

2ND QUARTER 2016

HEALTHSPAN

STEMTECH INTERNATIONAL, INC.

TOTAL LIFE ENHANCEMENT



MAKE HER NEXT CALL TO GRANDMA SAFER!

WELCOME,
DR. GADZALA

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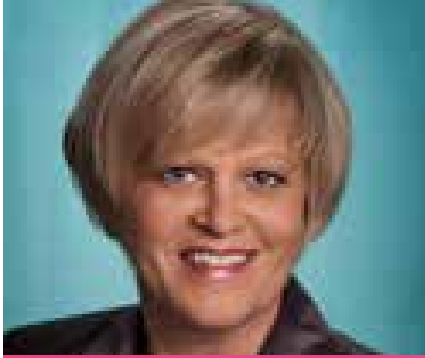
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SECOND HALF SENSATION... STARTS NOW!

By Ray C. Carter, Jr., Co-Founder, President & CEO

Doesn't it seem that the months are speeding by faster and faster? It is hard to believe that 2016 is already halfway through! But before even one more week speeds by, we are launching a "Second Half Sensation" that will make the rest of this year something you will want to embrace and enjoy, as you reap ever-larger rewards for your business building.

As I explained during my June 3 Call, with the Second Half Sensation, all Stemtech's Independent Business Partners have the opportunity to qualify **THIS MONTH ONLY** to use an unlimited number of Director generations towards the Organizational Group Volume (OGV) requirement for the LifeStyle Leadership Bonus! It might have been "good enough" to apply this special opportunity to the month of July only, but "good enough" is not the Stemtech way... That's why the "unlimited" opportunity of July extends through all the rest of 2016 – and maybe longer! You can accumulate a very nice bunch of Bonuses through the rest of 2016 – but only if you qualify in June! (See page 6 and your Back Office for details.)

All over North America, we are excited about the reception our new ECO-product D-FUZE™ is having. We welcome the inventor of D-FUZE, Dr. Yury Kronn of Vital Force Technology, to our Stemtech Scientific Advisory Board. (See an interview with Dr. Kronn on page 7.) And as you can see on pages



8 to 10, Stemtech IBPs, their families, friends, team members and prospects are embracing this new technology that protects us from the outside – just as our nutritional supplements protect us from the inside. Are you displaying the D-FUZE filter on your cell phone? I hope so! Not only does it protect you from toxic EMFs, but it is also a great "door-opener" to expose new people to what Stemtech has to offer. We are seeing a "recruiting frenzy" all over our continent. Make sure you take advantage of this very affordable and important new Stemtech product that opens our opportunity to everyone!

We are also very excited to announce that Dr. Mira Gadzala has joined our Stemtech Family as part of our ever-expanding global management team! She will work closely with Dr. Kronn, with VP Product Development Paola Mazzoni and with researchers around the world as our Senior Vice President of Research & Development. (See Dr. Gadzala's bio on page 4).

As you may have also heard, we have a new date for our Americas Convention: October 28-30. Take advantage of the extra time you now have to qualify for Convention freebies, as our IBPs outside North America have the additional time they need to secure visas. We want everyone to have the opportunity to enjoy this very special first Convention for all the Americas. I look forward to seeing you!

A handwritten signature in black ink, appearing to read "Ray Carter".

Ray C. Carter, Jr.
President & CEO

UNDARIA PINNATIFIDA FUCOIDAN: A TREASURE OF HEALTH

By Christian Drapeau, Co-Founder



Fucoidan is a complex sulfated fucose-rich polysaccharide that is found in brown seaweeds. In general, most fucoidan have been shown to support immune functions and to have beneficial

effects on inflammation. But the fucoidan found in specific seaweeds have been shown to have additional properties that make them unique.

One prime example is the fucoidan from *Undaria pinnatifida*, a seaweed well-known in Japanese cuisine as wakame. Wakame grows in cold ocean waters. Though it originated from Japan, international freight over seaways has spread this seaweed far away and current harvest takes place in places as far south as Tasmania and Patagonia, and as far north as Labrador.

Though fucoidan can be extracted from the whole plant, the fucoidan used for medicinal properties comes from the spores of *Undaria pinnatifida*. Although this fucoidan is mainly recognized for its beneficial effects on the immune system and inflammation, it became a point of focus in Asia during the spread of the Avian flu

several years ago, as it has been shown to reduce the ability of the influenza virus to infect cells.

Our interest in *Undaria pinnatifida* comes from the fact that we have shown in human trials that the fucoidan extracted from its spores supports the release of stem cells from the bone marrow a few hours after consumption and over time. In other words, *Undaria pinnatifida* fucoidan leads to a significant increase in the number of circulating stem cells that lasts more than 4 hours after consumption, but daily intake also leads to an increase in the background number of circulating stem cells after a few weeks.

So while we are specifically focused on the effects on *Undaria pinnatifida* on stem cell release and the ability of the body to repair and renew, this fucoidan also brings the body a wealth of other health benefits. Therefore, this natural botanical is an important part of the formula of se3™.



STEMTECH GLOBAL LEADERS

We celebrate the achievement of Triple Diamond Director by these two Leaders in the Asian market.



SOMMAI KENASMITH

Thailand

As the first Director and now the first Triple Diamond in Thailand, Sommai is truly a Stemtech pioneer. Working with his wife Lily, who “fell in love with the company and products,” even before Stemtech had opened in Thailand, Sommai has turned over the running of his prior Bangkok business in the wellness field to his brother so that he and Lily can focus fulltime on Stemtech. He says, “I focus on people who want to earn both retail profit and income from building an organization,” noting that most of the Independent Business Partners he enrolls purchase the Director Pack, “so they can earn good income quickly.”

“Bangkok is a good area to develop a Stemtech business,” Sommai says, as it is a large city whose people are interested in wellness. He and Lily enjoy sharing their stories “with everyone we meet.” With key Directors living all over Thailand and in Myanmar and the USA, Sommai says, “I feel a responsibility to model successful business practices for everyone in my organization, so I travel every three months to support, educate and motivate my team in person. My good income from Stemtech allows me to do this.” In his training, he always stresses that it is important to keep things simple: “Use the product. Share the product.”



KIM TAEWON & LEE WOLSOON

Korea

In Korea, there are many hundreds of multi-level marketing companies to choose from, but Mr. Kim notes, “Only a few companies last very long.” He chose to join Stemtech after researching our compensation plan thoroughly, concluding that it is “outstanding. I can make a success with this company, particularly because of its consistency and durability based on good company organization, good products and a good compensation plan.”

Living in Daego, “a very dynamic place,” Mr. Kim says that he and his wife agree that “the purpose for having a business is for the family. We want our family to live comfortably through what we build.” He and Lee Wolsoon hold weekly “cell meetings” for his downline leaders, each of whom has a downtown private office where they meet prospects. Mr. Kim encourages his team to focus “70% of their efforts on recruiting IBPs and 30% on attracting customers,” and he and Lee Wolsoon do. He encourages everyone on his team to pursue personal development for self-improvement and leadership. Taking his own advice in this regard, Mr. Kim predicts, “I will be the first Chairman’s Club member in Korea.” We wish him well!

Welcome...

MIRA GADZALA, Ph.D

Senior VP/Research & Development



Dr. Mira Gadzala joins Stemtech to lead our company's initiatives in research and development through our exciting second decade. She comes to us after five years as President and

Founder of BioCell Rejuvenation™, a Florida company that provided vitamin-development companies, fitness clubs and alternative clinics with scientific analysis and personalized wellness programs for the revitalization and balance of bio-cellular and metabolic functions to meet the body's requirements and fight diseases.

Dr. Gadzala will be a key product formulator for Stemtech and will oversee all current and future clinical trials.

She has 25 years of hands-on experience in biomedical, orthomolecular and cellular medicine research, as well as expertise in developing and promoting novel research concepts for dietary product lines. Dr. Gadzala is also the author of a number of booklets, handbooks and articles published in the USA and Europe; and she will be updating the late Dr. Allan Somersall's best-selling

book ***The Amazing Power of Stem Cell Nutrition***, to include the latest information on *Aloe macroclada* and additional advances in stem cell nutrition since the book's publication in 2013.

Currently a Board-certified Alternative Medical Practitioner and holder of advanced degrees in Alternative Medicine and Orthomolecular Health, Mira Gadzala achieved her Ph.D in Holistic Nutrition with Highest Honors in 2004 and her Master's Degree in Cell Biology in 1976. She is an accomplished public speaker and has completed specialized training in toxicology and pharmacology, clinical nutrition, holistic human development, mind/body healing & wellness, oriental & ayurvedic perspectives, and courses in nutrition focusing on aging, the musculoskeletal system, women & children and nutritional healing.

We welcome Dr. Gadzala to our Stemtech Family. We know she will do great work for us and with our talented Executive Team. Plan now to meet Dr. Gadzala at our Americas Convention the weekend of October 28-30 in Miami, when she will be a featured speaker. We know she looks forward to meeting each one of you!

Vibrant HONG KONG Open for Business

By Heather Livingston, MSc, VP Global Product Training & Sports Marketing



I have recently returned from our Stemtech Opening of Hong Kong. What a weekend it was! In my visits to Hong Kong for more than 20 years, I have always wanted to return.

With each visit, I relish in this wonderful city that is full of life, energy, and opportunity. It was an extreme pleasure for me to be part of the team that came together for Stemtech's wonderful opening event. Representing Corporate Headquarters was Andy Goodwin, Director of Sales & Marketing for the Asia-Pacific Region, who shared the enthusiasm from the corporate Executive Team from the stage and in this note he sent to Homer Lin, General Manager/Chinese Markets:

"Please join me in congratulating General Manager Homer Lin and his team of Kyoko, Didi, Mandy and Karina for a very successful launch of the Hong Kong Market.

Homer and his team, assisted by Vice President Global



Ribbon-cutting: Chi-Tung Tsai & Paul Liao (US Triple Diamonds), Homer Lin, Andy Goodwin, Heather Livingston, Ya-Yi Luo (Taiwan Triple Diamond).

Training and Sports Marketing Heather Livingston and myself gave presentations to a full room.

In the audience, we had President's Club member Madam Foo, General Manager/Thailand Ott Thaosthein, and numerous Triple Diamonds from the USA, Thailand, Malaysia and Taiwan.

All were enthused by the opportunity and are looking forward to the future.

Well Done, Homer, and the whole Hong Kong team!"



Stemtech Field Leaders from Asia and the Pacific Rim nations gathered for a "photo op" during their exciting Hong Kong opening weekend.

Second Half SENSATION!

How would you like to qualify for Lifestyle Leadership Bonus rank advancement and maintenance using UNLIMITED generations of Directors towards the OGV requirement instead of the current limit of six generations?

Here's how to QUALIFY in JUNE



The US **Unlimited OGV Value Pack** includes:
1 se3®, 1 DermaStem®, 1 StemFlo®, 1 ST-5™ with MigraStem™, 1 D-FUZE™
at a special 25% discount of just **\$199** (PV 200, BV 175)

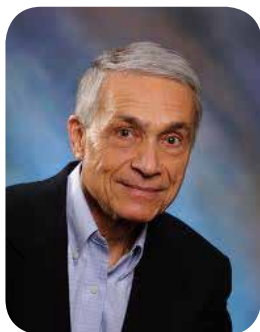
WAIT A MINUTE...
WHY IS IT CALLED THE “SECOND HALF” SENSATION?

Because once you qualify in June, you can count OGV from UNLIMITED GENERATIONS to qualify for a Lifestyle Leadership Bonus every month from July through December!

(commissions run on August 15 through January 15)

An Interview with... Yury Kronn, Ph.D

By Bonnie Goldfein, Stemtech Writer & Editor



Recently, I had the opportunity to visit with Dr. Yury Kronn at his secluded property in Southern Oregon, where he has a lovely home and several large laboratory facilities. Dr. Kronn is the inventor and developer of many groundbreaking products, including our own **D-FUZE™** filter. Stemtech is

fortunate to have such an esteemed scientist join our family as a member of the Scientific Advisory Board.

During our pleasant conversation, I learned that Dr. Kronn came to America after surviving a purge of “dissident” scientists and other intellectuals associated with the 1987 Conference for Human Rights in his native Russia (which was then the Soviet Union); a year later, he was given a one-time-only chance to leave the Soviet Union and he jumped at the chance. As a political refugee here, he was issued a Green Card immediately, becoming a United States citizen in 2002.

For over 30 years, Dr. Kronn has been a world-renowned physicist and tireless researcher. A gifted writer, he is also co-author of the definitive physics textbook ***Resonant Nonlinear Interactions of Light with Matter***, which is used to this day at universities around the world.

After emigrating to America, Dr. Kronn worked in research laboratories in Ohio, Wisconsin and California, focusing on the study of subtle energy, before settling in Oregon and opening his own laboratory facility, Vital Force Technology. He had been interested in the seemingly “illogical” science of subtle energy and its potentially harmful effects on humans since his early research in Russia, and that interest drives many of his experiments and scientific developments now. D-FUZE is the

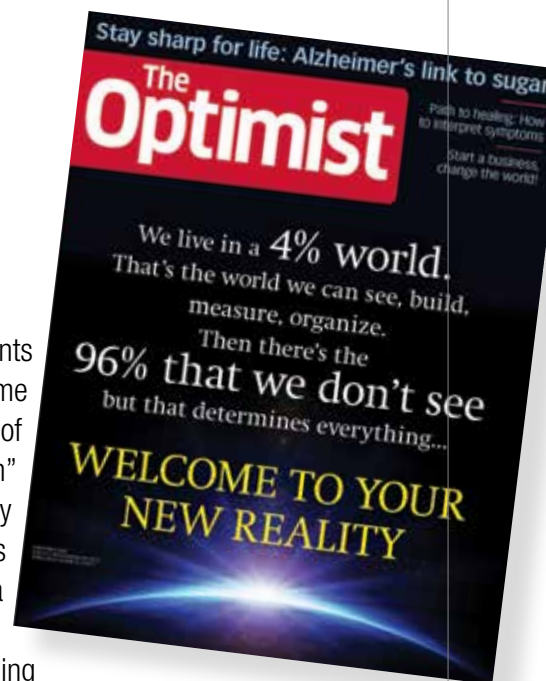
result of his experiments into ways to overcome the harmful effects of “invisible pollution” caused or exacerbated by the technological devices we use every day. While a lot of this science is way beyond the understanding

of most of us – including me – it is very fascinating and so important. An extensive article in the Spring 2016 publication of ***The Optimist*** explores Dr. Kronn’s career and his significant contributions to modern science. I urge you to read it to learn more about this exceptional scientist. [Use link at bottom of the page].

Dr. Kronn came to Stemtech through his longtime friendship with Don Karn, our VP/ECO Products Division. “I’ve been friends with Yury and his lovely wife Constance for more than ten years,” Don says. “I have wanted Stemtech to have the benefit of his exceptional contributions to science for a long time. Now, beginning with D-FUZE, we are seeing this benefit... and there are more benefits to come!”

We welcome Dr. Kronn to the Stemtech Family, and I personally urge all Stemtech IBPs to take every opportunity to learn from Dr. Kronn – in webinars and future articles, as well as during our upcoming Americas Convention, where he will be a featured presenter.

Link to ***The Optimist*** by clicking [here](#).





D-FUZE is a Hit Coast to Coast (and beyond)

By Don Kam, VP/ECO Products Division

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Since it was introduced to North American Independent Business Partners less than two months ago, D-FUZE™ has excited IBPs and their customers and prospects to the max! Stories and testimonials have been flooding in from the North to the South, from East to the

West... all the way to Hawaii. Here are just a few examples of what we have been hearing...

From Ed & Angela Budreika, California



"We have known about the dangers of EMF radiation for some time, and are concerned for ourselves, our family and friends. Years ago, many people were unaware of the potential hazards of holding a cell phone close to the head, or wearing it on

the body. Over time, research has revealed that challenging health risks may exist. Now, using Stemtech's D-FUZE with Vital Force Technology™, we feel safer and more confident when using mobile phones."



From Sharon Soyka, Minnesota

"I myself have a 'dumb phone' and work on a corded land-line phone, with only a prepaid Tracfone® in bottom of my purse for emergencies. But I have

been concerned about EMFs, especially for our children, since I saw a thermography photo 12 years ago of a child's head affected by a cell phone because their skulls are so much thinner. And the danger has been so multiplied with so many new digital devices since then.

"Children use electronic devices from such a young age these days that we must protect them. My good friend from Kenya, Consolata Zorn, who loves all Stemtech's products, has D-FUZE filters on all of the electronics handled by her children, Joseph (4 ½) and Amelia (3), pictured. I was so happy to learn that – as a Stemtech IBP – I can ship D-FUZE filters to Consolata and her friends for personal use in Kenya. As a matter of fact, we can send D-FUZE to people we know all over the world. This is great news!"



From Bob and Janet Haakenson, Idaho

"We have a little 'friendly competition' going: We are seeing which of us can share the most D-FUZE filters with our family,

friends and other people we may meet. When this picture was taken, it was 29 to 25, but by the time you read this, our numbers will surely be a lot higher. We love D-FUZE and want everybody to have one... on each of their cell phones, especially. The attractive filter with the logo is also an attention-getter that gets people asking questions that can open the door to a conversation about Stemtech's products and opportunity."



From Mark Parsekian, Massachusetts

"There is nothing that Erin and I wouldn't do to protect our son Liam. So it was really a no-brainer to make sure that we put a D-FUZE filter on every electronic device he touches that

could be emitting harmful EMFs. It's hard to believe that such an essential protection is so inexpensive, too! I bought enough D-FUZE filters to supply my family and friends and to get people on my team started with this amazing new Stemtech product. Everybody needs this product, so the market is wide-open!"



From Denny Kluver, Washington

"At one of our regular meetings we held recently, we created a 'photo op' with four of us and our D-FUZE-filtered cell phones. People

I talk to are amazed that this small round filter can do so much to protect us from the dangers of EMFs coming out of our cell phones. I tell them what they already know about Stemtech: This company produces top-quality products. D-FUZE is just the latest innovation from our great company, and I am just pleased as punch to share it with everybody I meet!"

(pictured: Pam Reeffer, Denny, Susan Strandberg, Jim Parker)



From Barbara Turner, Maryland

"I felt the difference immediately once I put D-FUZE on my iPhone®. Previously, my fingers would ache when touching the phone, but this has not happened since. I did not know the extent of EMF dangers [before being introduced to D-FUZE] but I now feel we can have peace of mind, at least knowing our cell phones are not harming us."

(Pictured in center with daughters Natalie and Amanda)



From Sylvia Waiwaiole, Hawaii

"D-FUZE is a real blessing and booster for us in the field. [A neighbor] visited to try to sell me something, and because of D-FUZE, I turned him right around to Stemtech. Now he already has his 3 front-line business

builders in place. D-FUZE is such a wonderful door-opener for Stemtech's other products and opportunity, and it is so timely!

"Here's a thought: Recently I raised \$80,000 for scholarship funds through a special dinner, and there was so much work involved! Selling D-FUZE filters would be the perfect tool to raise funds for scholarships, charities, schools and organizations in need. Everyone needs a D-FUZE for their cell phones. It would be the perfect tool to raise funds!"



Do you have a story to share about D-FUZE?
Tell us! Simply drop an email to
ECO@stemtech.com
and let us know how D-FUZE is opening
doors for you and your Stemtech business.
We want to hear your story!

ATTENTION, FUNDRAISERS!



The Fall Fund-Raising Season is just ahead,
and we have the PERFECT fund-raising idea for you...

Tired of selling candy, magazine subscriptions, cookie dough and wrapping paper to raise funds for your school or charity? As Sylvia Waiwaiole suggests, this year you can sell a product that people need for protection from the toxic emissions of EMFs from their cell phones... Stemtech's D-FUZE filters!

WHAT TO DO:

Gather your charity or school fun-raising group together.

Buy D-Fuze at wholesale (\$20 each).

Sell D-Fuze as a fund-raiser for \$30 each.

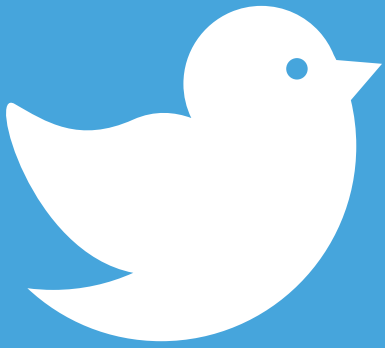
Your organization makes \$10 on each D-Fuze sold... AND

**STEMTECH WILL DONATE 10 FREE D-FUZE FILTERS TO
YOUR CHARITY OR SCHOOL FOR EVERY 100 D-FUZE
FILTERS YOU SELL DURING YOUR FUND-RAISER!**

Distribute these free D-FUZE filters to the less
fortunate students in your school district or to
people served by your charity.

QUESTIONS
ECO@Stemtech.com





Little Bird told me.... “Talk the Talk with Twitter!”

Although Facebook® is the best-known social networking website, Twitter® is one of the most important social media platforms to help create a lead-generating powerhouse to grow your business. If you are new to Twitter and want to learn how to get started, visit the Social Media section on the Documents page in your Back Office. In the meantime, here is a quick Twitter tutorial:

HOW TO USE TWITTER

- **Meet new people.** Check out trending topics and join in the conversation to acquire leads.
- **Identify influencers and engage with them.** Search for lists of groups in our industry. They already have the audience you want.
- **Follow @stemtechnutrition and re-tweet the daily posts.**
- **Use hashtags** so that people with similar interests can find your tweets: #nutrition, #health, #wellness, #stem cells, #fitness, #antiaging, #beauty, #success, #business, #networking, #pets, #dogs, #horses.

Since **Tweets are only 140 characters**, use our logos, images or “teasers” to get people interested. Here are a few suggested Tweet teasers:



D-FUZE™

- Happy my #cellphone is no longer hazardous to my #health. Thanks D-FUZE!



SE3®

- Supporting your #stemcell renewal is easy with se3. Learn more at www.stemtech.com/US/SE3.aspx #health



ST-5™ with MigraStem™

- Supercharge your #smoothie #health with 15g of #protein, 10g of #fiber, less than 1g of sugar in ST-5 w/ MigraStem



StemPets®

- StemPets® Advanced Formula, a natural #stemcell enhancer for dogs & other pets. Give them nutritional support w/ chewable #StemPets



DermaStem®

- #DermaStem reduces wrinkles by 25% & increases moisture by 30% in 28 days! Start your way to perfect skin today!

Earning Opportunity

- Ready to make the change you've been searching for?! Join the #Stemtech #opportunity today at www.stemtech.com/US/SignupOptions.aspx

START TWEETING TODAY!



ARE MEETINGS IMPORTANT?

By Errol Lester, Director of North America Field Support

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Let's see how much you know about how MEETINGS fit into a successful Stemtech business strategy. Please take this short quiz:



1. TRUE FALSE A Stemtech “meeting” is defined as “more than 10 people.”

2. TRUE FALSE A new Stemtech IBP should never set up a meeting alone... without an upline present.

3. TRUE FALSE A really talented network marketer doesn't need to do meetings.

4. TRUE FALSE A meeting that lasts under two hours is worthless, because you can never cover everything.

5. TRUE FALSE It costs a significant amount of money to put on a meeting.

As you might expect, since I am writing an article about the importance of meetings, **ALL FIVE OF THE STATEMENTS ABOVE ARE FALSE.**

Here's why:

1. There is no “magic number” that you must have to hold a meeting. Many meetings are just two people (We call them one-on-ones) and they don't even have to be face-to-face. Successful Stemtech Field Leaders meet prospects on the phone, via the internet, on Facebook® or Twitter®... anywhere! Sometimes meetings are conference calls – three-ways – where the IBPs, an upline mentor and a prospect “meet” together to discuss Stemtech's opportunity. When a large meeting is planned, often several Field Leaders and IBPs will work together to ensure a successful event. So the bottom line is: A Stemtech meeting can be with 2 people or 1,002... The whole idea is to share our news about wellness, innovation and prosperity with the world!



2. Many brand-new Stemtech IBPs are so enthusiastic about what they've found with Stemtech that they hold "meetings" wherever they are – in the grocery line, at the car wash, after church, at a community event, wherever – and they really don't need any "professional" help. If they merely **duplicate** the approach that attracted them, they are on solid ground to bring on board a team member. Of course, for inexperienced network marketers or for those who are a bit unsure, calling upon an upline is the right thing to do. Remember... You are in business for yourself but not by yourself; so if you want a hand from a mentor, just ask!

3. Every "really talented network marketer" knows that meetings are essential. He or she would not have achieved any success without doing meetings. Network marketing is a "people business" where you build relationships. You can't build relationships without meeting with others.

4. I once knew a very accomplished female executive who said, "Unless you are discussing world peace, no meeting needs to be longer than an hour." There is wisdom in that. People lose both focus and interest in long meetings; so I strongly suggest that you plan your group meetings carefully, including a Stemtech DVD or two, basic product information, the bare bones of the comp plan or opportunity and personal stories from people in the audience... leaving time for questions and sign-ups for new team members. Maybe you can't get it all done in an hour, but do your best to keep your meetings organized and moving, to maintain interest and enthusiasm in your group.



Talking to someone in the line at the bank costs nothing. A phone or internet meeting is just about free. If you invite prospects to your home, your costs might be for coffee and cookies (or pizza, which has proven to be a true draw for millennials!). Meeting a few people for coffee or lunch at a coffee shop or restaurant be a small cost that becomes 100% worthwhile when someone becomes an IBP on autoship. Even a larger group meeting can be cost-effective when you choose the venue carefully and/or share any costs with your fellow IBPs. Remember... Every business has costs. It does "take money to make money." Fortunately, however, you can make very big money with Stemtech without spending a lot. So here's what I suggest:

Make MEETINGS an integral part of your business plan



for the rest of 2016. You will see that adding "meeting" to your weekly schedule can make a big difference in the pace you enjoy on your road to success with Stemtech. I know it will work for you. Start this week!

CARS, STARS and POOLS ... OH MY!

North American Independent Business Partners have been hard at work, building their businesses... and enjoying the REWARDS that come from their efforts. Just as their colleagues around the world are doing, our IBPs here at home are qualifying for CARS, STARS and POOLS that enhance their lifestyles. Here are the North American Field Leaders who qualified this Spring:

CARS! VEHICLE BONUS PROGRAM

There are an even **FIFTY Stemtech Field Leaders** worldwide who have qualified for one of the four Tiers of the **Vehicle Bonus Program**. North Americans enjoying their Stemtech vehicle bonuses include:

Caroline Lohmeyer
Donald V. Miller
Everett Potter
Izzy Matos
Marijke Long
Mark Parsekian
Merlie Kluver
Phillip Adidjaja
J M Roy
Susan Strandberg



Phillip & Ira Adidjaja

Build your organization with AutoShip and soon you, too, can be driving in style in a vehicle provided by Stemtech!

STARS

THE PROSPERITY BONUS PROGRAM REWARDS STEMTECH'S IBPs FOR RESIDUAL BUSINESS.

The Prosperity Bonus Program pays out a full 7% on ALL Business Partners orders seven levels deep, PLUS 1-2-3% Infinity Bonus if qualified. The Program pays on the first 100 BV of all orders per Independent Business Partner or Retail Customer per month (excluding VIP Customers).

The more stars you qualify for, the greater your rewards!

We congratulate these North Americans .who have added a STAR in April or May:

SPRING, 2016

ACHIEVING 4 STARS

Marjorie Jean Lanning
Sons US
Rebecca Lovelace US
Kathleen Syverson US

ACHIEVING 3 STARS

E J Morris US
Viola Toews CA
Vanessa Tu US
D Kian Wee Lim US

ACHIEVING 2 STARS

Louise Beaudoin CA
Lina Castonguay CA
Renee Delisle CA
Paul Gionet CA
Doug Ireland CA
MaryAnne Robertson CA
Rock Thompson US

ACHIEVING 1 STARS

Ma. Carmen D. Acevedo CA
Bonnie Atkinson CA
Peggy Beck US
Carl Bedard CA
Irema Bitner US
Lee Bryant US
Terry Cagle US
Rosa Chan US
Gina Chylinska US
Richard Cover US
Monique Custers US
Manon Daviau CA
Josh Duclos US
Doug Edwards US
Bill Erickson US
Corinne Erickson US
Jerry Galliher US
David Gomes US
Janette Gomez PR
Concepcion R. Guerra US
Robert Haakenson US
Shauna Herbel US
Chung Hong US
Carole Hyra CA
Ludmila Jankowska CA
Esther Johnson US
Barry Jones US
Louise Kammerer US

ACHIEVING 1 STARS CONT.

Jay Kruse US
Vern Lester US
Dianne Mantei CA
Carl Mathieu CA
Barry McLeod US
Michael Obadja US
Marilyn Patrick US
Tiffany Peng US
Marcelino Pichardo US
Claudia Pineda Farias US
Yaffa Regev US
Samuel Reid US
Marlene Rowe US
Rosemarie Shafer US
Mei-Ling Siu-Caldera US
Tedd Thompson US
Lizette Stiehr US
Shahriar Vaziritabar US
Maria Verduzco US
Terry Williams US
Hanyu Wu US

Go to the Opportunity section of stemtech.com to learn more about achieving Stars to make money with The Prosperity Bonus Program.

POOLS!

Did you jump in the Pools in April?

STEMTECH'S POOLS ARE FILLED WITH MONEY!

A whole lot of North American Stemtech IBPs joined hundreds of IBPs globally as they all JUMPED INTO THE POOLS by building their businesses the smart way. Now they are each enjoying a SHARE of Stemtech's global receipts!

USA

| | |
|-------------------------|--------------------|
| Eligio Acosta | Robert P. Holland |
| John Agramonte | Fran Hyberger |
| Magalli Arita | Shelly Jaquet |
| Keith Bollen | Maxine Jensen |
| Daniel & Yelena Brennan | James Justice |
| Ed & Angela Budreika | Tony Kent |
| Sharon Castoldi | Rick Kienholz |
| Mary Chalupa | Dennis Kluver |
| Grace Chase | Merlie Kluver |
| Rafaela Concepcion | Shari Kluver Bacon |
| Frank Condon | Peter Knudson |
| John Cowden | Paul Liao |
| Teresa Curtis | David Lin |
| Caridad A. De Gorostiza | Nathan Lindeke |
| Sandra C. Denton | Honey Logan |
| Ronald G. Dvorak | Caroline Lohmeyer |
| Denese Fischer | Marijke Long |
| Phyl Franklin | Ronald E. Long |
| Nilda Galarza | Joanne Luther |
| George Gorostiza | Maryanne Maldonado |
| Concepcion R. Guerra | Izzy Matos |
| Alex Guzman | Donald V. Miller |
| Laura Elena Guzman | E J Morris |
| Janet Haakenson | Natasha Neece |
| Marcey Hamm | Joan Notti |
| Kang Ying Hayes | Vicky Lynn Olsen |
| Georgina R. Herbel | Ming Jen Pao |
| Bruce Higgins | Mark Parsekian |
| | Cheri Pasternak |

| |
|----------------------------------|
| Tiffany Peng |
| Sharon Penner |
| Abdiel Ponce |
| Everett Potter |
| Madeleine Quan |
| Clemencia Ramirez Arriola |
| Marlene Rowe |
| Hsiu-Ming Saunders |
| Robert Schmidt |
| Gina Siu-Oerelius |
| Bonnie Seltzer |
| Sharon Soyka |
| Susan Strandberg |
| Rwei Yu Syu |
| Kathleen Syverson |
| Nancy Teng |
| Chi-Tung Tsai |
| Vanessa Tu |
| Valerie Vaccaro |
| Marvin VanSickel |
| Jeanne Venturino |
| Aloha Waiwaiole |
| Sylvia Waiwaiole-Hopfe |
| Water Matters International, LLC |
| Ralph Weber |
| Hanyu Wu |
| Peggy Zumbaum |

CANADA

| |
|------------------------------|
| Louise Beaudoin |
| Alexander Boucher |
| Jeanne-Mance Brassard |
| Lina Castonguay |
| Claudia Cote |
| Jeremie Cron |
| Marius Gheorghe Delapeta |
| Renée Delisle |
| Eveline Gagne |
| Sylvain Gautier |
| Paul Gionet |
| Garry Hamelin |
| Doug Ireland |
| Pierre Lesieur |
| Brenda McKay |
| Rose-Helene Morin |
| Charlelie Pugin-bron |
| J M Roy |
| Pier Philippe Roy Letourneau |
| S.A.N.I. Inc. |
| Paul Savard |
| Lena Schultz |
| Viola Toews |
| Audrey Toop |



Stemtech distributes shares in the pools each month. **ADD YOUR NAME TO THE LIST...** You just need to **JUMP INTO THE POOLS** by qualifying. Then start **ENJOYING CASH** from your share of the pools!

Go to your Back Office to learn how to qualify.

ACT FAST!

Even super-popular promotions like **Junior TeamBuilder** cannot last forever...

ACT NOW to take advantage of this opportunity before it is **GONE!**



Enroller Bonus \$10 (USD), TBB \$25 (USD), TB Turbo \$30 (USD), Matching Bonus \$12.50 (USD), Turbo Matching \$15 (USD)

Enroll IBPs NOW!

Junior TeamBuilder provides another avenue for new IBPs to join the Stemtech Family... with little initial investment, the opportunity to upgrade and the potential to reap the rewards of business success with Stemtech.

Who should you contact TODAY about Junior TeamBuilder?
DON'T PUT IT OFF...

Notes:

- Junior-TB Pack includes waiver of set-up fee for websites.
- Junior-TB Pack does not include Distributor Kit.
- There will be an "upgrade" option to move from Junior to full TB, and gain full convention contest rewards. "Junior-TB" enrollees are eligible for 50% of downline TBBs with the balance rolling upline.
- PV is 100 for each. The same personal AutoShip requirement applies to Junior-TB enrollees.
- Extended promotion ends June 30 at midnight!

UPGRADE = MORE BENEFITS & MORE MONEY!

Junior TeamBuilders, WHY SHOULD YOU UPGRADE?

For only \$216*, you get:

- Stemtech Distributor Kit
- A bottle of DermaStem®
- A bottle of StemFlo®
- Eligibility for FULL Convention Contest rewards
- Take advantage of the 3 in 30 extra cash bonus



What's more, your **BONUSES INCREASE** for enrollments of all your TeamBuilders!

| JUNIOR TEAMBUILDER | | UPGRADED JUNIOR TEAMBUILDER | |
|--------------------|----------------------|-----------------------------|----------------------|
| Bonus to Enroller | \$10 | Bonus to Enroller | \$40 |
| TeamBuilder Bonus | \$25 / Turbo \$30 | TeamBuilder Bonus | \$55 / Turbo \$70 |
| Matching Bonus | \$12.50 / Turbo \$15 | Matching Bonus | \$27.50 / Turbo \$35 |

INVEST IN YOUR BUSINESS GROWTH...
UPGRADE TODAY!

VIVA AMERICA LATINA!

Stemtech's Business Academy in Panama City

By Yani Aguayo, Director, Sales & Marketing/Americas



On a beautiful weekend in May, Stemtech Independent Business Partners from Mexico, Colombia, Ecuador, Puerto Rico and the Dominican Republic gathered in Panama City for the Latin American Business Academy.

A number of very inspirational speakers made the weekend an outstanding experience for everyone. Taina Rivera from Puerto Rico, Carlos Ramirez from Colombia and Eduardo Franco from Mexico shared inspirational stories with a very appreciative audience. Two President's Club Members provided valuable business insights for the group: Claudia Zamudio shared her business "best practices" and Manuel Macazaga spoke about the importance of decision, commitment and action.

Perhaps the highlight of the weekend was the presentation by Ivan Vallejos of Ecuador, who shared the story of his climb of Mt. Everest. His impressive tale was one of overcoming obstacles and keeping a dream alive – both characteristics that are as applicable to building business as they are to climbing mountains, Ivan pointed out. As one of the elite group of mountain-climbers to



Ivan Vallejos

have summited all fourteen of the world's highest mountains without supplemental oxygen, Ivan is a



Gloria Miriam Martinez at the microphone on stage with Susana Gonzalez, Juan Carlos Saucedo, Gina Garcia, Claudia Zamudio and Yanira Aguayo.



Mexico's BDM Magda Munoz introduces her country's native dress as part of the cultural presentation by each country represented at the Business Academy.

perfect example of someone who “aims high” and does what it takes to reach lofty goals. He has actually climbed Mt. Everest twice, the second time leading a team of fellow Ecuadorians (all without oxygen masks). On reaching the summit that time, Ivan says, “The first thing I did was to kneel down and kiss the summit... in gratitude to life. I placed the flag of Ecuador and I felt proud [of my country].”

Latin America is now one of the fastest-growing regions on earth when it comes to economic development. One of the benefits seen from recent growth has been a big reduction in those living beneath the poverty line, combined with a significant improvement in social mobility. Just as IBPs at the Business Academy were encouraged to expand their horizons and transcend both cultural and language barriers to build businesses across borders, I encourage all Stemtech IBPs to do the same... International expansion for you may be only one border away!



A full house enjoyed the weekend of business training, motivation and inspiration.



Manuel Macazaga, Elizabeth Briseño, Alma Hurtado, Gloria Miriam, Claudia Zamudio and Gina García

THE BASICS:

HOW TO BUILD A SUCCESSFUL STEMTECH BUSINESS

By Bill Panopoulos, Regional Sales and Marketing Director (EMEA) Europe, Middle East, Africa



Begin right. Write out your plans and goals. Keep in mind: “Most people never plan to fail; they simply fail to plan.” Be realistic, but push yourself, always remembering: “What your mind can conceive, it can achieve.”

Get started TODAY. Things don’t have to be in perfect order. Jump in and begin.

Invest wisely. Treat your Stemtech business as a serious, full-time operation that will require the investment some money for marketing supplies and tools. The right tools can help you build a successful business.

Numbers are key. Sponsor many people, instead of one “big hitter” who says he can bring in 120 people. (But will he?) Network marketing takes a team effort.



Be enthusiastic! Smile when you’re on the phone. Enjoy yourself and let others feel your enthusiasm for what you’re doing. Your behavior quickly becomes contagious.

Think BIG! Small thinking producing small results. Live life without putting limits on yourself.

Be honest. Don’t make false claims about Stemtech’s products or opportunity or exaggerate your income. Give your prospects the facts and you will build trust. Don’t give your new IBPs wild expectations, either. Let them know what to expect.

Accept rejection and move on. Not everyone is going to want what you have. Don’t get discouraged. There are literally MILLIONS of people wanting what Stemtech’s products and opportunity!

Follow up! This is the single most important factor to your success. “The fortune is in the follow up.” People will join you if you follow up to show you care about their needs. The result: You will sponsor new business partners in your business. Then always praise your new people who are doing good things. Let them know they’re doing a great job!





Have patience. Big incomes never happen overnight. It may take you a year or two to obtain your income goal, but it will be worth the wait!

Persevere. Don't allow small problems and rejections that arise throw you off and cause you to quit. Think about the positives, and always keep focused on the big picture. You can only fail in this business if you give up on yourself.

Be realistic. Don't mail out samples and materials to a few people and then expect big checks to suddenly appear. Most likely, it will take you a few months to have a steady income coming in.

Lead your team. Help the people you sponsor to get started and sponsor their Freedom Team by doing 3-way calls with their prospects. Teach your new IBPs the importance of duplication to build a team.



Teach how; don't do their work. Don't do things for your IBPs that they should do themselves. Lead by example, then let your little bird fly on his own.

Time is precious. Don't waste time on cynics or non-motivated people. Let them go and move on.

No whining! Don't complain to your upline with little problems. Your upline is there to support people doing a business.

Keep learning. Stay up-to-date with everything that is going on at Stemtech. Attend Stemtech's conference calls, webinars and events. Listen to cd's or read books on network marketing and personal development. Be able to answer simple questions about the differences between Stemtech and other companies' products and opportunity, but keep your answers brief. No maligning others!



Share good news. When you discover new ways of building your Stemtech business, share them with others on your team so they can duplicate and grow.

Be organized. Have a system to keep track of prospects, your IBP team, your customers.

HAVE FUN! People want to be around others who are having fun, so have fun with your home based business. Enjoy yourself. Then watch how many others want to be involved in what you're doing!



OCTOBER IN MIAMI

AMERICAS CONVENTION 2016

Want to learn all about Stemtech's **POWER OF PASSION**?

There's only one **BEST** way to do it...

Join us in Miami for our first-ever AMERICAS CONVENTION!

October 28-30, 2016

Miami Marriott Biscayne Bay Hotel



How can **THE POWER OF PASSION** vault your business into the Stratosphere of Success?

At the Americas Convention, you will learn **EXACTLY** how to make it happen!

In one jam-packed weekend, you will:

- Hear keynote presentations from experts in the field of science, including **Dr. Mira Gadzala** and **Dr. Yury Kronn**. Get to meet and greet them both!
- Be **FIRST** to add valuable brand-new business-building tools to your resources. And there will also be those legendary "Convention-only" Specials!
- Learn from powerful motivational speakers who can make **YOU** an even better motivator of your team!
- Enjoy over-the-top Stemtech **RECOGNITION** at a Gala you'll remember for years!
- For IBPs who qualify, there's a fabulous evening aboard a luxurious yacht, too!
- And – of course – there will be the Ray Carter **SURPRISES**, unforgettable **CAMARADERIE** with IBPs from **TWO** continents and **LOTS** of **FUN**!

**THIS YEAR'S CONVENTION IS ALL ABOUT YOU...
SO WE WANT TO FEATURE YOUR STORY IN MIAMI...**

WHAT TO DO:

Make a 15-second video about how Stemtech has changed your life by helping you to feel better, to enjoy greater financial freedom, to achieve your goals, to help others... Post your story on Facebook post and add #stemtechstory OR attach the video file and email it to stemtechstory@stemtech.com.

We look forward to seeing and enjoying your stories!

For updates on Convention Contests that can earn you **FREE REGISTRATION, FREE LODGING** and **MORE**... Go to your Back Office.



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Monday Calls

9:00pm EDT / 8:00 pm CDT

7:00 pm MDT / 6:00 pm PDT

JOIN US! Call in and Learn!

Webinars/Calls

9:00 pm EDT / 8:00 pm CDT

9:00 pm MDT / 6:00 pm PDT

Webinar: Stemtechonline.com

JOIN US! Log on and learn!

Watch your emails for topics, dates and dial-in/login instructions.

Make sure you and your team are holding monthly calls and meetings!