

## CONTENTS

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Co-Founders Messages	1
Global Leaders New Triple Diamonds Dr. Rajamani and Adelina Vanderzee Spot Light on Stem Gems Vanessa Tu, Zuchary West and Mark Parsekian	2
Costa Rica Memories	4
Top Enrollers On a Roll! Rebecca Reverie, Bev Lenz, Tom & Cheryl Goff, Ray Mikelonis, Bruce Higgins, Elena Gurevich and Jacki Smith	6
Stemtech's Amazing Race is BACK	8
Stemtech Around the Globe	10
Stem Cell Science and Our Unique Products by Christian Drapesa, MSc	12
Stemtech Stories Ginger Blalock, EJ Morris, Mel Young, Nelson Henriquez, Keith Smith, Norma Muth, Hsing Hui "Eugene" Ko, Clarajayne Walsh	14
Back Cover	



Stemtech's Director Leadership Conference Stemtech's Fifth Annual Convention

#### WELCOMING 2011 WITH VITALITY!

by Heather Livingston, VP/Chhal Product Training & Sports Marketing

As we move into a New Year, it's a great time to remind ourselves of specific ways we can implement the Stemtech Quality of Life program. To promote optimal health...

Eat protein first in a meal.

Pass on the chips, bread, and other carbohydrates until after – at the very least -- a few bites of protein.

Do at least 30 minutes of accumulated activity every day. Activities like walking are vital for assisting bone density and maintaining muscle.

Keep the core strong. Abdominal strength exercises are essential for core strength and back health. (The next time we see each other, ask me to show you some valuable corestrengthening exercises.)

Eat green all day long. Any green vegetable is generally high in nutrients and low on the glycemic index carbohydrate list. Eat up green and enjoy good health!

Stretch a lot every day.

Stretching can be part of many daily activities, from reaching a top shelf to tying your shoes. Remember when you stretch to hold the stretch at least 10 seconds and breathe. This is called "static stretching," not "ballistic stretching," because it involves no bouncing.

Stay tuned to the Quality of Life articles this year in HealthLink, as I will cover each of these topics in more details. Happy Healthy 2011!

#### WELCOME, NEW YEAR 2011!

As we greet a New Year, we look over our shoulder briefly to remember the spectacular Grand Finale of 2010... Top Field Leaders and the Stemtech Executive Team gathered for our annual Diamond Dream. GetAway, enjoying a wonderful vacation in a 5-star resort in Costa Rica in December (See pages 4-5). It was great to be able to spend valuable time relaxing together after a memorable year of building our global company. We would love to have you join us for next year's Grand Finale. Go to teamstemtech.com and learn how to qualify for the 2011 Diamond Dream GetAway.

As 2010 drew to a close, we learned of the sudden passing of Bill Lohmeyer, the top earner in our Stemtech Family. Bill has been a pillar of wisdom and a driving force for growth in the company since he ioined us early in 2006. We will miss his persistent optimism, his giving nature and his unfailing good humor. Our heartfelt condolences go to his beloved wife Caroline and to all his family.

Turning to 2011, the second annual Stemtech Amazing Race (S.T.A.R.) has officially begun! This year's Race will once again offer cash and prizes associated with our Annual Convention, but we are introducing a new "wrinkle" for our global family: While cash and prizes won by Race participants in North and South America will be presented at our Fifth Annual Convention in California, awards to Race participants in Europe, Africa, Asia and "Down Under" will be presented at brand-new Regional Annual Conventions scheduled for mid-to-late 2011 in Portugal (for Europe), Johannesburg (for Africa) and Bali (for Asia, Australia and New Zealand). Wherever you live, make sure you and your global team members learn about the enhanced Race features, which offer even more ways to win this year. Then participate right from the

The Director Leadership Conference (DLC) in March promises to be the best yet. Its new agenda features more of our top Field Leaders sharing their valuable knowledge, so this is a "don't miss" event for every Distributor who has achieved the level of Director (or above) by March 9, 2011. We will look forward to welcoming all who qualify to join us in sunny Orlando, Florida.

After four years of service as our Vice President of North American Markets, George Antarr is transitioning from his corporate position into the field as a Sterntech Distributor. As a Field Leader, George will continue to be an asset to all of us in the Stemtech family. Many thanks, George, for your service at corporate headquarters. We look forward to your future contributions to building in the field.

Happy New Year, Everyone!





#### SCIENTIFIC STUDIES IN 2011

As the New Year is upon us, we have some news on the scientific front to share. We have been working for more than a year preparing a research project with the University of Virginia, which has a strong department in Exercise Physiology, and the study is now in progress. This means we should soon have data to document the benefits of the SternSport<sup>TM</sup> concept on recovery from intense physical activity. This is something we already know from the many athletes who have broken records (sometimes World Records) after adding Stern Enhance® and Stern Flo® to their daily regimen, but we need a strong study in order to promote this concept most effectively.

We continue to receive numerous testimonials recounting the benefits of SternEquine® in horses of all breeds, from ministures to Olympic jumping horses. Documenting the benefits of SternEquine in horses at the clinical level is not easy, however. Very few veterinary facilities have the equipment necessary to quantify circulating stem cells in fresh equipe blood samples. So we need to coordinate the transport of fresh blood samples to a facility that is willing to handle animal blood specimens, and this is not an easy task. Nevertheless, we have recently begun working with a University facility that can do this kind of work, so the future may be promising. We have also built great relationships with clinics in the Philippines, New Zealand, Malaysia and North America, where we are documenting the effect of Sterntech products on various health conditions.

As you begin a New Year, remember that exercise is key to health. Also keep in mind that any gathering is an opportunity to reach out to prospects -- including "horse people" who need to hear about SternEquine. In my experience, I have found that houses can be so grounding and that horse people are so inspiring, Don't miss an opportunity to share Stemtech with this extraordinary group of people, and stay tuned for updates on the important studies about SternSport and SternEquine! Best Wishes for a Wonderful New Year!

Christian Drapeau Chief Science Officer

#### NEW TRIPLE DIAMONDS



Dr. Rajamani Rajaforte Enterprises Malayria

As a dental surgeon, Dr. Rajamani has been treating her patients holistically for nearly twenty years. It was natural, therefore, for her to have an interest in AFA Extract<sup>TM</sup> (StemEnhance\*) when her cousin, Jo Pillay, introduced her to the product. "Together, my cousin and I formed a company," Dr. Rajamani says, and the two women work as team: "As a medical professional, I take care of product training, and Jo cares for the business, since she has MLM experience."

Both women work closely with their upline, "iron lady" Madam Carol Foo, who has encouraged them to travel and build globally. Dr. Rajamani's first Stemtech business trip was to Australia in September, 2009, in response to a Business Builder's request for a three-day public awareness workshop at a Mind, Body and Soul Expo. "It was amazing how the public were receptive and signed up [Virtually at the time] to learn more about the product," Dr. Rajamani says. Since then, Dr. Rajamani and Mme. Foo have traveled to the Philippines for its Pre-Launch and to Australia for the Pre-Launch there, along with another Mind, Body and Soul Expo appearance in Brisbane. The organization of Rajoforte Enterprises is definitely global, with large organizations in Australia, New Zealand and the Philippines - as well as at home in Malaysia - and they have many Virtual Enrollments in Indonesia and Thailand who anticipate openings there.

Since she learned about the New Paradigm in Health and Wellness when Christian Drapeau lectured in Kuala Lumpur in early 2009, Dr. Rajamani has been keen to share the news of our body's "inbuilt rejuvenator," adult sten cells, with people everywhere. "Optimal health is what each of us wants to experience right into our Golden Years," she says. "With AFA Extract/StemEnhance, our search for the key to optimal health is completed."



Adelina Vanderzee Autralia

Adelina's brother Marcus Loo achieved Triple Diamond after only four months in business, so "I was attracted to Stemtech by the potential to become financially independent like my brother," Adelina says. Enrolling in June, 2010, Adelina got busy right away, meeting with people one-on-one, holding group sessions, recruiting via phone and email... "any form of communication to get the word out," she says, and she achieved Triple Diamond before the end of October (in four months). "It must run in our family!" Adelina says with a smile. She had just received her 20-year pin from the Association of Certified Practicing Accountants. "But the fact that Marcus was already making twice as much with Stemtech as a practicing CPA makes belped me make my decision," Adelina says. "I resigned my accounting job to concentrate fulltime on my Stemtech business."

With the advent of the Compensation Plan Enhancements, Adelina found a new focus. "I now aim to find five FastStarts every month," she says, adding that she works with her new Distributors to help them achieve Director quickly. "I helped Terry Noade qualify for the Pacesetter Pool, and I got a 50% matching share!" she says, explaining that she had learned how the Pool worked in a Stemtech YouTube training video. "You can learn a lot about this business online," she says. "Stemtech's websites are very valuable resources." Very valuable as well is the business-building advice she has received from her brother Marcus and David Lee, as well as from President's Club member Ian Davies, whose "insight, guidance and encouragement" have been essential.

Adelina's message to friends, family, acquaintances and strangers alike is simple: "If you want health and wealth, get involved with Stemtech. Use our products, join the company, share the vision. Start your wellness now and tell your friends. It's the best thing you can do for them!"



Vanessa Tu Triple Diamond California

Ctarting out as only a consumer of OStemEnhance®, Vanessa says she had "no interest in participating in another MLM business' when ChiTung Tsai began what became a six-month-long recruitment process. Even so, it took a visit to a lady in Sunnyvale, CA, to turn Vanessa into a Stemtech Business Builder, I saw that she could now stand for the first time in several years, after using StemEnhance every day," Vanessa says, "and I realized that I must do this business to help people who have lost hope in their lives." With her decision made, it took Vanessa only three months to go from FastStart to Triple Diamond! The following December she qualified for the Diamond Dream GetAway in Cancun. "This wonderful vacation brought me closer to Stemtech's management team and encouraged me to be consistent in my business," she says. Living in Silicon Valley, Vanessa says her

favorite place to share Stemtech is at McDonald's. "There is free internet," she points out, 'so I bring my notebook computer to a prospecting appointment, and I use Stemtech's websites in my presentation. Sometimes we end up recruiting people at the next table, too!"

Vanessa's organization extends worldwide. "I am so happy that the company opened the Taiwan market in 2008," she says, noting that she traveled to Taiwan to build there. In the USA. Vanessa encourages her team members to join both weekly tele-conferences and her upline's business training. She says, "The testimonials and success stories really encourage all of us and give us greater confidence in our company's extraordinary products and opportunity."



Zachary West Ruby Director Missouri

Droviding proof that Stemtech is a Pusiness for people of any age, young Zachary was encolled by his grandfather Bob Beebe, and the two men built a business, attending training seminars and Stemtech Conventions together. "My Grandpa has given me great guidance," Zachary says, and Stemtech has brought us even closer together." Both Zachary and his Grandpa were attracted to Stemtech by the same things: "The science that utilizes adult stem cells in the body, the great compensation plan, and the experience that the leaders of the company all have. This is a winning combination," Zachary says.

Zachary does his Stemtech business part-time, continuing his career as a special education paraprofessional. But he is always eager to help and support his downline. He says, "I support my team in any way I can... with conference calls. emails, you name it ... I know that as I help their business to grow, my business will grow, too." He has shared Stemtech's products and opportunity as an exhibitor at seminars and health meetings, in addition to one-on-one presentations with friends and colleagues from work.

Calling Stemtech 'an amazing company with amazing products that you will not find anywhere else." Zachary offers this youthful advice (learned the hard way): \*Never quit taking these products. decided to stay off the products for a month, because some people told me it wasn't working for them. But even at the age of 26, I noticed a difference in the way I felt. I will never stop taking these products again!"



Mark Parsekian Tritle Diamond Manahwatt

s Mark pursued successful careers in Traditional Chinese Medicine and business brokerage, he realized that he was a natural networker. When his old friend Christian Drapeau joined Ray Carter in 2005, choosing network marketing as the distribution method for StemEnhance. Mark was one of the first to enroll. 'From the outset, Stemtech has been a missiondriven company with a long-term vision," Mark says. Ray, Christian and the rest of us are people of like mind: We want to make a difference in the world while earning a great income."

Stemtech has given Mark and his family a lifestyle most would envy. He has qualified for Sterntech's BMW lease program, and the family has enjoyed three exotic Diamond Dream GetAways together.

As the company has grown globally, Mark has seen a dream realized: "I have always longed to launch our company in a new country," he says, "so I was thrilled to participate in openings in the UK and South Africa." His typical day might include many calls throughout North America as well as Australia, South Africa and eastern Asia, where his group is growing rapidly.

Recently, Mark wrote a comprehensive five-page article explaining stem cell nutrition for the highly respected Natural Horse Magazine, read worldwide by thousands of horse owners, trainers, veterinarians and other "horse people" that has generated great response. Mark says that the pet and equine spheres are "huge, untouched loyal markets that are ready to embde!"





First Row, left to right: Andy Goodwin, Ray Carter, Kasey Carter, George Antorr, Donna Antorr, Heather Livingston, Teress Sulfivan Second Row: Jacki Smith, Shari Bigaik, Merly Tenorio, Bev Lenz, Maryanne Lim, Jonathan Lim, Marijka Long, Katheen Li Third Rowe, Bryan Noar, Cheryl Goff, Tom Goff, Dan Lovelace, Rebecca Lovelace, Eugene Bainez, Maria Hartmann, Erianne Rogers, Pat Korli, Ira Addişla, Merle Kluwer, Susan Strandberg, Anna Galiman, Denese Rischer, Jennifer Lester, Johno Lester, Lam Parseklan, Erin Parseklan, Cecle Mullen, Mark Praseklan Fourth Bows, John Mullen, Jennifer Brinage, Bruce Higgins, LeRoy Mattsen, Denny Kluwer, Christian Drapesu, Shari Kluwer, Philip Addiqla

## These are a few of our favorite things.....

Twenty-seven of Stemtech's top North American Field Leaders travoled to Paradise in early December for the Vacation of a Lifetime. Those who had enjoyed one of Stemtech's earlier Diamond Dream GetAways may have thought that nothing could top Cancun or the Freedom of the Seas... but then they arrived at their Rive-Star Resort, tucked Into a luxurious tropical setting that was simply breathtaking.

Stemtech had outdone themselves again!

How did these Top Leaders enjoy their week "kicking back" with Stemtech's Executive Team in Costa Rica? The pictures and memory highlights on these pages give you just a peek at Stemtech's 2010 GetAway to Paradise...



\*After completing a challenging four-mile kayak adventure with Christian Drapeau and George Antarr on the high seas on our first day in Costa Rica, the zipline and waterslide experiences that followed were just a 'walk in Paradise.' The truth is that every part of this GetAway was an unforgettable experience for me!"

Bruce Higgins, Oklahoma

I feel fortunate to have been in all three GetAways, and each was an awesome experience. My favorite day in Costa Rica began with the ziplining - a heart-racing experience that took me way out of my comfort zone - and was followed by the longest, most winding, exciting water slide, then that magical horseback ride over the beautiful mountain trails. I was so inspired... This day gave me the chance to reflect and appreciate God's beautiful creation as I also felt such gratitude to Stemtech's Executive Team for the way they appreciate the efforts of Field Leaders. I only wish that all Stemtech Distributors could enjoy a week in Paradise like this!"

Merty Tenorio, Virginia

\*Toes in the sand, seashells, friendly people, zwesome sunsets, and ziplining through a jungle canopy with our awesome Stemtech family... These are a few of my favorite things!"

Jacki Smith, Texas

"I loved having morning coffee at the exquisite, historical, all-wood tropical ranch, then taking a riverboat ride through the jungle where motionless crocodiles, playful monkeys and graceful birds were everywhere. Then we were back at the airy ranch for a delicious lunch with a view of the spectacular mountains. It was all like stepping into a movie. What an experience to have with my Stemtech family!'

Marijke Long, North Carolina

"The entire week consisted of one highlight after the other. But for us, the zipline was the most exciting activity by far on the 2010 Diamond Dream Getaway Vacation in Costa Rica. It was a first for us, it was fast and it was unforgettable!"

Tom & Cheryl Goff, California

"All that we did during our special week are such great memories, yet a very special one for me was that first night when we embraced the native music and danced until we literally closed the club. Add to that the pool game and Shari's 'winning tactic' and winning shot... It was fabulous! Sharing, closeness, enduring friendships... We had the best of the best in Costa Rica."

Anna Gallman, California

"Just the fact that Merlie and I could have our three daughters -Denese, Susan and Shari - with us, along with future Triple Diamond LeRoy Mattson was a memory to last forever. Every activity was special in Costa Rica, but the one that stands out for me is the river boat tour that allowed us to see wildlife in a setting that was so beautiful that we shall never forget it. The zipline was very exhibitanting, as well! Traveling 90 feet above the forest floor certainly was a highlight for a lot of us. People could have ziplined all day long... it was so exciting. There's nothing like it in the world!"

Dennis Kluver, Washington

"What a wonderful and fun-filled GetAway! It is so enjoyable to spend time with people who are so down-to-earth and fun, and to have this special opportunity to be with them in beautiful surroundings and learn from them. Two activities that I never dreamed of doing top my list of favorite memories from our week in Costa Rica: The zipline was fun to do and fun to watch others, as their facial expressions and screams of panic were just priceless. Then there was the mountain slide. We were told there were three speeds available, so I expected slow, medium and fast. After I climbed out at the end of the slide, I am convinced that the speeds were fast, faster and fastest!

Bev Lenz, Wisconsin

## TOP ENROLLERS...On a Roll!

The people on these pages have shared the Stemtech story with others, excelling in the enrollment of new Business Builders. A few of these leaders would like to share how they build their businesses and what they plan for 2011.

#### Congratulations to 2010

Top Ten\* Enrollers

- Rebecca Reverie, Pennsylvania
  - Alejandro Medin, California
- 3 René B. Alvir, M.D., Virginia
- 4 Bev Lenz, Wisconsin
- 5 Bruce Higgins, Oklahoma
- 6 Sue Yelvington-O'Neill, Michigan
  - Ray Mikelonis, Michigan
- 8 Tom & Cheryl Goff, California
- Mel Young, Arizona
- 10 (tie) Elena Gurevich, New York
  - Dennis & Merlie Kluver, Washington
  - Jacki Smith, Texas
- \* The bla for Twith Place gless as TWELVE Top EnoRess for 2010. Ranking as of December 1, 2010.

#### Position 1 Rebecca Reverie

#### Director



"I don't really have a 'secret' about achieving a Top Enroller position... I just speak to lots of people and I don't give up. I am passionate about Stemtech's products and I really want to help people. I believe it is my job to share what I know about our products and business opportunity and then let people decide for themselves. Of course, I do have a 'secret weapon,' my mother Marge Berget, who enrolled me in Stemtech and who plays a key part in helping me enroll new Distributors. Once people are enrolled, I make myself available to them, making sure to return emails and phone calls promptly, helping them as much or as little as they choose. I am never pushy.

My goal for 2011 is to be able to support my family, not worrying about how to pay the bills or how to buy enough groceries for four teenagers. My plan is to stay the course consistently, helping as many people and their pets as possible to achieve and maintain wellness, as the people reach their financial goals. And I plan to have fun along the way!

#### Position 4 Bev Lenz

#### Triple Diamond



"Truly the 'secret' to any success is setting a goal and then working to achieve it. Nothing comes easy. If you want something badly enough, you have to work for it. While I have no set rule for how I work with new Distributors, I believe it is important to be flexible, respectful and cooperative with people. I always point out how extraordinary our websites are and how helpful our calls and webinars can be, and I encourage my team to call me anytime. Three-way calls have been a huge benefit for my team and me, as we build together.

The experiences I had in 2010 were so extraordinary that I plan to duplicate these same efforts in 2011 particularly the Stemtech Amazing Race and the Diamond Dream GetAway. I want to make sure that
someone in my downline enjoys all the 'royal treatment' I received from Stemtech during the last year. We
work with the best company in the world, with the best management team and the best products anywhere.
I feel so fortunate to be part of Stemtech during this damatic and momentous growth cycle!"

#### Position 8 Tom & Cheryl Goff

#### Triple Diamond



"Since we thrive on competition with others and ourselves, we place emphasis on finding people to talk to, so we can present the Stemtech opportunity as often as possible. Once Distributors are enrolled, we explain the business-building process that we used to find them, showing them the tools we used when we introduced the Stemtech opportunity to them. Generally, new Distributors will do what you do.

In the New Year, our priority will be to promote the opportunity first and then the products, using the power of the Internet and online marketing."

#### Position 7 Ray Mikelonis



#### **Triple Diamond**

\*Determination is the name of the game for me. I ask questions so I can find out exactly what a prospect needs, and then I follow up... often a number of times. The fact is that enrolling Business Builders is best for everyone, because business-minded Distributors are more likely to use the products and market them. Therefore, I try to find dynamic leaders who are self-motivated, since they will want to 'run with' the opportunity.

With the support of my upline Rob Cranston and my downline business partner Sue Yelvington-O'Neill (Top Ten Position 6), I plan to continue the growth of my organization in 2011, maintaining the focus that will benefit us all."

#### Position 5 Bruce Higgins



#### Triple Diamond

\*L.U.C.K. (Labor Under Correct Knowledge) is my continuing business plan. Labor means consistent action, sometimes in the face of adversity. Correct Knowledge helps you stay focused on your goals, regardless of occasional setbacks, because you have specialized knowledge and the tools that help you to maintain your intention and tenacity. Once they are enrolled, I treat my new Business Builders special, personally sending them a packet of brochures and information. I explain that I am readily available to assist them via phone and webinars, and I teach them how to set up their personal marketing system using social media and the proper implementation of the WealthBuilders System.

Early in my network marketing career, I was taught to 'Plan your work and work your Plan,' so I will use Stemtech's Diamond Dream GetAway 2011 qualification criteria and the 2011 Amazing Race Challenges as my Plan for the New Year, continuing to look for leaders who have beliefs and goals similar to my own. I challenge everyone to use L.U.C.K. to achieve success as we share Stemtech's opportunity and products with the world."

#### Position 10 Elena Gurevich



#### Senior Director

"To achieve my current goal of achieving the Enroller's 50% Matching Bonus in the New Director Pacesetter Pool, I ask myself five times a day, 'Why is this important to me and what will it mean to achieve this Bonus?' After this self-quiz, all the phone calls and emails to prospects are really easy, and the universe has delivered... even overflowed. Now I must keep the momentum going. I encourage new people to be 'plugged in' to conference calls, webinars, and live events where they can meet experienced Distributors who can share success stories, and I introduce new people to my upline Marijke Long, who is a wealth of wisdom.

In 2011, I want to become at least a Double Diamond and to qualify to drive a free BMW. I plan to have a strong, deep organization with many dedicated, business-minded and heart-driven distributors globally."

#### Position 10 Jacki Smith



#### Double Diamond

"I talk to everyone. Just by asking a few questions claring a casual conversation, you can find out if a person is interested in network marketing and being their own boss. Since I was mentored by the best leaders, I know that being available to belp with three-ways calls is crucial for new recruits, as is helping with those first meetings (if the new Distributor is local) or doing Q & A over the phone for those out of the area.

In the coming year, I want to be a Top Recruiter, to qualify for the Diamond Dream GetAway again and to help more of my Directors reach the StemGem Team."

Each of our Top Enrollers may go about business-building slightly differently, but they all share three important qualities that have taken them to the too:

- A strong belief in Stemtech's products and opportunity, and their ability to improve people's lives,
- A passion to share Stemtech's products, opportunity and vision with others.
- A dedication to helping others develop a successful business that is fun.

Do you have these qualities, too? Then we look forward to seeing YOU on the Top Ten list soon!



# Stemtech's Amazing Race is BACK Bigger, Faster and Even More Fun!

Last year's Amazing Race spurred business growth as it offered Racers lots of opportunities to have FUN while they piled up those valuable MPH that could earn them freebies for the Fourth Annual Convention... and CASH. When the Final Challenge was over and the dust cleared, Australian Sandra Barnsley carried off the USD\$10,000 Grand Prize, including USD\$5000 cash, and Recognition Banquet Host Andy Goodwin made sure that runners-up Rebecca Reverie, Bev Lenz, Ricardo Ecchevarria and Yolanda de Santos got every last bit of cash out of Ray Carter's tuxedo pockets. Many people in the Recognition Banquet audience were enjoying their free Convention tickets, hotel rooms and airfare reimbursements, too... so

lots of successful Racers came away winners!

Stemtech's Amazing Race 2011 will provide every Distributor in Stemtech's Cilobal Family the opportunity to complete Weekly Challenges, earn MPH, and stay in the running for some really great prizes. The magic goal is 100 MPH, which must be earned between the "JUMP START" in January and the "checkered flag" on June 4, 2011. Distributors on every level have an equal opportunity to accumulate MPH to earn prizes... so whether you are brand-new or a veteran member of the Family, you will want to be ready in January to get off to a "Jump Start."

#### Grand Prize for the 2011 Stemtech Amazing Race is usp\$10,000!\*

In 2011, Stemtech will bold FOUR Annual Conventions... one for the Americas (in Irvine, California), one for Africa (in Johannesburg), one for Europe (in Portugal) and one for Asia & the Pacific (in Bali). While the 2011 Stemtech Amazing Race competition is GLOBAL, the prizes and/or reimbursements won by top Racers will apply to their attendance at the Convention in their Region of residence.

\* Grand Prize including USD\$5000 cash.

Accumulate MPH and earn these prizes:

Reimbursement Of:
1 Convention ticket
2 Convention tickets
2 Convention tickets plus Convention hotel room for 1 night
2 Convention tickets plus Convention hotel room for 2 nights
2 free Convention tickets plus Convention hotel room for 2 nights plus 1 airfare
2 free Convention tickets plus Convention hotel room for 2 nights plus 2 airfares
AND you are in the running for the Grand Prize of USO\$10,000!

The 2011 S.T.A.R. introduces a "new wrinkle" to add to the excitement...

#### "COMPETE WITH ME"

In "Compete with Me," an individual Racer can individually challenge another Racer (of their same Stemtech rank) during a particular week. Of the two Racers, whoever achieves more during that week's Challenge is declared the winner and earns BONUS MPH in addition to the MPH earned in that week's Challenge. "Compete with Me" individual challenges can propel any Racer shead of the pack! (Note: There is NO LIMIT on the number of "Compete with Me" challenges Racers may participate in during the time-span of S.T.A.R.)

Go to www.stemtechamazingrace.com to learn everything you need to know about the 2011 Stemtech Amazing Race. It's time to REV YOUR ENGINES and be ready to race on February II



Last year global Distributors earned MPH by building with FastStarts and by completing fun Challenges such as submitting creative photos of themselves holding a bottle of StemEnhance® in a public place!

#### DIAMONDS (AND ABOVE) ONLY!

The 2011 Stemstech Amazing Race provides an additional way to win for members of the Diamond Team... using growth in Onganizational Group Volume (OGV) to earn prizes!

As you are participating individually in the Stemtech Amazing Race along with all of Stemtech's Global Family, you can take advantage of a SECOND WAY TO WIN by increasing your OGV. As a member of the Diamond Team, you have received notice of your average OGV, and you have been placed in a Division along with Diamond Team members with similar OGVs. To win Convention subsidies, you need to grow your OGV by the highest percentage in your Division.

As with the prizes associated with earning MPH in the 2011 Stematch Amazing Race, prizes awarded for Highest Percentage of OGV will apply to attendance at Conventions in each winner's Region of residence: America, Africa, Europe or Asia & the Pacific.

In each Division, PRIZES for achievement of HIGHEST PERCENTAGE of OGV GROWTH\* are:

First Place Reimbursement of 2 Convention tickets plus Convention hotel room for		
	2 nights plus 2 airfares	
Second Place	Reimbursement of 2 Convention tickets plus Convention hotel room for 2 nights	
Third Place	Reimbursement of 2 Convention tickets plus Convention hotel room for 1 night	
If Qualified	2 Annual Convention tickets	
If Qualified	1 Annual Convention ticket	

<sup>\*</sup>Minimum requirements - as detailed in your individual information email - must be met.

#### Another "new wrinkle" (this one for the Diamond Team only)...

#### "COMPETE WITH US"

Diamond Team members can also challenge others within their same Division to achieve a higher percentage of growth in a particular month. The winner in the "Compete with Us" Challenge can earn BONUS MPH (determined by Race Control) which the Diamond Team member can allot to members of his/her team as a reward for a "job well done" during that month!" So Diamond Team members, rally your team, and plan Recognition Events for Team Members earning Bonus MPH. What a motivator for your group!

<sup>\*\*</sup> See S.T.A.R. Terms & Conditions on www.sterntecharmazingrace.com for all the details.



Racers... Get a JUMP START on the
2011 Stamtech Amazing Racel Register in January to attend
the August 4-7 Fifth Annual Stamtech Convention, and Race
Central will award you BONUS MPH. This means you can
START the Race ahead of the pack!

You know you HAVE to be at the Convention, so register online TODAY or contact Distributor Services during Business Hours before January 31. Don't miss out on this Jump Start... These Bonus Miles could put you in the running for Convention subsidies or CASH!

## STEMTech Around the Globe

### **Asia**

by Jonathan Lim, VP/Asian Markets

In the last two months of 2010, Malaysia experienced two very limportant events. In November, Christian Drapeau traveled to Kuala Lumpur and spoke at a hospital meeting of 120 doctors, then made presentations for 750 distributors in Kuala Lumpur and another 150 in East Malaysia. On December 1, we welcomed our new General Manager for Malaysia, James Von, who comes to us with vart MLM experience and a passion for our product and opportunity. We expect James to lead Malaysia to ever greater successes in 2011 and beyond.

In December we had our first of our Leadership training sessions, where Malaysian leaders learned about their roles and how to motivate others and build teams. Through this three-session training, we will build strong Field Leaders who will know how to duplicate their success through their downlines, while working as a team. All of this will build toward our Official Launch of Malaysia on a date to be announced later in 2011.

Taiwan looks to 2011 as a year to unveil new Stemtech products and add more powerful tools and training programs to support business growth. Stemtech's 'new look' will be fully implemented in Taiwan this year, and we expect more Taiwan distributors to earn shares in the Bonus Pools, as the enthusiasm for the Compensation Enhancements builds through the Taiwan distributorship base.

In the Philippines, sales and recruiting have been steadily increasing, under the able leadership of our General Manager, Nora Asuncion. We look forward in 2011 to the introduction of StemFlo<sup>28</sup> to this market, and to the introduction of a Leadership Training program similar to the one in Malaysia.

All of the Asian market is eagerly anticipating the first-ever Asian-Pacific Regional Convention, planned for mid-June, 2011. Distributors from the Asian market will be enthusiastically participating in Stemtech's 2011 Amazing Race, where they can earn MPH toward attendance at the Asian-Pacific Convention.



Malaysia Field Leaders with Christian and Jonathan at a meeting in East Malaysia: Dr. Clements, Marcus Loo, Dr. Paj, Christian Drapeau, Madam Foo, Michael Wu and Jonathan Lim.

#### Latin America

by Oscar Rosas, VP/Latin American Markets

he Latin American market is enjoying new I momentum, as established markets grow with the infusion of new Field Leaders and we make exciting plans for opening new markets in Ecuador, the Dominican Republic and Trinidad & Tobago this year. We have been holding frequent webinars that have become very popular with the Spanish-speaking members of the Stemtech family. These webinars, hosted by our Colombian Sales & Marketing Manager, Adriana Ricci, feature business and product presentations, with participation by corporate staff and Field Leaders. Joining us online so far have been distributors (active and pending) and their guests from our open countries and Argentina, Brazil, Ecuador, Peru, Venezuela, Spain and Portugal. We welcome all Spanishspeaking distributors and their guests from the US, Canada and around the world to join us!

In Mexico, 2010 was a time of finding new Field Leaders who brought with them an "army" of new eager distributors, many of them experienced in networking and full of passion for Stemtech's product and opportunity. They can see that we offer them the best option in the market. With this new influx of distributors, the phones in our Guadalajara office have been ringing non-stop, so we know that 2011 will be a banner year for Stemtech Mexico.

"Dream, Believe, Achieve" has become the watch-word in Colombia over the last year, as we strengthened our organizations and added many distributors to our rolls. We have supported our distributors' growth with training around the country, developing Field Leaders in all parts of our market. We are well-positioned for growth in Colombia in 2011, as we support the exciting expansion of Stemtech into new Latin American markets.



Colombian Field Leaders gathered for training, enjoying both the development of business knowledge and the networking.

As we reflect on our business success here at home in 2010 and look to even greater success in 2011, we also share the celebrations and plans of the Stemtech Family around the world. Here are their updates...

by Andy Goodwin, VP/Europe, New Zealand & Australia

ven though the winter snows in Europe have wreaked shavor with travel, all things Stemtech are going at breakneck speed. Both Germany and Spain (virtual) saw significant business increases in the last quarter of 2010, bearing witness to increased activity and enthusiasm in these markets. The excitement is growing at a feser-pitch since the first of the year, in happy anticipation of appearances by Christian Drapeau in Germany on February 5 and in Spain on February 6!

We are looking forward to a Pre-Launch in Bulgaria in mid-February, which will be another very exciting event. ... this one featuring appearances by Ray Carter and Christian, with yours truly as the "congenial host."

European distributors are gearing up for Stemtech's 2011 Arraning Race, strategizing exactly how they will qualify for the first-ever Stemtech European Comention, planned for late June. . . with the exact location currently a deep, dark secret, but it may just be in a beautiful spot in Portugal Stavened for details!

When it comes to New Zealand and Australia, all we can say is WHAT A YEAR! We now have more than 3000 distributors, sales in excess of USD\$5 million and twelve members of the StemGern Team. How did we do it? With weekly webinars, quiz nights, regular Back Office training, Christian Drapeau tours, recognition meetings, Linda Hospard naturopath events, ... and a sensational Distributor Services Team that ensures timely deliveries. Over 4000 people attended Christian's lectures, gathering the knowledge and enthusiasm that will propel them into a very bright 2011 indeed. Our winner of Stemtech's 2010 Amazing Race, Australian Triple Diamond Sandra Barnsley, says she is bound and determined to win in 2011, as well, so the gruntlet has been tossed down. Can anyone beat her? (Sandra might want to watch out for Adelina Vanderzee, who joined Stemtech in June, achieved Triple Diamond by October, 2010, and has been an impiration to all who come into contact with her!)

New Zealand and Australia offer Stemtech distributors a unique environment filled with fun and innovation, with talented Field Leaders who help to grow this business on so many levels. We are excited to see what 2011 will bring!



Matt Spiller and Sonny Lee, two Brits going "gangbusters" with Stemtech. joined Heather Livingston at a recent meeting.

## Canada

by Jonathan Lester, General Manager

X Je enter 2011 with an almost childlike anticipation. So much was achieved in 2010 and so many new opportunities presented, that we cannot wait to see what 2011 has to offer. Allow me just a minute to summarize the year that was. We started the year with 2 products, and finished it with 5! More than 20 Canadians attended DLCs, almost the same number our wonderful Convention in Anaheim, and we completed the trifects with Mutualwin Network fully qualifying for the mazical Diamond Dream GetAway in Costa Rica. Along the way, we also introduced our new branding, new brochures, the all-new Success Guide and a raft of improved sales tools. We held more than a dozen corporate meetings, with guest speakers including Heather Livingston, Izzy Matos and, of course, our native son Christian Drapeau. And who could forget the Bonus Pools we introduced after Convention? Canadian distributors have excelled in the pools, and will continue to do so.

2011 promises more of the same. We will shortly fully incorporate the new branding. which will mean an improved website, an enhanced Back Office and a full complement of new brochares and DVDs.

The move towards critical mass and momentum is pulpable and unstoppable. We have a peerless product, world-dass tools, and a compensation plan as generous as any. Our time has come! It is up to us to take hold of the opportunity, seize the initiative, and change lives. Happy New Year!



Christian spoke to packed houses at his Canada appearances.

CURRENT TUP VIKTUAL MARKETS		
Austria	Indonesia	
Brazil	Nigeria	
Belgaria	Singapore	
France	Spain	
Ghana	Trinidad	

## erica Africa

by Errol Lester, VP African Markets

The are now settled in our new offices in a beautiful business park in Johannesburg, happy that our expanded quarters will support the growth we anticipate throughout 2011 and beyond. This year will be one of business development in South Africa and Namibia, as well as one of expansion elsewhere on our large continent. Within the first quarter, we expect to have a Pre-Launch in Ghana (Details available soon on the Events Calendar). People in Ghana and Kenya. and other African nations have been following the business success of our South African distributors, and they are eager to become part of that success.

The Stemtech opportunity is very attractive to both individuals and families who want to supplement their limited incomes in Ghana, whose 23.8 million people speak more than twelve native dialects, with many people looking for ways to increase their livelihoods. In Kenya, an emerging tourism industry provides work for many of the 39 million citizens, and there is a large pool of English-speaking professionals who are computer literate. Note: Our planned Pre-Launch in French-speaking Ivory Coast (Cote d'Ivoire) has been postponed until political unrest in that nation is resolved.

Our exciting plans for expansion into Ghana, Kenya and other African countries have been developed because of the interest in Stemtech demonstrated through Virtual Enrollments in African nations. There is no doubt that Virtual Enrollment is one of the best ways for us to assess the demand for our product and opportunity in any African country: Turge Stemtech distributors everywhere to make good use of this powerful. program, expanding your business onto the very fertile African continent, which is home to over one billion people.



South African Directors Horst & Anne Reischer enjoyed an outing to beautiful Drakensburg, where they also made a presentation of the Stemtech opportunity to two prospects.



In a world in which so many dietary supplements can be found, what is the true contribution of the Stemtech products? What makes Stemtech products unique?

Virtually all nutritional products found in the marketplace have been developed to support the functioning of living cells and tissues. Vitamins and minerals are all essential co-factors for specific cellular metabolic reactions and are, therefore, necessary for the proper functioning and survival of cells. Superfoods and super-juices bring high-quality nutrients that are essential for the sound and proper functioning of cells. Other herbs like Echimacea, astragalus, ginges, pau d'arco, cat's claw and many others support the functioning of the immune system. Plants like boldo, artichoke and milk thistle are all known for their beneficial effect on liver function. Dietary supplements made out of these ingredients can bring great benefits and play a significant role in supporting living cells and the function of organs and tissues.

While the functioning of cells and tissues benefit from all of these other nutritionals, none of them contribute to tissue renewal. And this is where Stemtech's products stand alone. We have developed Stemtech products to support the natural process of cellular renewal.

It is well known that the various tissues of the body are subjected to cellular loss on different timetables. For example, the lining of the intestine renews itself every five days or so, the liver renews itself approximately every two to three years, and the pancreas and the lungs renew themselves about every four years. While some work previously suggested that we may have a new heart after 20-25 years, recent work suggests that this process might in fact be slower: we more likely replace about 50% of our heart tissue after 25 years. But what matters here is not the exact timeframe needed to renew a given tissue, but rather the understanding that we renew many of the most crucial organs and tissues of the body partially or completely in our lifetime, and for some areas of the body this process takes place many times over! Even with the best nutrition and the use of all dietary supplements available, it is a natural and healthy process of the body to renew its tissues and, therefore, to lose cells. So while it is important to protect the living cells of the body it is equally important — if not more so to support the natural process of stem cell-based tissue renewal.

Adult stem cells from our bone marrow constitute the natural repair and renewal system of the body. As tissues go through their normal process of renewal, the cells that are lost are replaced by bone marrow-derived stem cells that are circulating in the bloodstream. As stem cells circulate in the blood, they are attracted by tissues in need of repair or renewal. Then as they migrate into these tissues, they transform and become cells of these tissues, literally renewing the tissues. And that's where Stemtech products are different...Our products are designed to support this natural process of cellular renewal by supporting the natural function of bone marrow stem cells in the body.

Bone marrow-derived stem cells have been shown to have the ability to transform into virtually all cell types of the body: skin, liver, muscle, heart, pancreas, lung, and even cells of the nervous system. In the process of tissue renewal, one of the most important factors is the number of circulating stem cells: More stem cells in circulation means that more stem cells are available to migrate into the various tissues of the body. To further support this natural process, it is also beneficial to support the circulation of stem cells to all corners of the body and their migration into tissues. Stemtech's Stem Cell Nutrition products are specifically aimed at supporting these various steps of the stem cell-based process of tissue renewal. Specifically, here is how our products support this vital three-part renewal process:

- StemEnhance® supports the natural release of adult stem cells from the bone marrow, significantly increasing the number of circulating stem cells within one hour of consumption.
- StemFlo® reduces oxidative stress in the blood and optimizes blood circulation, supporting the circulation and distribution of adult stem cells and other nutrients everywhere in the body.
- ST-5 with MigraStem™ supports the ability of adult stem cells to migrate into tissues, while also providing over 30 other nutrients to nourish these newlyformed cells and the existing cells of your body.

The emerging field of stem cell research has put in evidence the natural role of bone marrow stem cells in the body. By doing so, science has revealed a new dimension of human health: The human body has its own system of tissue repair and renewal. During the entire life of an individual, it is the role of bone marrow-derived stem cells to replace lost cells and constantly renew tissues in order to maintain their integrity. Supporting the natural role of bone marrow-derived stem cells on a daily basis may be one of the most powerful strategies for health and wellness, and it's with this thought in mind that Stemtech Stem Cell Nutrition products have been developed. This is a big difference from other nutritional products, and it is what makes us unique in the marketplace!





#### Ginger Blalock

Texas

Horses are very important in Ginger's life. She even relocated from Wisconsin to Texas twelve years ago to provide the best training opportunity for her black Arabian, who shares space on Ginger's much today with two other horses, two dogs and two cats. Over the years, Ginger had dabbled in network marketing, but she had no interest in taking on a business when Elaine Aranda approached her about Stemtech... until Ginger heard the testimony of Genit Woning, "When I heard how Stemtech has completely turned around Gerrit's health and finances," she says, "I signed on that day."

After two years taking Stemtech's products. Ginger feels healthy and energetic as she runs her ranch. Nevertheless, she amazed even herself when she worked right alongside her son in the summer heat to construct an enclosure for the horses. "I am not used to physical work," Ginger says, "and I could never have done that job before SternEnhance® and SternFlo®!"

In their spiffy new enclosure, Ginger's horses get SternEquine® with their feed every day, and she swears by the product. "My 27-year-old horse jumps around like a colt. She has such energy!" What's more, Ginger says horses on StemEquine who suffer injuries seem to return to good health fast. "I love to tell people about this wonderful product," she says. At a recent Arabian Horse National Competition, she hosted a Stemtech booth that attracted many horse owners and trainers, all eager to learn about SternEquine. Ginger explains, "People are used to paying lots of money for injections when their horse is not at its best. I explain that StemEquine is available at low cost, and it works in a way that helps the whole horse!" So many people asked for more information at the Competition that Ginger is a little overwhelmed. She says, "I still have 50 people to contact from that one event!"

#### EJ Morris

EJ Morris Marketing

Pennsylvania

Since he became part of the Stemtech family at the end of 2005, EJ has welcomed each tool that the company has introduced to support his business success. "I attract most of my new team members through the high-converting Lead Capture Pages of the WealthBuilders System online," he says. He also notes that generic "Keyword-rich articles and blog content help generate

leads and prospects from people who are already using search engines to find 'optimal health,' 'stem cell nutrition,' or similar keywords." He emphasizes that he does not "chase" leads, explaining, "I attract them with the unique benefits they have the opportunity to enjoy as part of my

A professional photographer specializing in family portmiture and high school yearbook photography, EJ notes that good eyesight is vital to good photography. "Over the last five years with Stemtech's stem cell nutrition," he says, "my eyes seem to have actually been improving. I feel like I'm getting. younger every week, which is a good thing, ... Creating a fun photo experience for active 16- and 17-year-olds means I need pumped-up energy. With my twice-daily regimen of StemSport™ and ST-5 with MigraStem™, my 63-year-old body is energized with nitro fuel."

EJ says he feels fortunate to be involved in the world's first Stem Cell Nutrition Company, and says we cannot take our responsibility lightly. "We

have a whole world whose health is in our hands," he says. As he eagerly anticipates the 2011 Stemtech Amazing Race, EJ says, "This year I will get off the starting line quicker, with a super-charged, mega-horsepower engine under my hood. I want to blow the Race competition off the road"



Mel Young Arizona

It took a severe crack on the head to get Mel Young to consider the Stemtech opportunity. Here's what happened: At a farmers market where he sold the honey from his farm, a freak accident propelled Mel against a concrete wall, knocking him out and giving him a severe concussion. Immediately, seventy-four-year-old Gloria Pfeiffer appeared out of the crowd and took control of the situation, applying ice and caring for him until help arrived. As he came around, Mel realized that

Gloria was the woman who had earlier handed him information about Stemtech (information he had set aside). He says, "I was grateful for her help with my injury, so I felt I should look at her information, after all. What I read in that newspaper-style Opportunity Brochure was so compelling that I was immediately attracted to both the products and the company." Since it was the accident that encouraged him to take a look at Stemtech, Mel says, "That was the best crack on the head I've ever had!"

Since those first days, Mel has "gone gangbusters" with his Steratech business, qualifying for the New Director Pacesetter Pool in December (with Good Samaritan Gloria taking borne a 50% matching bonus). Mel has worked closely by phone and in person with Dennis Kluver, who shares Mel's love of people. Mel says, "Dennis treats me like his 'favorite son' and keeps me up to date on my progress, because I'm too busy signing people up to keep track of things myself." What's in the future for this eager new Stemtech Director? "I want to bring wonderful, absolute wellness and the goodness of hope to everybody I meet," be says. "Then the financial rewards will come for all of us."



#### Nelson Henriquez

Texas

Brand-new to the business, Nelson says he was attracted in part by the image and logo of Stemtech: "The attractive green color = money," he says with a smile. Both Nelson and his uncle Jorge Bastidas suffered from bothersome physical discomforts, too, so the two men were also attracted by powerful testimonies from people who shared their great results with Stemtech's products.

The owner of a wood flooring company with operations in Florida and Venezuela, Nelson recently relocated to Texas to open a flooring company in Humble, so he is one very busy man; but he is excited about his Stemtech business. On a fast-track to achieving Director quickly, Nelson says he finds all Stemtech's online tools very helpful. He is developing a network of new acquaintances and friends in Texas, and says, "I use my notebook for presentations with the Prezi, which explains everything in very clear terms. It is a fantastic tool." As he expands his associations locally, Nelson is also looking global: "I already have pending distributors in Spain and Venezuela," he says, "so when the company opens those markets, I will be ready."

An avid surfer, Nelson is also eager to share the benefits of StemSport™with the Pro-Surfer circuit. "That market will be amazing!" he says enthusiastically. With plans to build "an empire" with Stemtech, Nelson has a solid operating perspective: "Be focused and do not hesitate. Find people who have your same desire. Always see the 'big picture.' But most important... Be helpful to others and do this business with your whole heart!"





#### Keith Smith

Wyoming

A respiratory therapist retired after a 44-year career, Keith is very new to Stemtech, but he is off to a great start.

Dennis Kluver and Mel Young, Keith's enroller, traveled to Wyoming in mid-November and held meetings for five nights in support of Keith's new distributorship. "It was a great learning experience for me," Keith says, and the news gets even better: "Shortly after the meetings, I signed up two FastStart distributors and three with the Manager Pack, all with AutoShip."

Keith takes StemEnhance®, StemFlo® and ST-5 with MigraStem™ daily, and is already seeing some great results. "I am finding that cuts and scrapes seem to go away faster, the annoying discomfort I've had in my back and legs for a long time seems to be decreasing... and I've only been taking these products for about a month and a half!" His little dog Tilly has already had significant results from the StemPets® Keith gives her each day: "Sbe has been blind with cataracts for more than a year," Keith says. "After less than four weeks on StemPets, she seems to be seeing again, and the cataracts appear to be diminishing! I am so happy for her."

Keith says, "I understand the tremendous benefit these products give us to enhance the God-given adult stem cells that we have within us. I feel that it is a privilege to share the news about these wonderful products with others."



#### Norma Muth

Montana

For years, Norma helped others as a Registered Nurse and through Healing Options and Preventative Education (H.O.P.E.), retiring in 2002. She and her husband Dave began a happy retirement, enjoying family and traveling in their RV... until 2007, when a sudden systemic attack changed a "totally healthy" Dave Muth into a disabled person unable to stand up or grip anything. Although his mind is as sharp as ever, Norma explains, "It's

as though his body is encased in cement." Dave now resides in a skilled nursing facility, where Norma goes several times a week to do wheelchair pool therapy with him. In the beginning, the doctors offered no hope of any recovery, but then Norma got permission to give Dave StemEnhance. "Everyone soon noticed that he had more energy, endurance and strength," Norma says. The doctor agreed to write special orders for Dave's caregivers: "StemEnhance: To be given as wife directs."

With these new "orders," Dave's condition has improved steadily. Now he can push Norma in his wheelchair in the pool, and he can do thirty sit-ups from a prone position on the ledge of the pool. "It is so exciting to see these wonderful improvements," Norma says.

Norma herself has her own significant improvement from StemEnhance to report: For years her feet were an unhealthy-looking dark brown-purplish color and they were always cold, with no feeling. When she began StemEnhance, Everett Potter suggested that Norma photograph her feet and watch for improvements over several weeks. "A month later, my feet were becoming pinker and I had some feeling in them. I could wiggle my toes for the first time in years." Norma says, summing up: "Both Dave and I thank StemEnhance for our health improvements. I want everyone to know how wonderful this product is."





Hsing Hui "Eugene" Kontach Storie

While many people suffer with seasonal sensitivities, Eugene's reaction to pollens is more extreme: He actually runs a fever, and it is this reaction that caused him some trouble when he landed in his native Taiwan for a visit that coincided with the global H1N1 scare. At Customs, Eugene was pulled aside for medical screening. Although his temperature initially registered two degrees above normal - sending up a "red flag" to Customs — he had taken

a couple of extra StemEnhance® earlier that day in hopes of strengthening his body's defenses; and before long, he received a clean bill of health and was on his way. "Stem cells are the basis of all renewal in the body," he reminds us, "and I credit my body's stem cells, supported by StemEnhance, for helping me to get on with my trip." Since that very memorable incident, Eugene has made sure that he keeps up with his daily StemEnhance regimen. "And I have not seen a recurrence of any of the symptoms I endured seasonally for many years," he says.

As he completes his first year with Stemtech, Eugene believes he is learning better ways to approach prospects. With the help of Vanessa Tu, he is building a team based on enrollments with AutoShip, which he notes is the best way to ensure a steady cash flow from his business. He is eager to make good use of the Compensation Enhancements, enrolling five people in November. "Now I put a lot of pressure on myself to take care of my new Distributors and help them advance to Director wisely," he says. "I believe that education without action is just entertainment, and persistence will lead to success."



#### Clarajayne Walsh

Minnesota

People celebrate their birthdays in many different ways, but the way Rolly Walsh celebrated his once-in-alifetime 10/10/10 birthday was by supporting his wife Clarajayne as she became a FastStart Stemtech Distributor! "Rolly is very involved in the business," Clarajayne says, "so it is really our business, not only mine." Clarajayne first beard about Stemtech from Genevieve Krebs, who shared her testimony about wonderful results enjoyed by her

daughter and her grandson, who both had been facing serious health issues. "Rolly and I know so many people - friends and relatives who need help to regain their health," Clarajayne says, "and the help has to be natural. Stemtech's products fill the bill perfectly."

Clarajayne has raised four children as she works as bookkeeper for Rolly's businesses in petroleum service and soybean farming. She says that her metabolism seems to have "woken up" since she's been taking StemEnhance, StemFlo® and ST-5 with MigraStem<sup>TM</sup>, and she is enjoying increased energy... which is important, as she does her Stemtech business in the evening, after a full day of work. Nevertheless, her plan of action seems to be working nicely: Within her first few weeks in business and with the support of David Anders, Clarajayne enrolled eight new Distributors. "I just called people I know who were looking for ways to improve their health and invited them to our home," Clarajayne says. "I said 'I need to tell you something that I know will help you.' The people who came to each meeting were really amazed at the breakthrough we were sharing, and several of them enrolled. I feel good about helping them, and I am really enjoying this business!"





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