

# HEALTHSPAN

STEMTECH INTERNATIONAL, INC.

TOTAL LIFE ENHANCEMENT

## STEMCELLS...

## RELEASE!

StemRelease3

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D-FUZE:  
SAFER CALLS!

P.3

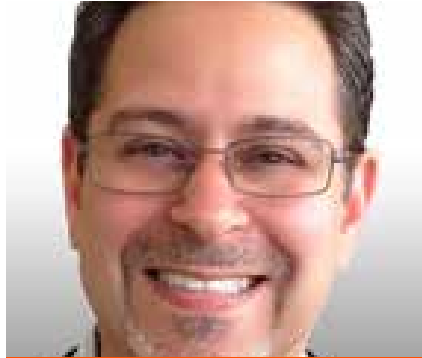
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# PRESIDENT'S MESSAGE

Another exciting Convention season is upon us! We just had a great event with Field Leaders and Independent Business Partners in Rome for Europe and Africa, and our Americas and Asia Pacific events will be held in February and March, where we will unveil new products and sales/recruiting tools that will fill our Conventions with excitement and then propel your business to growth unlike any you have enjoyed to date. We have lined up a full schedule of powerful presenters in each venue, including our extraordinary new Executive Team members, who are all very eager to share our vision for their areas of development over the coming months. Each of these new Executives is also looking forward to meeting you in person!

**BREAKING NEWS:** Our advanced-formula new product, StemRelease3™, is now in the market in the USA and will be in Canada by year end. Please see Dr. Mira's article in this edition of *HealthSpan* (pp. 2-4) that fills you in about StemRelease3, the most



powerful generation of our flagship stem cell product that we first introduced in 2005. This new product is taking stem cell nutrition to a whole new level of support for your body's natural renewal system. When you take StemRelease 3 once or twice a day every day, as I do,

you will join me in a feeling of amazement at the powerful effect of this new formula. And speaking of new formulas, I am excited to tell you that Dr. Mira is working right now to expand our product line with additional innovative stem cell nutrition products. Stay tuned!

Congratulations to all of our IBPs who have advanced in rank recently, especially our newest President's Club Members Bill Williams & Alma Hurtado from Mexico and Tiffany Chen from Taiwan. It is our pleasure to highlight the Taiwan Team of Field Leaders, as well. These hard-working IBPs have been setting the standard for the sort of growth that results from tireless dedication and teamwork. We are very gratified to see strong leaders in Asia and around the world who are continuing to fulfill our mission to spread innovation, wellness and prosperity!

On a purely personal note, by the time I write to you in our next quarterly *HealthSpan*, Kasey and I will have greeted the newest addition to our family, as Kasey's delivery date is the end of November. Grace and Faith cannot wait to welcome their new little sibling into our family, and we are all eager to embrace the changes our growing family will enjoy.

Stemtech, too, is growing and changing. We welcome both growth and change with an assurance that the vision that has driven us for over ten years remains strong, leading us onward. Together we will continue to build a bright future that can provide a dream lifestyle for people all around the world.

Ray C. Carter, Jr.  
President & CEO



# UPDATE ON STEMTECH RESEARCH & DEVELOPMENT

By Mira Gadzala, PhD, ROHP, RNCP, AMP  
Senior VP of Research and Development



It is my pleasure to join the Stemtech family and bring Stemtech's Research and Development to a new level that will create many new business opportunities for you and contribute to your sound health and wellbeing.

Stemtech has been the pioneer in Stem Cell Nutrition, which was a new concept and innovative health and wellness solution when the company was founded in 2005. During more than a decade since, Stemtech has influenced the public's perception and understanding of what it means to maintain optimal health.

Our goal today is to expand this concept and augment the definition of what a dietary supplement can do for your cells, your body, and your healthy longevity. Cellular nutrition and stem cell nutrition are the cornerstone of your cells' and organs' function, and are required for the release of healthy stem cells from the bone marrow, and for their circulation and migration into tissues.

## What's new on Stemtech's shelf?

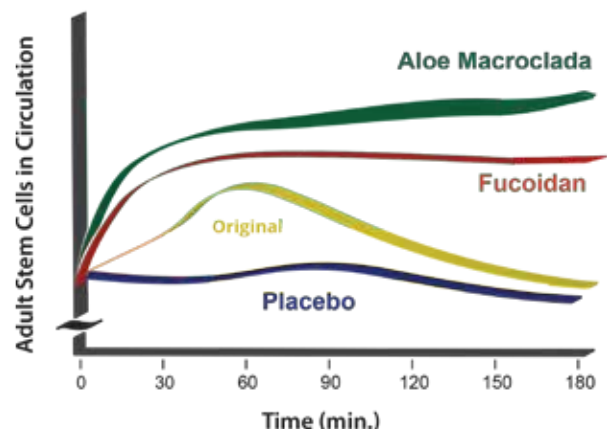
The new StemRelease3™ is our transitional advanced-formula that is free of Aphanizomenon flos-aquae (AFA).

StemRelease3 contains a synergistic combination of five unique and powerful ingredients: Aloe macroclada, fucoidan (Undaria pinnatifida – now at a higher quantity), astragalus (Astragalus membranaceus), cordyceps (Cordyceps sinensis), and turmeric (Curcuma longa). Wheat grass has been added as an excipient and replaces silicon dioxide.

Each of these ingredients offers a broad spectrum of health benefits and provides not only nutritional support for the healthy release of stem cells, but also supports the immune system function, anti-oxidative and cellular energy processes and healthy telomeres. The StemRelease3 formula is, according to Dr. Yury Kronn (Vital Force Technology, OR), “even more energetically effective than the previous formulas of SE3™ and SE2®.”



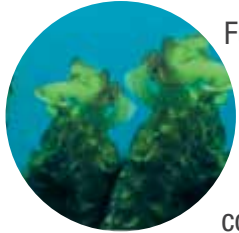
Aloe macroclada is one of the prime ingredients in StemRelease3. According to Stemtech's randomized double-blind crossover study published in 2015 in the *Journal of Stem Cell Research & Therapy*, “Aloe macroclada is superior in magnitude to the reported AFA impact on stem cells (doubled the effects).” The study states: “The usual dose and preparation of Aloe macroclada used in Madagascar triggered a significant increase (up to 53%) in the number of circulating CD45dim, CD34 and CD34+CD133 stem cells within 2 hours of consumption.” Studies have shown that increasing the number of these circulating CD stem cells can have a significant effect on health.





Aloe macroclada comes from Madagascar, where it has been used for centuries by the native population who consider it to be one of the key contributors to rejuvenation and longevity. Madagascar's health practitioners

have looked to Aloe macroclada to support general wellbeing, the cardiovascular and pulmonary systems, healthy blood pressure and blood glucose levels, and to decrease discomfort in the joints. The Aloe macroclada in StemRelease3 is prepared by Madagascar natives according to an ancestral formulation that preserves the potency of its natural compounds.



Fucoidan (*Undaria pinnatifida*) has been consumed in a form of a seaweed called Wakame by the Japanese and other Asian populations for hundreds of years. It is a rich source of several powerful natural compounds, especially polysaccharides,

proteins, soluble fiber, vitamins (A, B1, B2, C), and minerals such as iodine, calcium and magnesium. Fucoidan is considered a "longevity compound" and offers a wide variety of cellular and other health benefits including immune system and anti-aging support and strong antioxidant protection. The enhancement of the release and circulation of healthy stem cells supported by fucoidan has been documented in several studies. The effectiveness, bioavailability, and safety of fucoidan has been documented in over 700 independent research studies. Fucoidan is highly bioactive and, as a result, is easily absorbed and assimilated to work in synergy with other ingredients of stemrelease3.

Three additional compounds have been added to StemRelease3 that increase the synergistic effect of Aloe macroclada and fucoidan at the cellular level: Astragalus membranaceous, Astragaloside IV, cordyceps and turmeric.



A 2007 study showed that Astragalus membranaceous and Astragaloside IV extracts provide nutritional support for stem cells and contribute to the safe proliferation and release of healthy stem cells from bone marrow (J. Ethnopharmacol., 2007). Other

studies show that Astragalus and Astragaloside IV stimulate activation of telomeres and consequently reduce the shortening of the telomeres that protect your chromosomes; telomeres length affects how cells age, so maintaining optimal telomere length is vital to healthy longevity. Astragalus has been used in traditional Chinese medicine for thousands of years and is considered to be one of the most effective natural stimulants, tonifying agents and immune-boosting compounds.



Cordyceps (*Cordyceps sinensis*) has been known in traditional Chinese medicine for more than 2000 years. As an edible mushroom, it provides a wide variety of health benefits, including the support of the immune system and the safe release

and circulation of stem cells. Consumption of cordyceps has long been associated with longevity, stamina, and energy. This medicinal mushroom is a rich source of beta-glucans and polysaccharides, and also provides proteins and vitamins (B1, B12 and C). All these nutrients help to protect and regenerate cells in the immune system and support healthy longevity.



An Indian spice widely used in food preparation, turmeric (*Curcuma longa*) has been diligently studied for decades and still amazes researchers. This powerful antioxidant helps to protect cells

from free radicals and oxidative stress and supports not only immune but also cardiovascular and other systems. Recent research studies conducted at the Institute of Neuroscience and Medicine in Jülich and the University Hospital of Cologne, both in Germany, show that turmeric can increase the proliferation of endogenous neural stem cells by up to 80%. Recent research shows that turmeric may also play an important role in maintaining optimal telomere length and healthy longevity.

**Note:** Aloe macroclada and *Undaria pinnatifida*'s documented support of the stem cell system are each subject to patent filings submitted by Stemtech to protect our innovative technology. All ingredients in StemRelease3 are organic and non-GMO.

My vision for Stemtech research going forward includes more scientific advancements, innovations, and a strong drive to improve human health in novel, safe and effective ways. We are currently working on expanding the company's line of science-based, effective, and high-quality products. These products will not only support your wellness and healthy longevity, but they will also create many financial opportunities for you and your Stemtech business.



# CELL PHONES, EMFs and THE UNIVERSE AROUND US

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*By Don Karn, Vice President/ECO Products Division*

Think back a few years to when we first started seeing people walking around the streets with those huge, clunky electronic devices pressed to their ear, seeming to be talking to themselves. At the time, it was inconceivable to most of us that they could actually be talking to someone on a telephone... with no console, no wires – no connection of any kind. Where was the other person's voice coming from?

Over the years since, the clunky device has given way to smaller and sleeker appliances, but exactly how cell phones work is still much of a mystery to many of us. Ask Google® “How does a cell phone work?” and you get this:

**In the most basic form, a cell phone is essentially a two-way radio, consisting of a radio transmitter and a radio receiver. When you chat with your friend on your cell phone, your phone converts your voice into an electrical signal, which is then transmitted via radio**

**waves to the nearest cell tower. The network of cell towers then relays the radio wave to your friend's cell phone, which converts it to an electrical signal and then back to sound again. In the basic form, a cell phone works just like a walkie-talkie.**

But, you ask, what makes this happen? The answer is pure physics: What makes the conversion of your voice into an electrical signal is the waves of the Electromagnetic Field (EMFs) that are all around us but which we cannot see. Think “radiation,” when you are picturing EMFs. These EMFs travel in all directions all the time, but most notably between your cell phone and nearby towers that grab and transmit these EMFs to one tower after another until they eventually reach your friend's phone. Because EMFs travel at the speed of light, it appears to us that no time passes between your outgoing words and your friend's hearing those words.

And this is where the problems begin: First of all, nearly half of the EMFs your cell phone uses to make or receive



a call go directly into your own head when you hold your phone to your ear. This does not affect the quality of your communication, because there are plenty more EMFs to handle your call; but these EMFs can harm your brain. Although EMFs cannot be seen, their effects show up in brain mapping<sup>1</sup> (a form of medical imaging), where the heat generated by EMFs appears on the image as a red area. While governments worldwide have set standards for allowable EMF emissions from electrical devices – the “safe” Specific Absorption Rate (SAR) from a device – we would be a lot better off without any absorption of EMFs by our brain. Over time, the damage from absorbed EMFs can build up, making cell phone use a health risk, especially for people who hold cell phones to their ear frequently or for long periods.



What to do? Well, you could stop using your cell phone altogether, but that would be both very inconvenient and somewhat pointless... because EMFs are also emitted by many other electronic devices we have throughout our homes, in airports and public areas around the world. We really cannot escape the external assault from global EMFs, but we CAN protect ourselves against their harmful effects. Enter Stemtech's D-FUZE™!



This little disk has been invented by Vital Force Technology as an effective FILTER for harmful EMFs. Originally developed for use with cell phones only – where it can easily be permanently glued to the phone or case, we are now seeing innovative Stemtech IBPs affixing D-FUZE to other electronics in their homes, including most notably WIFI routers\* and microwaves, both of which are heavy emitters of EMFs.!

\*Dr. Igor suggested affixing D-FUZE to the WIFI router, as close as possible to the antenna, for best results.

## IBP TIP

**Wednesday Conference Calls are goldmines of information about D-FUZE. Join us weekly to hear from Dr. Igor, Dr. Yury and your fellow IBPs who are growing their businesses with D-FUZE!**

# How to Market **D-FUZE**

As with any innovation, an important part of marketing D-FUZE™ is the explanation of what it does. The unimposing little disk doesn't scream "protection!" so you need to show/tell customers why they need to have D-FUZE on their devices. Here's how:

1. Carry your cell phone with the D-FUZE filter on it wherever you go.
2. Take advantage of every opportunity to talk about D-FUZE.
3. Print the "brain mapping" images from the D-FUZE Product section of Stemtech's website and have them with you. These three images show what EMFs do to the brain.
4. Not much further explanation is necessary, but briefly explain that EMFs are a sort of harmful radiation emitted by cell phones and other electronic devices and also which exist all around us in the atmosphere.
5. Show your customer the summary report of the test of D-FUZE that was certified by a government-approved laboratory, showing effective filtering of harmful EMFs.
6. Offer your customer options for the most cost-effective ways to make D-FUZE part of their family's protection.

To find images of Brain Mapping of EMFs, go to our website's opening page, click on Products, then D-FUZE, then Clinical Research, then follow the link to "Research test results by Vital Force Technology™."



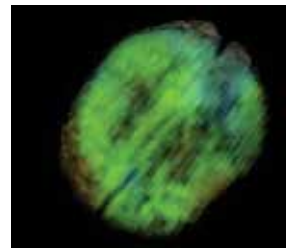
## VITAL FORCE TECHNOLOGY™ TEST RESULTS

Brain mapping tests that were conducted using Vital Force Technology™ showed extraordinary results. These tests show an effect of cell phone radiation by monitoring adult brains. Subjects were tested who held phones close to their heads during actual phone calls – the way most of us actually would use an android or iphone.

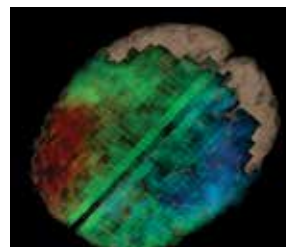
### Research results you can see:

- Areas in the brain that are associated with memory, attention, and other functions were stimulated showing up as red in the laboratory QEEG brain maps.
- Brain maps show that Vital Force Technology counteracts the brain's electrical activity created by cell phone radiation
- The result: no red zones in the brain

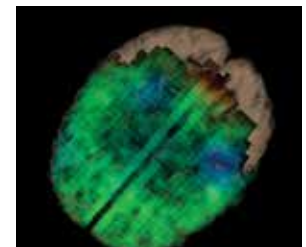
### Brain mapping – proof that Vital Force Technology counteracts cell phone radiation's impact on the brain



This is a picture of normal brain function without talking on a cell phone...brain map shows normal activity in shades of green



This is a brain during a 3-minute smartphone call... stimulated brain areas are shown in red.



This is a brain during a three-minute cell phone call using Vital Force Technology!

**Vital Force Technology is an important innovation in our quest for good health**



# Introducing Mike Magolnick

by Mike Magolnick, Vice President, Global Marketing



With over 20 years' experience as an executive and consultant with direct selling companies, **Mike Magolnick** joined Stemtech in mid-summer to lead the international marketing team as **Vice President of Global Marketing**. A social media pioneer, Mike has gained enviable proficiency in all phases of marketing, including reputation management, training and creative approaches that lead to corporate growth through strong field support. He comes to Stemtech with the enthusiasm, talent and dedication to hard work that will drive our company's marketing initiatives to provide the best support for the business growth of every member of our Global Family.

A three-time best-selling author of books on marketing, brand strategy and social media, Mike has been recognized in the *Wall Street Journal*, the *New York Times*, *American Venture Magazine*, *Direct Selling News*, *Entrepreneur Magazine*, and *The American Business Journal*.

Acknowledging that the job he has taken on is a big one, Mike wants to assure all Stemtech's IBPs that he is up to the task. He says, "I want the people of Stemtech to know that I share Ray Carter's vision for our company. Stemtech has been bringing positive change to the world for over a decade, and our impact is growing every day. Every IBP can feel comfortable that we are moving forward and the future is bright!"



# CONGRATULATIONS PRESIDENT'S CLUB MEMBER

## TZU-YING (TIFFANY) CHEN



### TAIWAN

Is it possible to achieve a high rank like President's Club while doing your Stemtech business only part-time? Yes! And Tzu-Ying Chen's story is the proof. Beginning with the company as "just a customer" in 2013, Tzu-Ying experienced such a dramatic effect on her health that she wanted to learn more about the science behind Stemtech's products. "I learned that the Stemtech products that helped me are unique and they are distributed around the world, so I wanted to share them with others."

Tzu-Ying's enthusiasm propelled her through the Stemtech ranks quickly. At first, she held home meetings with family and friends in the Yonghe District of Taipei City, where she lives; but these days, as her team has grown and expanded, she holds regular meetings in coffee houses over a much wider area. Tzu-Ying's organization is also currently active in fourteen countries outside Taiwan.

Her advice to new Independent Business Partners is: "Now that you have found the right company with high-quality products, you must set goals, be persistent and stay self-motivated." An ideal role-model to her team for this persistence and self-motivation, Tzu-Ying still holds down two jobs besides her Stemtech business and confesses, "I don't have much time." Regardless, she is working toward her ultimate goal: "I want to achieve Chairman's Club by December, 2017." (We expect that she'll make it!)

# TEAM TAIWAN IS AMAZING!

Summer 2016 has seen awesome growth in Stemtech Taiwan. As we applaud Tzu-Ying Chen's achievement of President's Club, we also want to recognize the accomplishments of these three Field Leaders who have been building large organizations based in Taiwan. Double Diamonds today... Triples soon... then... ?

## YI-YU LIN



Brand-new to direct selling, Yi-Yu says that she had a lot of learning to do in the beginning. "I did not know how to operate a business," she says, noting that she is also employed full-time, "so I did not have much time to study." But the positive effects she enjoyed from her own use of Stemtech's products encouraged her to begin sharing them with family and friends.

Early on, Yi-Yu learned about rejection, but luckily she developed a very positive attitude about negatives: "Do not feel ashamed to ask or fear being rejected," she says. "Simply be kind to everyone, share love and have endurance." This philosophy has supported the business growth that has brought her to Double Diamond in just over a year.

Grateful for the help she has received from others on the Taiwan Team, Yi-Yu now looks forward to developing her team overseas, especially in Mainland China, Vietnam and Myanmar – all on Stemtech's radar for opening on the near horizon!

## ZHU JIAFENG



Zhu Jiafeng gives credit to Stemtech's products for helping her to recover health after an injury. While she never planned to promote the products or business opportunity, she felt it was the right thing to do to give her friends and others the chance to find out if they, too, can enjoy better health with the products that worked well for her. She learned that building a business takes the same sort of attributes she needed as a teacher, explaining, "I must help my downline with patience and care, in the same way as I did with my students."

She emphasizes that "Health is a habit that you must develop for yourself." As she helps others to gain knowledge about the elements of good health, Zhu Jiafeng enjoys supporting her organization that is growing both in Taiwan and in the United States. "I really appreciate the efforts of all my team members," she says.

## YUNG-CHING LIN



When James Cheng introduced Yung-Ching to Stemtech's products, pointing out the amazing results he had enjoyed, Yung-Ching was intrigued. He began taking the products and had good results, but he still had some doubts that Stemtech was the right business opportunity for him. "Everyone has doubts when they are new," he says. "I believe the best way to dispel your doubts is by rapidly sharing. When you see others experiencing the good effects that you are enjoying, it builds your confidence."

Yung-Ching encourages his new IBPs to do what he did: "Enroll as many IBPs as you can in the first month of your enrollment. In this way, you can earn back your spending on enrollment and product inventory quickly so you can run your business smoothly with no pressure."



# CONGRATULATIONS PRESIDENT'S CLUB MEMBER

## ALMA ANGELICA HURTADO FLORES & GUILLERMO WILLIAMS PEREZ



### MEXICO

As a couple, Alma and Guillermo bring a total of 42 years' experience in network marketing to their Stemtech business! After years as leaders with another company, where they built huge organizations and organized many events and conventions, Alma and Guillermo saw the better opportunity that Stemtech offered, enrolling in mid-summer, 2013. Three months later, they were Triple Diamonds.

The couple have found their greatest business building success by traveling throughout Mexico outside of their hometown of Zapopan, and they have also extended their team into the Dominican Republic, the USA, Spain and Germany.

Focusing on attracting business builders, the couple introduces prospects to Stemtech at one-on-one meetings, at small home meetings or at opportunity events, and they follow up all enrollments with training programs. "Our personal goals are to develop lots of leaders in our organization," Alma says, "so we give the best of us to our team members every day." She and Guillermo thank Stemtech for "the magnificent lifestyle that allows us to grow in all areas of our lives, while it gives each of us joy and satisfaction."

# CONVENTION RETROSPECTIVE

By Errol Lester, Director of North America Field Support



As I was booking my airline ticket to Las Vegas for the 2017 Americas Convention, I found myself reflecting on the ten other Conventions I have enjoyed during my many years with Stemtech. Each year, beginning with 2006, has offered its own special brand of excitement... and it is the excitement from these conventions

that has stayed with me year upon year.

How many Stemtech Conventions have YOU shared with me? Some of you will eagerly answer “10” or maybe “9” or “8.” If you are a veteran of all or nearly all of Stemtech’s conventions, you have experienced the growth of our company from a couple of thousand distributors in North America to a megalith with its footprint in over fifty countries on six continents around the world. The impact of Stemtech and stem cell nutrition is now a worldwide phenomenon!

Driving and chronicling the company’s growth each year has been one of the important jobs of the annual conventions. We are drawn to the convention venue to learn about new products, new business tools and new plans for corporate growth, because it is important to BE THERE when everything new is announced. (None of us wants to hear about these things second-hand!)

So I ask you... How many of these announcements were you there with me to hear about first-hand:

- The first Stemtech convention learns about the scientific breakthrough of stem cell nutrition and Stemtech’s patented signature product (2006)
- Stemtech awards BMWs to our top leaders including Izzy Matos and Bill & Caroline Lohmeyer (2007)
- StemFlo® is launched First Chairman’s Club & President’s Club achievements are celebrated (2008)

- StemSport™ and the StemSport Concept are launched, and Stemtech’s Global Expansion takes off (2009)
- ST-5™ with MigraStem™ is launched (2010)
- DermaStem® is launched (2011)
- SE2® is launched (2012)
- ***The Amazing Power of Stem Cell Nutrition***, an Amazon Best-Seller, is presented (2013)
- SE3® is launched (2014)
- The exciting Enhanced Compensation Plan is launched (2015)

Every one of these announcements was thrilling to hear, and I can still picture many of the on-stage presentations that revealed the BIG SECRETS at each convention.

But I think there is something else that draws most of us to Stemtech’s conventions -- even more so than the big reveals... **It’s US.** We want to get together each year because:

**We like each other.**

**We enjoy learning from each other.**

**And we believe that what Stemtech is doing in the world is important.**

So I have my ticket and I’ll be there again, for my ELEVENTH Stemtech convention, this February 15-16 in Vegas. I look forward this year to getting to know Dr. Mira Gadzala and our new Global Marketing VP Mike Magolnick, and to joining all of you in excitement as each of this year’s BIG SECRETS is revealed.

The Americas Convention is just around the corner... If you haven’t firmed up your plans yet to be in Vegas with me, I urge you to do so right away. I look forward to sharing this convention with you!



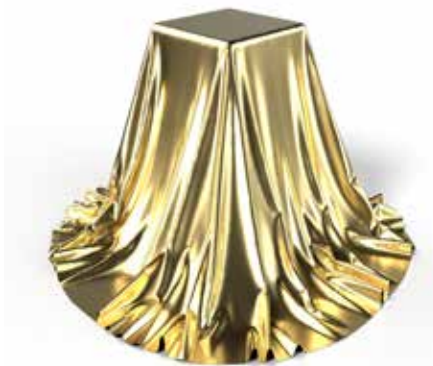
# Americas Convention Prep: Four important QUESTIONS for you to ponder...

## WHAT IS THE MOST EFFECTIVE THING YOU CAN DO TO BUILD YOUR BUSINESS IN MID-FEBRUARY, 2017?

- a. Reviewing your last two weeks and vowing to do better during the next two weeks.
- b. Checking your inventory of Stemtech products.
- c. OR... BEING AT STEMTECH'S CONVENTION WHEN OUR NEW PRODUCTS ARE LAUNCHED (AND YOU GET IN ON THE CONVENTION-ONLY SPECIALS)!

1

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**Hmmmm... What could be under the drapes?**

## 2. WHAT MIGHT YOU BE DOING ON WEDNESDAY EVENING, FEBRUARY 15?

- a. Recovering from a long day of work... or shoveling snow or having “cabin fever”
- b. Worrying that you might not be making this Valentine’s Day week “special enough”...
- c. OR... ENJOYING A FABULOUS EVENING WITH STEMTECH FRIENDS!

2



### 3. WHAT WILL YOU ADD TO YOUR BUSINESS TOOLS IN MID-FEBRUARY, 2017?

- a. Whatever might still be in my bottom desk drawer.
- b. I don't know... What do I need?
- c. WELL...

**HOW ABOUT A TRIO OF BRAND-NEW, STATE-OF-THE-ART TOOLS (AND A FEW MORE FOR GOOD MEASURE) THAT WILL POSITIVELY KNOCK YOUR SOCKS OFF!** The best news for IBPs at the Las Vegas Convention is that the TOOLS come at **Convention-only pricing** and include **hands-on training!**

## This year's Convention also includes powerful presentations from



Dr. Yuri Kronn, of Vital Force Technology™, inventor & developer of D-FUZE™



Dr. Mira Gadzalla, Stemtech's Senior Vice President/Research & Development, ready to launch new Stemtech products



Mike Magolnick, Vice President of Global Marketing, with an abundance of materials and motivation to share



President/CEO Ray Carter, who ALWAYS has an exciting surprise or two to reveal at Convention-time

...and Field Leaders from both North America and South America, who are eager to share their stories, strategies and successes!

# DON'T HESITATE ANOTHER MINUTE.

If you haven't locked in your plans to be in Las Vegas in **February with Stemtech, DO IT TODAY!**



Treasure Island Hotel and Casino  
February 15-16, 2017

Are you wondering...

## **What makes LAS VEGAS the perfect location for a Stemtech Convention?**

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There are dozens of spots offering FREE ENTERTAINMENT for people of all ages.

For example, at our Convention hotel, Treasure Island, people enjoy a FREE PIRATE SHOW several times daily, complete with awe-inspiring stunts and the actual sinking of a ship. People love it!

A short drive out of town will take you to RED ROCK CANYON, an area popular with Locals, where natural beauty is everywhere and trails lead you to natural "finds" and lovely picnic spots.

FREMONT STREET at the south end of the Las Vegas Strip is a wonder! Millions of lights in an overhead canopy are programmed to put on a real show hourly after dark. It is a "light extravaganza" like nothing you have ever seen. You will be amazed.

### **TRAVEL TO LAS VEGAS IS INEXPENSIVE FROM MANY AIRPORTS IN THE USA AND CANADA!**

Because McCarran International Airport is a hub for the Western US and because the casino industry wants to make visiting Las Vegas attractive for everybody, AIRFARES ARE REASONABLE. Your trip to the Las Vegas Convention can be one "business expense" that can be a lot more "business" than "expense!"

The GOOD NEWS is that "What happens in Vegas at a Stemtech Convention does NOT stay in Vegas!" What you learn, the networking you enjoy and the fun you have will spur you to great growth back at home... and everywhere you go!

**So we say "VIVA LAS VEGAS!" It's just the right place for "The Power of Passion" to flourish. Make your plans NOW to join us!**

# Where's BILL?



For months prior to the Rome Convention, Regional Sales & Marketing Director, Bill Panopolous traveled all over Europe and Africa in support of IBPs, VIP Customers and growing markets in his area of responsibility. Traveling to open markets, Bill carried with him the slogan “COME AND JOIN US,” which encouraged growth in these open markets.

While he didn't wear the traditional red and white “Where's Waldo?” hat, we expect you'll be able to zero in on “Where's Bill?” in each of these photos of Stemtech Field Leaders.



Bulgaria



Spain



Guadalupe



France



Reunión





Additional new markets in Europe include Switzerland, the Czech Republic and Mauritius, where Bill says, “It is really amazing to see all our IBPs embracing the challenge of introducing people to the magic of Stemtech, in so doing they are achieving their own personal goals and dreams with us.”

### **STEMTECH WESTERN AFRICA IS ON FIRE!**

Recently, Bill also traveled to TOGO, a newly-opened market for Stemtech in West Africa, where he met many dedicated IBPs during well-attended training events. He sees this area of Africa as “a huge opportunity for Stemtech, as well as an opportunity for millions of people to not only experience our wonderful products but also to use our Compensation Plan to build successful businesses with us.” The photos he brought back show the people of Togo and nearby regions to be “amazingly motivated, happy and dedicated to success with Stemtech.”

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TOGO Kara



TOGO Lome

In the Europe-Africa Convention photos that follow, you may pick out some familiar faces from these photos... as well as some faces of Field Leaders from the USA who traveled to Rome for the big event. Stemtech Conventions bring people together... to learn from each other, to share a vision and to enjoy the company of old and new friends. See what we mean... on the next page!



# THE POWER OF PASSION In ROME!



Stemtech Field Leaders and other Independent Business Partners from Europe and Africa gathered in September in The Eternal City to celebrate Everything Stemtech. The excitement built throughout the weekend, as new products and business tools were introduced by Senior VP/Research & Development Dr. Mira Gadzala, Global Marketing VP Mike Magolnick and Eco Products Division VP Don Karn... with the highlight of the weekend – as always – the vision for the future shared by President & CEO Ray Carter.

Several Field Leaders from the USA traveled to Italy for the festive occasion, returning home with renewed vigor for business building prior to our own Americas Convention coming soon – February 13. Plan to join these “world travelers” and your fellow Field Leaders from the Americas in Las Vegas. This will be a Convention you will never forget!

## OUR CONVENTION ALBUM







# STEMTECH STARS and POOLS... WOW!

North American Independent Business Partners continue to be hard at work, building their businesses... and enjoying the REWARDS that come from their efforts. Just as their colleagues around the world are doing, our IBPs here at home are qualifying for STEMTECH STARS and POOLS that enhance their lifestyles. Here are the North American Field Leaders who qualified during the Summer:

## STEMTECH STARS!

### THE PROSPERITY BONUS PROGRAM REWARDS STEMTECH'S IBPs FOR RESIDUAL BUSINESS.

The Prosperity Bonus Program pays out a full 7% on ALL Business Partner orders seven levels deep, PLUS 1-2-3% Infinity Bonus for those qualified. The Program pays on the first 100 BV of all orders per Independent Business Partner or Retail Customer per month (excluding VIP Customers).

The more stars you qualify for, the greater your rewards!

We congratulate these North Americans who added a STAR during the summer:

#### ACHIEVING 4 STARS

Rebecca Lovelace US  
Kathleen Syverson US

#### ACHIEVING 2 STARS

Eligio Acosta US  
Sharon Castoldi US  
Kathleen Syverson US  
Rock Thompson US

#### ACHIEVING 2 STARS

Louise Boudoin CA  
Sandra C. Denton US  
Lars Leonard US  
Cheri Pasternak US  
Lena Schultz CA  
Kaye Smith US

#### ACHIEVING 1 STAR

Rafael Acuna US  
Jan Ault US  
Carolyn Bates US

Lea Bell US  
Audrey Boily CA  
Draha Bohacova US  
Jean-Mance Brassard CA

Terry Cagle US  
Kevin Caron US  
Carol Case CA  
Heather Clarke US  
Pedro Concepcion US  
Tom Davidson US

Manon Daviau CA  
Douglas Edwards US  
Marcia & Michael Farquharson US  
Teresa Frank US  
Marguerite B. Gaulin CA  
Sylvain Gauthier CA  
Ray Gerth US

Sandra Goodwater US  
Brenda Green US  
Paul Grefford CA  
Yves Hamnel CA

Garry Hamelin CA  
Jean Harbottle CA  
Dennis Hathaway US  
Carole Hyra CA

Margaret Ings US  
Gene Johnson US  
Olympia Kallman US  
Song Lee US  
Petricia Leonard US  
Vern Lester US

Mady Ruth Lowell CA  
Leder Martinez US  
Carl Mathieu CA  
Ray Mikelonis US  
Marius Negrau CA  
Ray Oostdyk US  
Laurie Patmore CA  
Mary Peters CA

Noel Phillips US  
Clemencia Ramirez Arriola US  
Samuel Reid US  
Jamie Roberts US

Cocoa Robertson US  
Jesse Rogers US  
Marianna E. Rogowski US  
Leonarda A. Rombaoa US

Marlene Rowe US  
Greg Ryan US  
Nancy Beth Schliebe US  
Cheryl Slider US  
Kaye Smith US  
Lizette Stiehr US

Venghan Tang US  
Venoy Tenold US  
Louise Tousignant CA  
Cheryl Toyofuku US  
Shahriar Vaziritabar US  
Allen Wagner US  
Terry Williams US  
Linda L. Wright US  
Harry Wu US



# POOLS!

Did you jump in the Pools during the summer?

## STEMTECH'S POOLS ARE FILLED WITH MONEY!

A whole lot of North American IBPs joined hundreds of IBPs globally as they all JUMPED INTO THE POOLS by building their businesses the smart way. Now they are each enjoying their SHARE of Stemtech's global receipts!

### JUNE

#### Canada

Louise Beaudoin  
Alexandre Boucher  
Jeanne-Mance Brassard  
Lina Castonguay  
Claudia Cote  
Marius Gheorghe  
Delapeta  
Eveline Gagne  
Sylvain Gauthier  
Paul Gionet  
Pierre Lesieur  
Rose-Helene Morin  
Charlelie Pugin-bron  
JM Roy  
Pier Philippe Roy Letourneau  
Paul Savard  
Lena Schultz  
Viola Toews  
Audrey Toop  
S.A.N.I Inc.

#### USA

Eligio Acosta  
John Agramonte  
Magalli Arita  
Irma Bitner  
Keith Bollen  
Daniel/Yelena Brennan  
Sharon Castoldi  
Mary Chalupa  
Grace Chase  
Teresa Curtis

Sandra C Denton  
James Donovan  
Ronald G. Dvorak  
Bill Erickson  
Phyl Franklin  
Laura Elena Guzman  
Marcey Hamm  
Georgia R Herbel  
Bruce Higgins  
Robert P Holland  
Fran Hyberger  
Shelly Jaquet  
Tony Kent  
Rick Kienholz  
D Kian Wee Lim  
David Lin  
Nathan Lindeke  
Honey Logan  
Caroline Lohmeyer  
Ronald E. Long  
Joanne Luther  
Izzy Matos  
Donald V. Miller  
EJ Morris  
Natasha Neece  
Vicky Lynn Olsen  
Ming Jen Pao  
Cheri Pasternak  
Claudia Pineda Farias  
Abdiel Ponce  
Madeleine Quan  
Concepcion R. Guerra  
Clemencia Ramirez Arriola  
Marlene Rowe

Hsiu Ming Saunders  
Robert Schmidt  
Bonnie Seltzer  
Rosemarie Shafer  
Gina Siu-Oerelius  
Sharon Soyka  
Kathleen Syverson  
Nancy Teng  
Rock Thompson  
Chi-Tung Tsai  
Valerie Vaccaro  
Marvin Van Sickle  
Aloha Waiwaiole  
Sylvia Waiwaiole-Hopfe  
Ralph Weber  
Hanyu Wu  
Peggy Zumbaum  
Water Matters International, LLC

### JULY

#### Canada

Louise Beaudoin  
Alexandre Boucher  
Jeanne-Mance Brassard  
Lina Castonguay  
Claudia Cote  
Marius Gheorghe  
Delapeta  
Eveline Gagne  
Sylvain Gauthier  
Pierre Lesieur  
Rose-Helene Morin  
Charlelie Pugin-bron  
MaryAnne Robertson

JM Roy  
Pier Philippe Roy Letourneau  
Paul Savard  
Lena Schultz  
Viola Toews  
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Ronald G. Dvorak  
Bill Erickson  
Phyl Franklin  
Jerry Gollither  
Marcey Hamm  
Georgia R Herbel  
Bruce Higgins  
Robert P Holland  
Fran Hyberger  
Shelly Jaquet  
Tony Kent  
Rick Kienholz  
David Lin

Nathan Lindeke  
 Honey Logan  
 Caroline Lohmeyer  
 Margarita Lopez  
 Joanne Luther  
 Izzy Matos  
 Donald V. Miller  
 EJ Morris  
 Natasha Neece  
 Vicky Lynn Olsen  
 Ming Jen Pao  
 Cheri Pasternak  
 Rene G Peña  
 Claudia Pineda Farias  
 Abdiel Ponce  
 Madeleine Quan  
 Concepcion R. Guerra  
 Clemencia Ramirez Arriola  
 Marlene Rowe  
 Gib Rowe  
 Hsiu Ming  
 Saunders  
 Robert Schmidt  
 Bonnie Seltzer  
 Rosemarie Shafer  
 Gina Siu-Oerelius  
 Sharon Soyka  
 Nancy Teng  
 Rock Thompson  
 Tedd Thompson  
 Chi-TungTsai  
 Valerie Vaccaro

Marvin Van Sickle  
 Jeanne Venturino  
 Aloha Waiwaiole  
 Sylvia Waiwaiole-Hopfe  
 Ralph Weber  
 Hanyu Wu  
 Peggy Zumbaum  
 Water Matters International, LLC

## AUGUST

### CANADA

Louise Beaudoin  
 Alexandre Boucher  
 Jeanne-Mance Brassard  
 Lina Castonguay  
 Claudia Cote  
 Marius Gheorghe  
 Delapeta  
 Eveline Gagne  
 Marguerite B. Gaulin  
 Sylvain Gauthier  
 Pierre Lesieur  
 Rose-Helene Morin  
 Charlelie Pugin-bron  
 MaryAnne Robertson  
 JM Roy  
 Pier Philippe Roy Letourneau  
 S.A.N.I. International  
 Paul Savard  
 Lena Schultz  
 Viola Toews  
 Audrey Toop

### USA

Eligio Acosta  
 Rafael Acuna  
 Peggy Andersen  
 Magalli Arita  
 Keith Bollen  
 Mary Chalupa  
 Grace Chase  
 Heather Clarke  
 Teresa Curtis  
 Sandra C. Denton  
 James Donovan  
 Ronald G. Dvorak  
 Corinne Erickson  
 Bill Erickson  
 Phyl Franklin  
 Jerry Gollither  
 Marcey Hamm  
 Georgia R. Herbel  
 Bruce Higgins  
 Joan Hoffarth  
 Robert P. Holland  
 Shelly Jaquet  
 Tony Kent  
 Rick Kienholz  
 David & Lena Lin  
 Nathan Lindeke  
 Honey Logan  
 Caroline Lohmeyer  
 Joanne Luther  
 Izzy Matos  
 Donald V. Miller

EJ Morris  
 Natasha Neece  
 Vicky Lynn Olsen  
 Ming Jen Pao  
 Cheri Pasternak  
 Rene G. Peña  
 Sharon Penner  
 Noel Phillips  
 Claudia Pineda Farias  
 Madeleine Quan  
 Concepcion R. Guerra  
 Gib Rowe  
 Hsiu Ming Saunders  
 Robert Schmidt  
 Bonnie Seltzer  
 Rosemarie Shafer  
 Gina Siu-Oerelius  
 Kaye Smith  
 Nancy Teng  
 Tedd Thompson  
 Rock Thompson  
 Chi-TungTsai  
 Valerie Vaccaro  
 Marvin Van Sickle  
 Jeanne Venturino  
 Aloha Waiwaiole  
 Sylvia Waiwaiole-Hopfe  
 Ralph Weber  
 Hanyu Wu

# Stem Cell Nutrition



## stemrelease3™



stemrelease3 is our most advanced stem cell nutrition product to date. It is the cutting-edge of modern science and performs in two ways. First, stemrelease3 is the only product on the market that contains StemRelease® – an exclusive blend of clinically tested ingredients that help release millions of your body’s own stem cells from the bone marrow into the bloodstream.† Studies show that the more stem cells you have circulating in your blood, the greater the ability your body has to naturally renew itself.

## StemFlo®



StemFlo is a cutting-edge mixture of antioxidants and special enzymes that support optimal blood flow, even to the smallest capillaries. StemFlo supports the smooth “flow” of adult stem cells and nutrients to all parts of the body assisting and supporting in your body’s Stem Cell Nutrition\*.

## DermaStem® Renewal Serum



DermaStem’s formula includes dozens of natural ingredients that rejuvenate the skin as they fight oxidative stress and the signs of premature aging.

## ST-5™ with MigraStem™



ST-5 with MigraStem is a delicious and nutritious boost to your favorite healthy beverage. This exclusive formula contains 5 specialized blends, including the unique MigraStem, which encourages your body’s own stem cells to migrate- following the release and circulation of them- into the tissue in need of renewal.†

## StemEquine® Advanced Formula



StemEquine Advanced Formula is the world’s first and only all-natural stem cell enhancer for horses – an exciting breakthrough to help your horse achieve optimal health and optimal performance! StemEquine Advanced Formula granules are the specially formulated Equine alternative to stemrelease3, Stemtech’s patented stem cell enhancer for humans. StemEquine Advanced Formula is easy to use ... all you have to do is add it to your horse’s feed.

†These statements have not been evaluated by the Food and Drug Administration.

These products are not intended to diagnose, treat, cure, or prevent any disease.

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## Monday Calls

9:00pm EDT / 8:00 pm CDT  
7:00 pm MDT / 6:00 pm PDT  
JOIN US! Call in and Learn!

## Webinars/Calls

9:00 pm EDT / 8:00 pm CDT  
9:00 pm MDT / 6:00 pm PDT  
Webinar: Stemtechonline.com  
JOIN US! Log on and learn!

Watch your emails for topics, dates and dial-in/login instructions.

**Make sure you and your team are holding monthly calls and meetings!**