Wan’s work begins in earnest: “I have to invest a large part of my time and energy to helping my associates to educate, train and motivate their team members,” he says. “If leaders concentrate only on sponsoring while neglecting to train and motivate, this can result in high turnover and possible migration of members to other businesses.” Wan himself has benefited from the help and support from Marcus and James Loo. He points out, “Both these leaders have spent their time and resources to help associates, regardless of how deep down they are in the organization. I have learned much from them, and I am happy to duplicate their methods.”

Wan’s organization is truly global. In addition to the many distributors he works with in Malaysia, he has distributors in the Philippines, the USA, United Kingdom, Canada, Australia, New Zealand, Germany, Namibia, South Africa and Taiwan, in addition to many Virtual Distributors in Sweden, United Arab Emirates, Indonesia, India and Singapore...”just to mention a few,” he says. As his global organization grows and expands, Wan is right on track to make it to the top. He says, “I achieved Triple Diamond in July this year, so my goal is to make President’s Club early in 2011.”



### Put a little SPRING in your business growth!

We all know it's true... Stemtech's Director Leadership Conference is what EVERY distributor needs to build for success. Three days jam-packed with business training, team-building and lots of fun with Field and Corporate Leaders can do amazing things for your personal development and the growth of your business.

Join us in ORLANDO at the beautiful Gaylord Palms on March 9-12, 2011... and maybe bring the family along for a spectacular vacation with Mickey Mouse and his friends. Register today online!



# They Jumped in the Pools Now they are CASHING IN!

## NEW DIRECTOR PACESETTER POOL

With the help of their enrollers, three new distributors achieved Director by the end of their first full calendar month in business, meeting all the qualifications for a share of the PaceSetter Pool...

And that has put  
**USD\$2,397.16 in each New Director's bank account and a 50% match of USD\$1,198.58 in the bank account of each Enroller!**

**Congratulations to our first New Director PaceSetter Share Earners...**



### New Director

Barbara Gonzalez and her Enroller Gonzalo D. Bunag, Jr. (Philippines)



### New Director

Randolph S. Jonker (Uncle Randy's) and his Enroller Ancel Charl Jonker (South Africa)



### New Director

Benjamin Patrick and his Enrollers Frederick & Amoz Pushparatnam (Malaysia)

### FASTSTART TURBO POOL

Enrolling five (or more) FastStart Business Builders and meeting all the qualifications for a share of this global Pool were...

**47 Share Earners!**

Earning **TWO** shares was Muping Dai of Canada. **Wow!**

Earning **ONE** share each:

Peggy Andersen\* US  
Suze Angel\* US  
Peter Atmadja\* US  
Gonzalo Bunag Jr. PH (also won PaceSetter Bonus!)  
Wilhelmina Camina, M.D.\* US  
Eduardo L. Carlos PH  
Chan Chwee Hoon MY  
Connie & Ron Coleman\* US  
Frank & Jan Condon US  
John Cowden US  
Ramalingam A/L Doraisamy MY  
Peter & Hellen Frau\* US  
Lily & Patricia Gaban MY  
Barbara C. Gonzalez PH (also won PaceSetter Bonus!)  
Bruce Higgins, Lifestyle Dynamics LLC\*\* US  
Jacob Loogaswery MY  
Jonathan David K. Mahentheran MY  
Shanmugavadivu K. Raman MY  
Muralidharan A/L K. Visvanathan Nair MY  
Hamid Mohamed Kassim MY  
Gan Kim Swee MY  
Koenie Kruger ZA  
Leong Lai Sum MY  
Ting Lam US  
Jennifer Cheng Lang Baker MY  
Ying Liu CA  
Alfredo Marquez CO  
Virginia Kabling Martinez PH  
Terry Noade AU  
Ricardo G. Ong PH  
Frederick & Amoz Pushparatnam MY (also won PaceSetter Bonus!)  
Mima Bte Ramli, M.D. MY  
S. Vilasini A/P Sangaran MY

Greg Manzano Santos PH  
Dr. Sathiakunasingam MY  
Low Seiow Fong MY  
Lou Sheon Hei MY  
Lim Siew Huan MY  
Lydia L. Sison PH  
Wong Su Khok MY  
Merly Tenorio US  
Adelina Vanderzee AU  
Paz M. Villena PH  
Vystech Sdn Bhd MY  
Hermann Wimmer DE  
Yeoh Wong Hwa MY

**Congratulations to all members of our Global Family who earned shares in the Pools!**

*Go to your Back Office to learn how YOU can CASH IN with the next Pools. (Qualifications also appear in the Summer 2010 edition of **HealthSpan**, page 13.) Build wisely and you can be adding a nice Bonus check to your bank account!*

\*See *Stemtech Stories* (pp. 14-17).

\*\*See *Bruce's story* on page 6.

### Calling ALL DIRECTORS\* (and above)

Earn up to **\$3000 CASH** for the Holidays!

If you build wisely during the Fall Growth Season, you, too, can earn a big Bonus with the **PUSH FOR PACESETTER CHALLENGE!**

Build "like a New Director" between **October 1 and November 30**, and earn a share of our first **Incentive Contest Pool**, by enrolling and developing least 5 new Business Builder "legs" in your organization that accumulate 5,000 GPV. Earn your own Bonus and help your personally sponsored Directors to qualify, and you'll take home a 50% match of their Bonus, too!

Qualification details are in your Back Office or click on "News" at [www.stemtechbiz.com](http://www.stemtechbiz.com)

\*Must have achieved Director between 2005 and Sept. 30, 2010.

# Activity...

## an Essential Part of Overall Well-Being

by Heather Livingston, MSc



“Use it or lose it” is a saying that we have heard many, many times for a very good reason: It is true! Our bodies are built for stress...that is, physical stress. Physical stress comes from using our muscles and placing weight on our skeletal system. Our bodies need activity to maintain muscle mass and bone density throughout life. We also need daily activity to keep our cardiovascular system healthy, our ligaments and connective tissue supple, and improve and maintain our flexibility, balance, and range of motion. Simply, we need to stress our bodies to maintain optimal health!

The number one reason people say they do not exercise is, “I don’t have the time.” Sooooo... Think of “exercise” in a different way: Consider it as just being active. Our daily regime needs to embrace activity and build it into the day in any way possible. The scientific community recommends 30 minutes of “accumulated weight-bearing activity every day” ---to help obtain muscle mass and bone density. This activity can be at the gym, but it does not have to be! Walking, running after children, taking the stairs, and parking at the end of the parking lot are ways to build in daily weight-bearing activity. (Now, if you are interested in losing weight or body fat, you need to take on more strenuous, sustained activity at least five days a week.)

Whether it is for general maintenance of good health or with the goal of weight management, exercise is good for you! It invigorates the body, helps you to feel energetic, and it helps free your body and mind of emotional stress. Think about how positive you will feel when you are energetic, revitalized, toned, supple, and thriving!

### Tips for your Active Lifestyle

- Go for a walk each day. Walking with a child or taking the dog on a walk around the neighborhood helps to make this time interesting and more social.
- Put Activity on your daily “To Do’ List. Write “ACTIVITY” on your daily calendar, so you make its time a priority.
- Go to the gym or exercise class near where you work or live. (Those who build in exercise/activity first thing in the morning are more likely to keep up with it.)
- Join an active lunch group, class or club where people work out together.
- Find activities that you can do near your home or place of work.
- Have a variety of activity options so you can adjust to changing interests, moods, and weather.
- Be active or exercise at your designated eating time and then eat.
- Leave shoes, clothes, and exercise equipment where you can see them (near the door or in your car).
- Set a meeting with a friend to be active or exercise each week.

Stay-tuned to upcoming articles in *HealthLink* and *HealthSpan* that will delve into Aerobic and Anaerobic Activity, Perceived Exertion, Metabolic High-Points, and more! Send in your suggestions for topics that you would like to see addressed to: [hlivingston@stemtechmail.com](mailto:hlivingston@stemtechmail.com)

**Keep well and BE ACTIVE!**

# A Positive Attitude... for Your Health!

by Donna Antarr, M.D.



How many times today did you feel a sense of awe or inspiration? Have you felt compassion, contentment, gratitude, hope, interest, joy, love, or pride today? Did you know that these positive feelings have been studied for the last 20 years, and that hard scientific evidence exists that these positive feelings lead to many important benefits... not only for your life but for the lives of the people around you?

It has been found that a positive attitude widens your ability to see more, so you are more creative and find more possibilities. Think of your attitude this way: When you are negative, it's like you are wearing blinders so you cannot use your peripheral vision. You are stuck... you can't see the big picture or other possibilities because it is hidden from you by those negative blinders. When you are feeling positive, the blinders literally come off and you see more of the world!

In 2005 Fredrickson and Branigan did a study where they showed people a group of shapes like this one:



People were asked if they saw a triangle or a group of squares. There is no wrong answer, but what people saw was related to whether they had a positive or negative outlook. People who saw a triangle (the "big picture" in this case) tended to be positive. Their outlook was expanded, so they saw the big picture. Those who were either neutral or negative in their attitude saw three squares, because their peripheral vision had shrunk so there was no "big picture" for them. There are many other studies very similar to this, done by different teams of researchers, and all came to similar conclusions: A positive outlook broadens what you can see.

When you are under the influence of positivity, you are more able to envision a bright future, and you are more likely to build lasting relationships, close the best business deals and attract loyal people to you. As your mind is broadened, so is your heart... and people feel closer to you when you are positive. This is true even cross-culturally. This means that no matter where in the world you build your Stemtech business, your ability to be genuinely positive is extremely important as you build relationships. Once you embrace a state of positivity, a mountain of evidence says that it not only changes the way you interact with the people you are close to but with complete strangers, too.

Now, what about the effect of a positive attitude on your health? Studies have shown that when you are frequently positive, not only do you have more happiness, but your body fares better, too: Physiological responses like reduced inflammatory responses to stress, decreased physical pain, resistance to the virus that causes the common cold and reductions in stroke have been noted in studies about the effects of positivity on health. And here's the best news: Several research groups have even shown that positivity is linked to both an increased state of well-being and longevity!

Here's a riddle: Do people have a high quality of life because they are positive, or are they positive because they have a high quality of life? Hmm... I'll be discussing this subject and many others associated with Quality of Life as I travel around the country. I look forward to seeing you "on the road."



# SpotLight on StemGems



**Bruce Higgins**  
*Lifestyle Dynamics, LLC*  
*Triple Diamond*  
*Oklahoma*

Bruce was not looking for a business when a friend called him in spring 2006 about a new company called Stemtech, but he had been tormented for years with physical issues from manual labor and old sports injuries.

"The stem cell thing interested me, though, so I checked the website," Bruce remembers. "There I got a good enough understanding that I thought StemEnhance® might just work for me." And did it ever! That summer, as he worked 12-14 hours a day in punishing conditions as a heating and air conditioning installer, both Bruce and his young apprentice were stunned: Bruce had great agility and few aches, thanks to StemEnhance. In his little free time over the next eight months, Bruce personally sponsored 35 new distributors. "How did I do it? I knew I had an exceptional product and I was committed to sharing it," he explains simply. Soon he had a real business going, and – with some apprehension – he retired from manual labor and went fulltime with Stemtech. Looking back, he says, "I'm so happy I didn't pass on this opportunity."

In the years since, Bruce has discovered that his strong science background and his earlier experience in network marketing have been very beneficial, "but anyone can do this business," he says. He finds it very natural to strike up a conversation in places like coffee shops, and points out, "You just have to invite people to take a look at our product line, which is all about looking and feeling younger and experiencing more vibrant health with faster recovery. People are generally intrigued by these product benefits, so they want to listen and learn."

Because he believes that continual learning is one key to continual growth, Bruce reads a lot and has attended every Stemtech Convention and Director Leadership Conference since the beginning. He says, "Stemtech events are an important way to recharge your batteries, meet new people, hear new stories and gather significant information, so you can refocus your vision for the future. These events are an investment in your future success!"



**Teresa Sullivan**  
*The Order of Ministry Soul*  
*Triple Diamond*  
*Missouri*

Like many others, Teresa was not looking for a business opportunity either when her mother urged her to become a business builder with Stemtech. "I just wanted to take StemEnhance to help me remain healthy," Teresa says, explaining that she had

already "done the network marketing thing" for ten years with another company and the timing was not right for her to begin again. Nevertheless, when she soon noticed a significant increase in her energy level, especially at the traditionally "low" part of late afternoon, Teresa started thinking, "Well, maybe." Then when she added StemFlo® to her daily regimen a few months later – experiencing a "quantum leap in energy and amazing mental clarity" – Teresa's mind was "almost made up." But when her friends began remarking that she had a "new, healthy glow," Teresa says, "I realized that the benefits of StemEnhance and StemFlo were showing on the outside, and I really needed to share these products and build a business." Teresa says that a big part of recruiting new distributors comes down to timing. "When people say 'no' or 'not now,' I remember my own story," she says, "and I arrange to come back to them when their timing is right."

Whether you are part-time or fulltime with Stemtech, Teresa stresses that it is vital to treat your business as a *business*. She advises, "Focus on things that grow your business, and avoid getting sidetracked with time-consuming tasks to 'get organized.'" She urges distributors to reach out to people, making new contacts daily. "I find Stemtech's YouTube site really helpful, and I am using FaceBook® more and more to create and build relationships that can benefit my business growth," Teresa says, stressing that it is important not to "pounce" on new contacts to recruit them. "When you take the time to build a relationship, the idea of joining you will eventually come naturally," she says. Since the introduction of ST-5 with Migrastem™, on her FaceBook page Teresa has shared stories from people who have lost weight with the product. "This is really piquing people's interest," Teresa says. "So many people want an easy way to curb their appetite, and ST-5 is the answer!"



## Chairman's Club



**Teresa Curtis & Steve Lewis**

*Keerthi Online, Inc.  
Nevada*

**B**usiness partners and owner/consultants for a number of companies associated with the global

network marketing industry, Steve and Teresa joined Stemtech in its early days for two main reasons, Steve says: "A product that is totally unique and a company with superb management." He has been involved with network marketing for over 30 years; and Teresa, an entrepreneur since she was 15, has extensive experience in accounting and computer sciences, too. Both Steve and Teresa have experienced dramatic personal benefits with Stemtech's products and they have enjoyed great financial benefits from Stemtech's compensation plan and programs. "We have a substantial income, both of us drive luxury BMWs, and we are currently making plans to move into a new 8000-square-foot home," Teresa says. "Stemtech has enhanced both our lives."

## CONGRATULATIONS!

to these New Members of the StemGem Team

### Triple Diamonds

Rajoforte Enterprise Malaysia

### Double Diamonds

Johnny A. Beytel South Africa  
Soogumar A/L Krishnan Malaysia  
Electa & Willem Roux South Africa  
Yolanda dc Santos Philippines

### Diamond Director

Marita Schauta, EU Trading Solutions, LTD Germany

### Ruby Directors

Monica Bakker South Africa  
Bibiana Tan Yoke Sim Malaysia

### Sapphire Directors

Gonzalo D. Bu ag, Jr. Philippines  
Don Burgess Australia  
Jane Elise Ferro, Jane Elise Enterprises Australia  
Matthew Mason Australia  
Pandyen A/L Ponniah & Uma Magesvary  
A/P Kundumony Malaysia  
Dale Rich South Africa  
Lim Ah Seng & Tony Lim, Fusion Creations Sdn Bhd Malaysia  
Cheng Sin Yeng Malaysia  
Vasudavan Thandarayan Malaysia

張舜明 Taiwan

黃兆陽 Taiwan

Advancements July 1 – August 31, 2010

## President's Club



**Ian & Melony Davies**

*Meli, Inc.  
Australia*

**I**an Davies has been with Stemtech since its first days. Because he knew Christian Drapeau and his

work since the 1990's, Ian says, "I nearly fell over with excitement when I learned what he had discovered, and I had to be part of this fantastic breakthrough stem cell product, StemEnhance®." A former electrician and carpenter originally from Wales, Ian and his family lived in Hawaii until recently, when they followed the Stemtech opportunity to Australia to build there. Ian says, "This business is simple but not always easy. When we burn with the fire of purpose and plant seeds by sharing these products and the opportunity, we find that many of these seeds sprout, and our numbers keep growing." Pointing out that "the greatest of all human needs is to feel connected," Ian says, that Stemtech is a business of connection. "With Stemtech, the more you help people, the more money you make, and the more money you make, the more good you can do in the world."



**Bill & Caroline Lohmeyer**

*International BC  
Lighthouse, Inc.  
Minnesota*

**W**hen Don Miller called his old friend Bill in early 2006 to say he'd heard about a

new stem cell product that offered a unique network marketing opportunity, neither Don nor Bill could know how life-changing that phone call would be for them both. Caroline says, "Bill and I started our Stemtech business with two passions: to feel better and to get out of debt." The Lohmeyers were struggling to make ends meet after Bill lost his sight and his mobility; and both he and Caroline needed to feel better. They began simply, sharing news about StemEnhance with others daily. "Soon we started holding conference calls, asking each person to call some of their friends to be on the call with them," Bill says, noting, "Everything took off from there." These days Bill and Caroline continue helping others one-on-one and through their highly popular training seminars they host for "any and all Stemtech distributors" in their large, new home on a lake... which is complete with a fully-equipped meeting room. "Our success has come from helping others to achieve success," Bill says. "It's the Stemtech way."





STEMTech 4th Annual Convention

# 2010

*A BRAND NEW FUTURE*

**Stemtech launched our  
Brand New Future**

during five days of exciting activities,  
spectacular announcements and an all-around  
good time for everyone. If you were with us in  
Anaheim, these photos will bring back some  
happy memories. If you missed the Fourth  
Annual Convention, the pictures on these  
pages may let you see that you simply have  
to make it to the Fifth Annual Convention.

**2011 is just around the corner!**



At this year's Convention, there were 2K and 5K races on Friday morning. I am not a runner, but I joined in the race in the spirit of things, as did many others. As we all started, the true runners were easy to spot as they broke away from the rest of us and took off.

As we progressed around the 2K course, I saw that Jacki Smith (TX), Merly Tenorio (VA) and I seemed to be moving at a similar pace, running some and walking some. But I saw that something else was happening... The true "leader" in each of us was emerging as the race progressed. Two of us would slow down if one started lagging behind. We tried to keep to the same pace, and we started encouraging each other. We were not out to beat each other to the finish line, but instead we were working together so that we all could win by finishing the course. As we got to the last lap, the three of us were running in unison, and we crossed the finish line together. Now, that's teamwork!



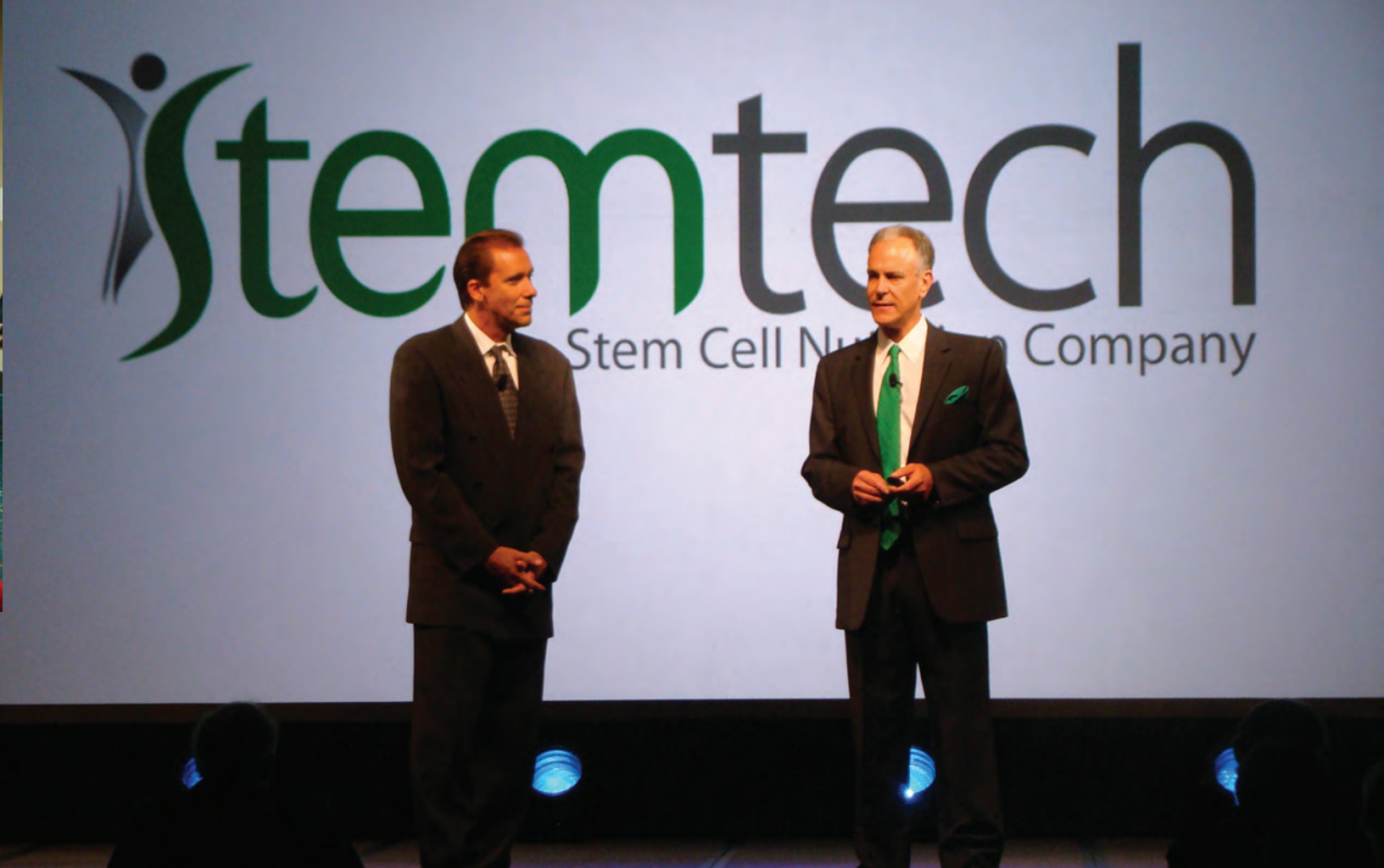
Jacki

Merly

MaryAnne

MaryAnne Robertson  
Ontario







# STEMTech Around the Globe

## Asia

by Jonathan Lim, VP/Asian Markets

All distributors in the Philippines are proud of the accomplishments of their countrymen, including Finalists Ricardo Echevarria and Yolanda dc Santos, who performed so well in Stemtech's Amazing Race. Following the 4th Annual Convention in the US, I held a Recognition Night for the Race participants and those earning promotions in the ranks. About 250 distributors gathered to see prizes and certificates given to Race Finalists and to applaud those celebrating their promotions. Ricardo enjoyed sharing his experience from the Convention, where he was "treated like a VIP" and had the opportunity to meet Stemtech's Executive Team. In Manila, General Manager Nora Asuncion has been holding weekly meetings and training that have been so well-attended that we had to expand the size of the meeting room!

In Malaysia, our new Field Trainer, Daniel Chong, has been conducting very successful "road shows" (Field training and opportunity meetings) with valuable participation from Field Leaders, who then duplicated these meetings in their local areas. At a Recognition Day in September, there was great celebration of the success of our Field Leaders, to whom I presented pins. With five Triple Diamonds and sales second only to the US, Malaysia is an amazing market that is still in "Pre-Launch mode." Can you imagine the explosion that will happen with the official Launch early next year?

We are working hard to open Indonesia, Thailand and Singapore. With product registration in process, it is now a waiting game... but we expect these Pre-Launches in 2011.



Philippines General Manager Nora Asuncion and VP Jonathan Lim present Yolanda dc Santos with her Amazing Race certificate and prize money.

## Europe & Down Under

by Andy Goodwin, VP/European Markets

Sapphire Director Linda Hoggard and I have just completed a comprehensive training tour of Australia and New Zealand, encompassing the new Bonus Pools, new look and branding and some sensational product training from Linda. There was rapturous response from everyone, as Linda, a certified Naturopath, made stem cell science "come alive" for all of us.

Business Down Under continues to grow at an astonishing rate. Our weekly webinars have proved to be a HUGE hit, with more and more people logging in each week... from all over the world! "Stemtech Quiz Night" was exceptionally popular, as participants vied to see who was the smartest and who was the quickest. Lots of fun!

Europe continues its sure progress and Roger Duce and I are in Germany for team meetings and Ian Parker is heading meetings in the UK... both in October. Check the international calendar on Stemtech's website for details of these events and additional events that are coming. All of these meetings are great opportunities to meet and learn from other distributors, as well as to introduce your prospects to our fabulous business potential.

### CURRENT TOP VIRTUAL MARKETS

1	Indonesia
2	Trinidad & Tobago
3	Ghana
4	Spain
5	Ivory Coast
6	France
7	Bulgaria
8	Singapore
9	Nigeria
10	Brazil

Expand your business worldwide with Virtual SignUps. When Stemtech opens a country, your Pending Distributors go "live" with your organization all set to build!



Andy Goodwin happily awards Margaret Munro her Ruby pin in a fun-filled meeting in Brisbane.



As we build here at home, we also look to our Global Stemtech Family for growth. Here's a quick update on what's happening with Stemtech in the four corners of the world...

## Latin America

by Oscar Rosas, VP/Latin American Markets

As Sales and Marketing Manager Jacob Orozco has been busy traveling around Mexico for meetings and training, distributors have been "blown away" by the new business approach and announcements of the enhancements to our Compensation Plan. Everyone has received and embraced the new pools and is gearing up to start a Brand New Future.

In Colombia, we keep receiving.. impressive product and business testimonials, as Adriana Ricci conducts opportunity and training meetings in her hometown Cali and in Bogota and Medellin. Adriana foresees our expansion around the coastal cities such as Cartagena, Barranquilla and Monteria.

We are launching our new Stemtechlatino blog, where distributors can share their comments about their businesses, our product and the company. The blog is open to posting of questions to the Leader of the Month, to our Product expert Paola Mazzoni and to the company. We will also be posting weekly eblasts, videos and past conference calls. We are moving forward with Facebook®, Twitter® and YouTube® in Spanish, and we are preparing webinars where we will have field and corporate guests broadcasting in Spanish to distributors and their guests from USA, Puerto Rico, Mexico, Colombia and Ecuador.



Eager Mexican distributors packed the meeting room to learn about the new compensation plan enhancements and plans for Mexican growth.

## Canada

by Jonathan Lester, General Manager

It is hard to believe that summer has gone and the kids are back at school! What a whirlwind summer it was for us, too: Convention, our new look and branding, new Bonus Pools, as well as a new product and new sales tools.

The response to the launch of StemSport Chewables™ and StemPets FLA™ (For Large Animals) has been fabulous. These two wonderful products take our business to two new markets and provide us all a wonderful opportunity to share the Stemtech story with new friends and acquaintances. These new products now bring our total product complement to four, to which we hope to add ST-5 with MigraStem™ and StemPets™ in the not too distant future. What a formidable product range we have!

It is a delight to welcome our Chief Science Officer (and hometown boy), Christian Drapeau, back to Canada. Christian is appearing in Calgary, Toronto and Montreal (where he is also launching his Amazon Best-Seller, *Cracking the Stem Cell Code*, in French).

Check [www.stemtechbiz.ca](http://www.stemtechbiz.ca) for event details. Be sure to take advantage of this rare opportunity to get to see Christian in person. Gather your team and prospects for these very special meetings.



At the Convention, General Manager Jonathan Lim presented Mutualwin Network with the first-place trophy for the "Go for Gold" contest.

## Africa

by Errol Lester, VP/African Markets

We are so pleased that we have moved into our beautiful new headquarters. Our spacious, attractive office, training area and warehouse space is a welcoming environment for the many distributors who stop in regularly, as well as for our dedicated staff (who heartily approve of their new work quarters). Our office location is:

Kirstenhoff Office Park, Block B  
1 Witkoppen Road  
Paulshof Ext. 41  
Gauteng  
Phone: 011 27 11 803 3633  
Fax 011 27 11 803 2419

Things are moving along nicely elsewhere in Africa, too. We now have a Pre-Launch planned in Ivory Coast for November 27, 2010, and are eagerly looking forward to welcoming both Ray Carter and Christian Drapeau for this big event. Thanks go in advance to George Tashjian and Brianne Rogers, who will be traveling to Ivory Coast prior to the Pre-Launch to ensure that all our systems are humming perfectly before November 27th.

And recently, I had a very positive visit to Ghana, meeting with some of the 924 Virtual Distributors in that country. We are working on product and company registration there, and look forward to a Pre-Launch in Ghana in the coming months.

Africa's 50+ nations are fertile ground for the Virtual Enrollment Program. I urge each of you to look to Africa as you expand your business worldwide.



As of September 1, Stemtech South Africa Distributors are picking up their orders and gathering for training in this very attractive Johannesburg setting.



# What's NEW

## on the Web?

Have you seen the new look and expanded features of Stemtech's website? [www.stemtechbiz.com](http://www.stemtechbiz.com) is at your fingertips to assist as you...

- Introduce Stemtech to people near and far
- Recruit new Distributors and customers locally and around the world
- Support and train your new Distributors
- Keep track of your own progress and that of your organization
- Stay up-to-date on Stemtech Events and announcements
- Maintain organized business records in your Back Office

In a continuing effort to stay on the "cutting edge" of technology to support your business, Stemtech's newly enhanced website includes a number of user-friendly features:

- A clean, modern look featuring Stemtech's new logo and color palate.
- Improved navigation! Find what you're looking for quickly and easily.
- An enhanced Shopping Cart: You will enjoy our simple order process.
- AutoShip Manager improvements: Now it's easy to change your AutoShip order online!

Distributors who have a personalized [stemtech.com](http://stemtech.com) website are already making great use of the enhanced website and its expanded features. **TIP:** Make sure to let your prospects know that their own personalized website comes FREE with a FastStart or Leadership Pack enrollment. That's a \$130 value!

**Check out the new [stemtechbiz.com](http://stemtechbiz.com) today, and see how Stemtech's advanced technology can help you to build your business!**



## WOW! WEBINARS

Would you like to have people like Dr. Donna and George Antarr, Heather Livingston, Bryan Noar and Global VPs and Field Leaders from around the world stopping over at your house for a bit of training every week? **Now you can!**

Stemtech airs a LIVE Business Training webinar each Wednesday at 6pm Pacific time. Log on to [stemtechonline.com](http://stemtechonline.com) with your Team and guests to participate in the live, interactive training. You'll see presenters in "real time" as they share valuable information – with computer screen graphics and images – that will support your business growth.

**TIP:** Want to have a Webinar presented especially for YOU and YOUR GROUP? Gather at least 20 people who will commit to attending, then email a Webinar Request to [events@stemtechhealth.com](mailto:events@stemtechhealth.com).

**Together, we'll make it happen!**



# Holiday Shopping, Stemtech Style!

The Holidays are just around the corner, so it's time to start thinking about the PERFECT GIFTS for your family, friends and people in your organization. With these exclusive Stemtech logo items and apparel, you bring Stemtech Style to your group. And don't forget to get these "gifts" for yourself, too!



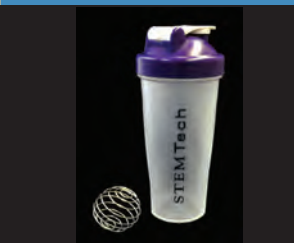
#### Stemtech Executive Pen

Black Executive Pen with pearlized barrel and Stemtech logo. Sure to attract attention wherever it is used. Perfect for filling out Application forms for your new Distributors!  
Item 0902-0001, \$6.95



#### Stemtech Logo Mouse Pad

The transparent window in this innovative mouse pad allows you to slip in a photo of your family, pet or latest Stemtech goal. A great way to maintain your focus on what's important to you!  
Item 0909-0001, \$6.00



#### ST-5 28 oz Shaker-Cup

Preparing ST-5 with MigraStem™ is quick and convenient with this handy shaker-cup. Simply add liquid and a scoop of ST-5, drop in the special stainless steel mixing ball, screw on the cap and shake. Then flip the lid and drink. (Note: The spill-proof design is perfect for the car!)  
Item 0907-0001, \$8.00



#### Stemtech Pill Box

No more cramming Stemtech bottles into your purse or pockets! This space-saving pill box holds 6 capsules, so it is perfect for people on the go ... Simply refill daily and take StemEnhance® and StemFlo® with you anywhere.  
Item 0910-0001, \$1.75



#### Stemtech Logo Baseball Cap

This sharp-looking cap creates a great first impression with its green-and-white logo that really "pops" against the black background!  
Item 7200-0001, \$11.95



#### Stemtech Polo Shirts for Men and Women

Consistently proven as an effective way to generate interest in your products or business. Available in sizes S, M, L, XL and XXL.  
Item 7154-0020 through 7154-0060. \$19.95 - \$21.95 (men's)  
Item 7104-0020 through 7104-0060, \$19.95 - \$21.95 (women's)



#### Stemtech T-Shirts for Men and Women

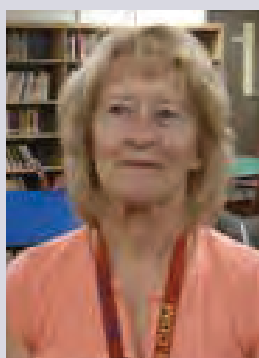
Advertise Stemtech while you're at the gym, working in the yard or just running errands. Available in men's sizes S, M, L, XL or XXL.  
Item 7000-0021 through 7000-0061. \$8.95

\* All items available for immediate order while current supplies last.

**Give gifts this Holiday Season that say,  
"We're all on the same Success  
Team... Stemtech!"**



# Stemtech stories



## Peggy Andersen

Montana

When Peggy and Rod first learned about StemEnhance®, they were excited because of the stem cell science behind the product. They enrolled FastStart with Shauna Herbel and “borrowed” a bottle so they could get started quickly. “Even before our order came,” Peggy says, “I noticed my energy level was up, and I had more stamina.” After a week, Rod was no longer going to bed exhausted and waking up tired. “He has energy and awakes refreshed,” Peggy says, noting that both she and Rod continue to see improvements in their level of wellness with StemEnhance and StemFlo®.

While the Andersens have a nice home in beautiful Montana, neither Peggy nor Rod gets to spend much time enjoying it. Rod is away for months at a time, working for an oil company in North Dakota; and Peggy’s teaching job on an Indian reservation four hours from home keeps her away Monday through Friday each week. “This is not the lifestyle we want,” Peggy says. Rod’s work away from his family is hard and exposes him to many health-threatening toxins, so he and Peggy have been very eager to find an alternative income source. With this goal in mind, Peggy is building a business with FastStarts, and Rod is sharing the business opportunity with his co-workers. “When people see our marketing plan,” Peggy and Rod say, “they are on fire!” Encouraged by her check for a share of the very first FastStart Turbo Bonus in September, Peggy says, “We just know that Stemtech is the ticket that can bring us both back home.”



## Suze Angel

California

As a Certified Feldenkrais® Teacher and Movement Therapist with many senior clients, Suze Angel has been keenly interested in the role of adult stem cells in the body’s renewal system. So when Elena Gurevich invited her to go along to a “conference on stem cell products,” Suze says, “I was really looking forward to trying the products and to seeing Elena after 25 years.” At Stemtech’s 4th Annual Conference, Suze was impressed: “There was not the hype you find in some network marketing companies,” she says, “just good scientific information, common-sense approaches to marketing, and the people taking the products all seemed happy.”

As she tried StemEnhance and StemFlo that weekend, Suze was amazed that her troublesome left knee felt just fine, “even though Elena and I danced like wild women Saturday night!” And ST-5 with Migrastem™ has provided Suze with most dramatic results in the weeks since the Convention. “With ST-5,” she says, “my ravenous post-menopausal appetite is magically curbed, and I dropped seven pounds the first two weeks... without changing my normal workout routine.” She says, “ST-5 has helped my body shift naturally into fat-burning mode, instead of the fat-accumulating mode that was giving me a matronly middle.”

Since the Convention, Suze is building a business that has already brought her a FastStart Turbo Bonus check. Sharing Stemtech’s products is natural, she says: “People are seeing a change in me, they trust me and they sign up.”

*\*The Feldenkrais method is designed to improve movement repertoire, aiming to expand and refine the use of the self through awareness, in order to reduce pain or limitations in movement, and promote general well-being.*





**Dr. David Darbro**  
I Can Be Healthy, LLC  
Indiana

## Stemtech stories

Following a stroke several years ago that affected his speech, Dr. David Darbro gradually lost his joie de vivre. "I also had some other issues slowing me down," David says, explaining, "so I was really down in the dumps." Since part of his medical training was about measuring things, David took a "mood test," which revealed what he expected and, what's more, that his short-term memory was not great.

Things appeared pretty gloomy...until a colleague told David that he could activate his own stem cells with the help of a new, patented product. "I began taking StemEnhance® and was astounded that in just 24 hours, the feeling of gloom was gone," David says. "Within just months, my speech seemed easier. Now my memory seems better, and my heart has had a good rhythm for the last three years!"

At the 4th Annual Convention, David learned that it's important for Stemtech distributors to talk about wellness. "This is not what most physicians are trained to do," David says, "so I need to change my focus from disease prevention and treatment to the maintenance of well-being." He was thrilled at the introduction of ST-5 with Migrastem™, because "it is delicious and it completes the triad: With StemEnhance," David reminds us, "adult stem cells are mobilized. Then StemFlo® gets them through the blood to the organs and tissues, getting rid of fibrin along the way. And now ST-5 supports the migration of stem cells into tissues. The process of renewal is complete... and wellness is the result!"



**Peter & Hellen Frau**  
Puerto Rico

## Stemtech stories

When X-ray technician Carlos Andino handed Peter an Opportunity brochure, suggesting that StemEnhance might help Peter's bedridden father's weakened condition, neither Carlos nor Peter knew how significant this kind gesture would become. "Carlos didn't know that I pushed my father's walker because I had injured my back and knee, and I needed the walker to get around," Peter says. Realizing that StemEnhance might be good for his whole family, Peter signed on and

ordered a supply.

His family's results were nothing short of amazing: After two days on StemEnhance, Peter's elderly father climbed out of bed to adjust a bothersome curtain, complaining loudly. "Two days before, my father was too weak to speak, let alone get out of bed!" Peter says. When Peter dashed down the stairs to relay the good news to Hellen, she was shocked: "Hellen pointed out that I had run down stairs that I could only hobble down before," Peter says, and the next day Hellen donned high-heels for the first time in months, because the overall discomfort in her back and legs was gone. "What a powerful product!" Peter says.

Vowing "never, never to forget the impact that StemEnhance had on us in those first days," Peter and Hellen say that excitement is their favorite tool for sharing Stemtech. They earned a share in the FastStart Bonus Pool by using common sense, too: One prospect who was choosing the basic enrollment package changed to FastStart when Hellen explained that the webpage came FREE with FastStart (\$130 if ordered later). Peter says, "When he heard that, it was a no-brainer for him!"



**Kathryn Russell**  
Washington

## Stemtech stories

After two hip replacements, Kathryn was not at all interested in becoming more of a "bionic woman" when she started having trouble with her knee. She remembered that Verne Eaton had mentioned something about the renewal power of her own adult stem cells, so she called Verne, telling him that she would give his stem cell product a "six-month trial." Less than three months later, Kathryn has packed away her other pill bottles, and says, "StemEnhance, StemFlo and StemSport™ are all I need." What's more, it appears that there will be no more bionics needed!

Kathryn uses the business skills she developed over 20 years as an insurance agent/marketer and 12 years in network marketing to build her Stemtech business. "My skills are directly transferable to Stemtech," she says, noting that Stemtech will be part-time at first for her. She makes good use of Facebook® and MySpace® to develop leads, and finds the DVDs, brochures and Stemtech's website to be the best tools as she begins to build. She also appreciates the help both Dennis Kluver and Verne have given her, providing tools and training.

A widow with a large family, Kathryn has some good goals, both for her business and for herself: "I want to get ten or more people on my first level and assist them all to become successful," Kathryn says. "Then as I build a more stable income, I'd like to give more to my church and charities and take my family on a trip or cruise to Hawaii."



## Peter Atmadja Stemtech stories

California

Although he purchased three bottles of StemEnhance® three years ago for his father-in-law, Peter was not interested in doing the business at that time. He says he had tried multi-level marketing before with no success, so “MLM had a bad image in my mind.” This year, on a visit to his native Indonesia, he met with Malaysian Triple Diamond Siu Tjin Tjhin, who had been contacting him for several months about the Stemtech opportunity, and Siu pushed that “bad image” out of Peter’s mind. He enrolled in April with the Director Pack.

With several of his family members, as well as Peter himself, enjoying significant results with StemEnhance and StemFlo®, Peter eagerly anticipated Stemtech’s 4th Annual Convention. At the Convention, he spoke with many people, collecting stories of great results. These stories and the exciting enhancements to the Marketing Plan convinced Peter that Stemtech is the right company for him.

Peter got to work, building with FastStarts and earning a share of the first FastStart Turbo Bonus Pool in September. He says Stemtech is bringing his life’s dreams closer: “I want to help small businesses to grow,” the former Human Resources consultant says. These days he is doing just that, using the phone to develop the skills of his wide-ranging downline, guiding them through Stemtech’s website, and accessing their Back Office, genealogy and training. “Winning a share of the Bonus Pool has made me focus,” Peter says. “I want to help people enroll their five FastStarts, so they, too, can see that Bonus check and grow. These are exciting times!”



## Terry Cagle Stemtech stories

Texas

For 40 years, Terry has been a very successful businessman, once owner of the largest RV distributorship in Texas and a pioneer in the conversion van industry. He and Julie live in a large, beautiful home whose driveway is a quarter-mile long. “I’ve been blessed with financial success,” Terry says, “so I’m not doing this Stemtech business for the money. These products are something I must share, and the business opportunity is the right answer for so many.”

Terry hosts weekly meetings with his distributors and guests in his home, explaining, “I like the relaxed atmosphere of a home meeting.” Generally, these meetings generate one-three new distributors for Terry’s downline team. “As my downline distributors build their organizations,” Terry says, “the residual income from their businesses now allows me to double-tithe to my church. As they grow, I will be triple-tithing.”

After attending the Director Leadership Conference in Idaho, Terry reflected: “I’ve been to a lot of training programs over the years, but this was different. Everybody was treated equally... Newbie or Triple Diamond, we were all there to support each other.” He also appreciates the fact that Stemtech’s corporate executives travel to support organizations in the field. “Since the beginning, every time Heather Livingston, Bryan Noar or George and Dr. Donna Antarr come to this area, 50% of the people in the audience are my team,” Terry says. “I insist that my distributors attend, so they see that these are real people who are working on every distributor’s behalf. They can see that Stemtech is truly a family.”





## Dr. Wilhelmina Camina

Maryland

When she arrived at a party sponsored by the committee for “Twenty Outstanding Filipinos Abroad” for which she was an award recipient in 2007, Wilhelmina saw that the evening’s highlight was the introduction of Stemtech’s products. Wilhelmina says, “Everybody was already talking about these amazing new products, and everyone was excited.” As she listened to stories from people who reported their great results with StemEnhance® and StemFlo®, Wilhelmina was impressed that there are no side-effects from taking either product. She became a distributor, and began introducing the products to her patients. “My goal is to relieve people’s suffering,” she says. “I have a lot of patients who can be helped with these products.”

Dr. Wilhelmina Camina came to the United States in 1972, after working for a number of years in a General Emergency Hospital and later the Health Department in the Philippines. She has practiced family medicine since then and heads a busy clinic in Rockville, MD, where she can see the health benefits that Stemtech’s products have on her patients.

With “wonderful help” from Merly Tenorio, Eugene Banez and Dr. René Alvir, Wilhelmina has held successful meetings to introduce Stemtech, mostly to people associated with the healthcare profession in her local area. The FastStart enrollments she has added to her local organization have earned her a FastStart Turbo Bonus. Now she plans to branch out using the internet and the Virtual Enrollment Program. “I have contacts in Spain, Canada, the Philippines and elsewhere,” she says, “so my organization will soon be global.”



## Pastor Ronald and Connie Coleman

Illinois

On a plane ride to Texas in mid-summer, Ron was seated next to Triple Diamond Walt Gregory, so naturally, the seatmates were soon talking about Stemtech’s one-of-a-kind products. “Ron was very interested when Walt related the positive results many people are having,” Connie says, “especially with the sort of chronic joint discomfort that has limited my mobility for fifteen years.” On landing, Ron called Connie from the airport, urging her to research the information on Stemtech’s website; and by the time Ron arrived home, Connie was interested. They went to Walt’s website and signed on FastStart.

A week later, the Colemans invited six friends for an informational meeting led by Walt. “Until that evening, we never thought about the business part of Stemtech. We just wanted to get the products into people’s hands for their health,” Connie says. “Imagine our surprise when five people enrolled FastStart immediately... in our first month!” With a share in the FastStart Turbo Bonus telling them they were on the right track, Ron and Connie began building a business part-time, as they continue as active pastors of their church. Now that Connie’s achiness is greatly decreased since she takes StemEnhance and StemFlo daily, she and Ron like to share her product testimony and refer people to Stemtech’s website, for the many great testimonials and information about the products and the company.

“I am a ‘walking advertisement’ for these wonderful products,” Connie says, adding, “Ron and I look forward to the rewards of taking Stemtech products and to seeing people’s lives change as they feel better.”



## Sue Yelvington-O'Neill

Michigan

Unlike many people in network marketing, Sue says she likes cold-calling. “There are no limits you put on yourself when you’re calling someone new,” she says, explaining, “I like to have a script, but I ad lib after the first few calls.” She considers cold-calling “Dialing for Dollars,” and realizes that it is a numbers game: “I don’t worry about a ‘no’ answer,” she says. “There is always another person to call, and that person may be my newest distributor.”

When Ray Mikelonis introduced her to Stemtech, Sue had “a cupboard full of supplements,” but she was intrigued by Ray’s account of the amazing results people report with StemEnhance and StemFlo. “I love the fact that my body decides what’s needed,” she says. Once she began taking the products, Sue was astounded by her increased energy, stamina and the absence of joint discomfort that she had been living with. “Over Memorial Day weekend, I did eighteen hours of hard yard work over two days,” she says, “and I felt just fine... both during the work and the days afterward. A year ago, I couldn’t have done even one hour of that work!”

Sue works with Ray, hosting booths at events such as 5K runs, small town events and festivals... wherever people gather. “It gives you confidence to have a partner,” Sue says, explaining, “I’m the ‘spark’ and Ray is the science.” While she admits that she came to Stemtech 100% product-oriented, Sue has shifted her focus: “Customers don’t spread the word,” she points out. “Distributors do.” Her new focus is working great: Sue has recently been in the United States Top Ten for Enrollment!



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Mix the tasty molasses-flavored granules  
with feed or grain for optimal equine health.

**Share Stemtech's products and change the world!**